

**POLICY BOARD
MEETING**

**August 18, 2026
Tuesday**

12:00 Noon

AGENDA

A Meeting of the SELACO Workforce Development Policy Board

**Executive Board Room
Lakewood City Hall
5000 Clark Avenue
Lakewood, CA**

12:00 noon, Tuesday, August 18, 2026

1. Call to Order
2. Pledge of Allegiance
3. Roll Call

Member Rene Trevino, Mayor, City of Artesia
Member Lynda Johnson, Mayor, City of Cerritos
Member Hector Sosa, Council Member, City of Downey
Member Dandy De Paula, Councilmember, City of Hawaiian Gardens
Member Tony Ayala, Councilmember, City of Norwalk
Member Isabel Aguayo, Councilmember, City of Paramount
Vice Chairman Sonny Santa Ines, Mayor, City of Bellflower
Chairman Jeff Wood, Mayor, City of Lakewood

4. Self-Introduction of Guests
5. Public Comments
6. Consent Calendar

A. Approval of the Minutes of the Joint Executive Committee and Full WDB Board of Directors and Policy Board meeting of June 16, 2026 Page 1

B. WDB Attendance Roster 4

C. Program Report for 07/01/25-6/30/26 6

7. Business Session

A. Report from the WDB Executive Director

B. Consideration of Appointments to the Workforce Development Board 29

SELACO Workforce Development Policy Board Agenda

August 18, 2026

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| C. Approval of SELACO WDB Budget for
Program Year 2026-2027 | 30 |
| D. Sixth Amendment to Employment Agreement between
Southeast Los Angeles County Workforce Development Board
and Yolanda Castro | 38 |
| 8. Information Items | |
| A. Policy Board Meeting Schedule October 2026—June 2028 | 41 |
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| D. Summary and Key Takeaways – June 16, 2026,
Joint Board Meeting and Strategic Planning Gathering | 46 |
| 9. Interesting Correspondence | |
| 10. Items from Staff | |
| 11. Board Member Comments | |
| 12. Adjournment to a Meeting to be Held on October 20, 2026, in the City of
Bellflower | |

IN COMPLIANCE WITH THE AMERICANS WITH DISABILITIES ACT, IF YOU NEED SPECIAL ASSISTANCE TO PARTICIPATE IN THIS MEETING, PLEASE CONTACT THE SELACO WDB AT (562) 402-9336. NOTIFICATION OF AT LEAST 48 HOURS PRIOR TO THE MEETING WILL ENABLE STAFF TO MAKE REASONABLE ARRANGEMENTS TO ENSURE ACCESSIBILITY TO THIS MEETING. ASSISTIVE LISTENING DEVICES ARE AVAILABLE FOR THIS MEETING. PLEASE ADVISE STAFF IF YOU DESIRE TO USE THIS DEVICE.

**WORKFORCE DEVELOPMENT BOARD
OF THE SOUTHEAST LOS ANGELES COUNTY, INC.**

**Joint Executive Committee and FULL WDB Board of Directors'
and Policy Board Meeting MINUTES**

June 16, 2026

9:00 a.m.

**Progress Plaza
15500 Downey Avenue
Paramount, CA 90723**

CALL TO ORDER

The Joint Executive Committee and FULL WDB Board of Directors' and Policy Board Meeting was called to order by Larry Wehage, WDB Vice Chair and Jeff Wood, Policy Board Chair at 9:11 a.m.

PLEDGE OF ALLEGIANCE

Isabel Aguayo, Policy Board Member representing the City of Paramount, led the pledge of allegiance.

ROLL CALL

WDB BOARD DIRECTORS PRESENT

Barrales, Leonard	Burrell, Ashley
Gomez, Belle	LeGaspi, Richard
Mendoza, Shaila	Nam, Leila
Perez, Genoveva	Ryder, Tim
Taylor, Joseph	Valladares, Cesar
Wehage, Larry	Witt, Eddie

WDB BOARD DIRECTORS ABSENT

Ceballos, Rene	McGehee, Shannon
Rochin, Blanca	

WDB BOARD DIRECTORS EXCUSED

Amansec, Jason	Beech, Jennifer
Cueva, Sergio	Kucera, Kevin
Polley, Tracy	Segura, Michael
Uva, Carrie	Uttecht, Greg
Vasquez, Salvador	Villarreal, Rudy

POLICY BOARD MEMBERS PRESENT

Jeff Wood – Lakewood, Chair
Sonny Santa Ines – Bellflower, Vice Chair
Rene Trevino – Artesia
Lynda Johnson – Cerritos
Tony Ayala – Norwalk
Isabel Aguayo - Paramount

POLICY BOARD DIRECTORS ABSENT

Hector Sosa--Downey
Dandy De Paula – Hawaiian Gardens

POLICY BOARD STAFF PRESENT

Jack Joseph, Policy Board Administrator

SELACO WDB STAFF PRESENT

Alvarez, Meredith	Arredondon, Brian
Cardona, Jefferson	Castro, Yolanda
Coronel, Corina	Davis, Carol
Diep, Chau	Ferranti-Lansdown, Tammy
Galvan-Padilla, Renee	Godina, Frances
Gutierrez, Jeanette	Isabelo, Anna
Lucero, Lillian	Michel, Sandra
Nieto, Genaro	Salcedo, Mirna

MEMBERS OF THE PUBLIC PRESENT

Flores, Jesse – California Workforce Development Board (CWDB)
Field Specialist

Glatt, Stephen – SELACO WDB Program Participant

Peck, Adam – California Workforce Association - Executive Director

Shinder, David – Workforce Consultant

Yatar, Paolo – SELACO WDB Program Participant

PUBLIC COMMENTS

None

POLICY BOARD CHAIR'S COMMENTS

Policy Board Chair Jeff Wood welcomed everyone to the meeting and thanked the City of Paramount for hosting.

WDB CHAIR'S COMMENTS

WDB Vice Chair Larry Wehage said he also welcomed everyone to today's meeting and looked forward to the day's planning session.

EXECUTIVE DIRECTOR'S MESSAGE/UPDATE/STAFF REPORT

SELACO WDB Executive Director Yolanda Castro reported that for the third year in a row SELACO had met all its performance goals and was the top-rated workforce development board in Los Angeles County. She said SELACO had applied to the State for High Performing Board status and was approved as such for the period of 2026-29. She referred everyone to the booklet that staff had put together introducing SELACO and thanked Paolo Yatar for his work in coordinating this effort.

Ms. Castro introduced Stephen Glatt, a recent SELACO participant success story, who gave a video presentation which highlighted his story of being laid off from the tech industry and how, through SELACO and his case manager, he learned a new trade, and was able to secure employment as an AI Video Creative Strategist for Rio Picanha Brazilian Steakhouse.

Policy Board Chair Wood presented a plaque to Mr. Glatt recognizing his success as a SELACO client.

APPROVAL OF CONSENT CALENDAR FOR POLICY BOARD

Approval of Minutes: April 21, 2026

WDB Attendance Roster

Program Report for 07/01/25-04/30/26

It was moved by Policy Board Member Trevino, seconded by Policy Board Member Johnson, to approve the consent calendar. The motion was approved unanimously.

APPROVAL OF CONSENT CALENDAR FOR WDB BOARD

The minutes of the May 28, 2026, WDB Board meeting will be available at the next regular scheduled meeting to take place on July 23, 2026.

POLICY BOARD BUSINESS SESSION

Consideration of Annual Appointments to the Workforce Development Board

It was moved by Policy Board Member Trevino, seconded by Policy Board Member Johnson, to approve the appointments of the following Workforce Development Board members to new two-year terms expiring June 30, 2028:

Bellflower Private Sector—Larry Wehage
Cerritos Private Sector—Jason Amansec
Lakewood Private Sector—Michael Segura
Norwalk Private Sector—Tracy Polley
Economic Development Organization—Leonard Barales
Educational Entity—Bellegran Gomez
Rehabilitation Agency—Ashley Burrell
Labor Organization—Joseph Taylor
Labor Organization—Kevin Kucera

The motion was approved unanimously.

It was moved by Vice Chair Santa Ines, seconded by Policy Board Member Trevino, to appoint Travis Crow to fill the remaining term ending June 30, 2027, of the vacancy for a representative from an Educational Entity due to the retirement of Blanca Rochin. The motion was approved unanimously.

BOARD MEMBER COMMENTS

None

ADJOURNMENT OF POLICY BOARD AND WDB MEETINGS

The meeting was adjourned at 9:44 a.m.



**SELACO WDB Board of Directors
Attendance Roster – PY 26/27**

Board Member	7/23/26	9/24/26	10/22/26	1/28/27	3/25/27	5/27/27
1. Amansec, Jason Business Representative City of Cerritos	AE					
2. Barrales, Leonard Economic Development	X					
3. Beech, Jennifer Business Representative City of Bellflower	X					
4. Burrell, Ashley Rehabilitation Organization	X					
5. Ceballos, Rene Labor Organization	X					
6. Crow, Travis Education Entity	X					
7. Cueva, Sergio Business Representative City of Hawaiian Gardens	X					
8. Gomez, Belle Education Entity	X					
9. Kucera, Kevin Labor Organization	AE					
10. LeGaspi, Richard Vice Chair Business Representative City of Norwalk	AE					

Board Member	7/23/26	9/24/26	10/22/26	1/28/27	3/25/27	5/27/27
11. McGehee, Shannon Business Representative City of Paramount	A					
12. Mendoza, Shaila Labor Organization	AE					
13. Morales, Michael Business Representative City of Cerritos	X					
14. Nam, Leila Business Representative City of Artesia	X					
15. Perez, Genoveva Business Representative City of Paramount	A					
16. Polley, Tracy Business Representative City of Norwalk	X					
17. Ryder, Tim Business Representative City of Hawaiian Gardens	AE					
18. Segura, Michael Business Representative City of Lakewood	AE					
19. Taylor, Joseph Labor Organization	X					
20. Uva, Carrie Business Representative City of Downey	X					
21. Uttecht, Greg Business Representative City of Artesia	A					
22. Valladares, Cesar Public Employment Service	X					
23. Vasquez, Salvador Labor Organization	AE					
24. Wehage, Larry Chair Business Representative City of Bellflower	X					
25. Witt, Eddie Business Representative City of Lakewood	X					
26. VACANT Business Representative City of Downey						
27. VACANT Labor Organization						



Operations Report

10TH REPORT OF PY 2025 –2026

JULY 1, 2025 – JUNE 30, 2026

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PURPOSE

The Southeast Los Angeles County Workforce Development Board (SELACO WDB) respectfully submits the twelfth Program Operations Report for the program year 2025-2026. This report reflects the various grants and services offered to our local job seekers and employers. This report includes information on America's Job Center of California Activity, Adult Programs, Youth Programs, Employer Services, Special and Regional Programs. The report will reflect performance and activity requirements of our funding entities.

SPOTLIGHT

SELACO WDB Joint Policy Board & Board of Directors Strategic Planning Retreat



Last month, the SELACO WDB Joint Policy Board and Executive Committee and FULL WDB Board of Directors' Meeting and Strategic Planning Gathering brought together board members, leadership, and partners for a day of reflection, learning, and strategic planning. Held on June 16, 2026, the retreat provided an opportunity to review organizational priorities, strengthen board engagement, and align around SELACO WDB's vision for the future.

A key focus of the retreat was revisiting the organization's **Five Pillars**, which serve as the foundation for advancing workforce development, fostering partnerships, improving service delivery, driving innovation, and ensuring long-term sustainability. Through collaborative discussion and strategic exercises, participants explored how these pillars continue to guide SELACO WDB's work and support positive outcomes for job seekers, employers, and the communities we serve.

The retreat also featured insightful presentations from guest speakers **Adam Peck** and **David Shinder**, who shared their expertise and perspectives on leadership, organizational strategy, and the evolving workforce landscape. Their presentations encouraged attendees to think creatively about future opportunities, embrace innovation, and remain responsive to the changing needs of businesses and job seekers.

The retreat reinforced the value of bringing together board members and staff in a collaborative setting to reflect on accomplishments, identify emerging opportunities, and strengthen SELACO WDB's collective commitment to serving the region with excellence and impact.

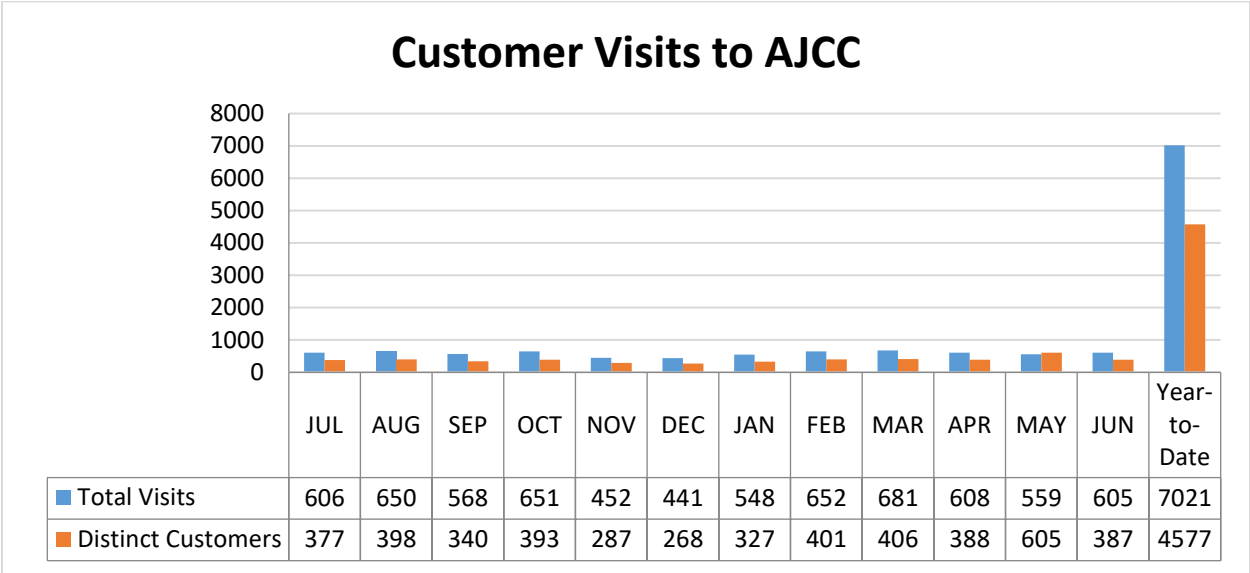
IN-THE-KNOW WITH SELACO

"In-the-Know with SELACO" is the name of the SELACO WDB Constant Contact company newsletter. Our newsletter is published quarterly and features articles highlighting recent activities and events including board and community engagement, special programs and success stories. Constant Contact also allows SELACO to deliver mass emails to multiple groups all at the same time without affecting the company server. We use Constant Contact to promote job recruitments and announcements for events such as The Collaborative Community Network meetings and Disability Awareness Training as well as in-house to inform staff. The following link provides you access to our most recent publication of "In-the-Know with SELACO": [In the Know with SELACO](#)

AMERICA’S JOB CENTER OF CALIFORNIA (AJCC) OVERVIEW

CAREER SERVICES

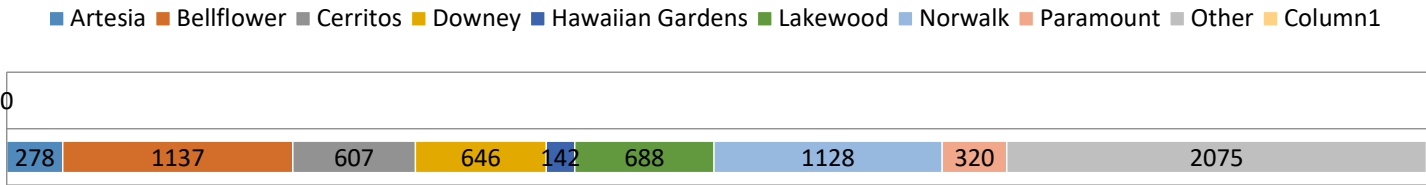
Program Year 2025 – 2026



Program Year 2024 – 2025

	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	Year-to-Date
Total Visits	750	589	570	635	543	511	668	584	616	728	693	558	7445
Distinct customers	490	397	367	398	345	349	428	384	373	453	424	370	5778

Customer Visits by City



ADULT JOB SEEKER PROGRAMS

EVENTS

JOB SEEKER EVENTS	DESCRIPTION
Virtual Job Club	Partnered with Microsoft to host a LinkedIn presentation
Virtual Youth Workshops	Virtual workshops for youth focused on job readiness, job preparation, interview skills, and resume building
Reemployment Services and Eligibility Assessment (RESEA)	EDD host a workshop to Review of job search activity and sharing of resource information.
Job Interview Preparation and Practice Workshop	It is the interview that lands the job offer, NOT the résumé. Ease those Job Interview jitters with preparation and practice.
Be a Super Star Employee Workshop	This workshop offers an opportunity to learn how to become the employee that you would be proud to be.
Career Academy for Targeted Sectors (CATS)	Virtual bootcamp for young adults, allowing them the opportunity to establish a career pathway.
BUSINESS & EMPLOYER EVENTS	DESCRIPTION
Cerritos College Child Development Center	Groundbreaking – June 3, 2026
Sofy's Beauty Salon	Ribbon Cutting - June 4, 2026
Mr. Rosewood Family Restaurant	Ribbon Cutting & 10 th Anniversary – June 4, 2026
Coffie at the Chamber	Networking Event – June 9, 2026
OUTREACH EVENTS	DESCRIPTION
Paramount Chamber	Outreach – June 2, 2026
Paramount Adult School	Outreach – June 23, 2026

WIOA ADULT

To prepare workers -- particularly individuals with barriers to employment -- searching for good jobs by providing job search assistance and training. The Adult Program provides an emphasis on serving public assistance recipients, other low-income individuals, and individuals who are low-skilled.

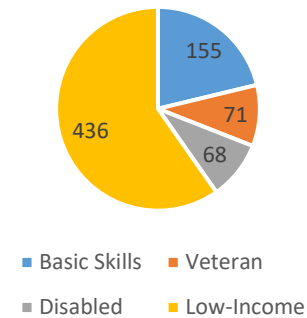
WIOA PERFORMANCE INDICATORS PER QUARTER

Performance Measure	Negotiated PY 25/26	Q1 PY 25/26	Q2 PY 25/26	Q3 PY 25/26	Q4 PY 25/26
Employed 2 nd Quarter after Exit	67.5%	71.8%	36.4%	59.71%	71.70%
Employed 4 th Quarter after Exit	65.5%	62.9%	40.2%	58.49%	65.70%
Median Earnings	\$7,622	\$8,736.47	\$11,180.00	\$11,021.00	\$10,103.00
Credential Rate	66.0%	82.6%	84.6%	86.25%	86.25%
Measurable Skill Gain (MSG)	73.0%	61.4%	77.6%	83.91%	80.35%

Performance numbers are reflective of the predictive report

Activity Breakdown	
Carryovers PY24-25	186
New Enrollments	287
Total Participants	473
Exits	265
Employed at Closure	103
Program Services	
Occupational Skills Training	51
On the Job Training	8
Transitional Jobs	34
Supportive Services	239
Follow-up Services	105

Priority Population



WIOA Adult Enrollment by City

■ Artesia ■ Bellflower ■ Cerritos ■ Downey ■ Hawaiian Gardens ■ Lakewood ■ Norwalk ■ Paramount ■ Other



WIOA DISLOCATED WORKER (DW)

To prepare workers -- particularly individuals recently separated from employment -- searching for good jobs by providing job search assistance and training. The Dislocated Worker Program provides an emphasis on serving transitioning veterans, homemakers, recently unemployed, and struggling independent business owners.

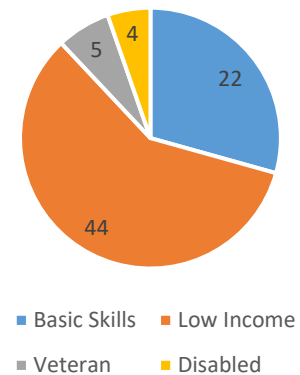
WIOA PERFORMANCE INDICATORS PER QUARTER

Performance Measure	Negotiated PY 25/26	Q1 PY 25/26	Q2 PY 25/26	Q3 PY 25/26	Q4 PY 25/26
Employed 2 nd Quarter after Exit	71.0%	80%	33.3%	55.00%	70.00%
Employed 4 th Quarter after Exit	71.8%	92.3%	40.0%	72.92%	77.10%
Median Earnings	\$9,800	\$5,898.91	\$26,850.00	\$16,329.00	\$16,329.00
Credential Rate	75.4%	80%	100%	88.88%	88.88%
Measurable Skill Gain	78.0%	61.5%	71.4%	81.25%	80.00%

Performance numbers are reflective of the predictive report

Activity Breakdown	
Carryovers PY24-25	22
New Enrollments	21
Total Participants	43
Exits	29
Employed at Closure	16
Program Services	
Occupational Skills Training	11
On the Job Training	1
Supportive Services	43
Follow-up Services	2

Priority Population



WIOA Dislocated Worker Enrollment by City

■ Artesia ■ Bellflower ■ Cerritos ■ Downey ■ Hawaiian Gardens ■ Lakewood ■ Norwalk ■ Paramount ■ Other



TRANSITIONAL SUBSIDIZED EMPLOYMENT (TSE)

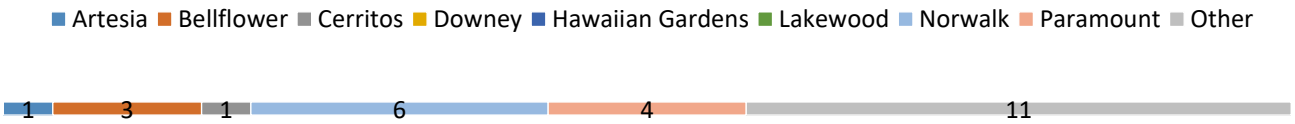
The TSE program is a program in collaboration with the South Bay Workforce Development Board that provides individuals the opportunity to gain the skills and hands on experience needed to transition into their next job and/or career. The program also gives companies a chance to give back to the community and provide opportunities for individuals to gain access into the workforce. SELACO WDB’s role in bridging the gap between both parties is to help meet employer’s workforce needs by providing qualified, pre-screened applicants.

TSE PERFORMANCE INDICATORS PER QUARTER

TSE Performance Measures PY 25/26	Allocations	Goal	Actual
Projected Enrollments	45	45	26
Placements	45	40	26

PY24-25 Carryover
44

TSE WEX PLACEMENT BY CITY



WIOA YOUTH SELACO

To prepare youth (ages 14-24) with barriers to employment – searching for good jobs by providing career exploration and training. The Youth Program provides an emphasis on serving public assistance recipients, other low-income individuals, basic skills deficient, pregnant or parenting young, foster youth, and youth with additional barriers to employment.

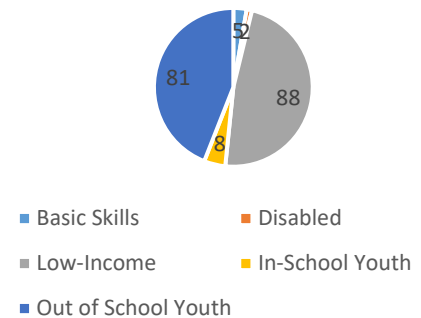
WIOA PERFORMANCE INDICATORS PER QUARTER

Performance Measure	Negotiated PY 25/26	Q1 PY 25/26	Q2 PY 25/26	Q3 PY 25/26	Q4 PY 25/26
Employed or Placed in Education 2 nd QT after Exit	72.0%	54.5%	29.4%	51.92%	61.50%
Employed or Placed in Education 4 th QT after Exit	69.6%	87.5%	20.7%	53.84%	72.30%
Median Wage	\$4,500	\$4,086.78	\$10,530.00	\$7,335.00	\$5,362.00
Credential Rate	61.0%	75%	77.8%	70.37%	70.37%
Measurable Skills Gain	80.0%	13.3%	38.5%	56.52%	62.30%

Performance numbers are reflective of the predictive report.

Out-of-School Activity Breakdown	Actual
Carryover	47
New Enrollments	73
Total Participants	120
Exits	32
Employed/ Placed at Closure	11
Program Services	
Occupational Skills Training	5
Enrolled in Alternative Secondary Education	3
Work Experience	33
Supportive Services	265
Follow-up Services	9

Priority Population



WIOA Youth Enrollment By City

■ Artesia ■ Bellflower ■ Cerritos ■ Downey ■ Hawaiian Gardens ■ Lakewood ■ Norwalk ■ Paramount ■ Other



WIOA YOUTH ABC

To prepare youth (ages 17-21) with barriers to employment – searching for good jobs by providing career exploration and training. The Youth Program provides an emphasis on serving public assistance recipients, other low-income individuals, basic skills deficient, pregnant or parenting young, foster youth, and youth with additional barriers to employment.

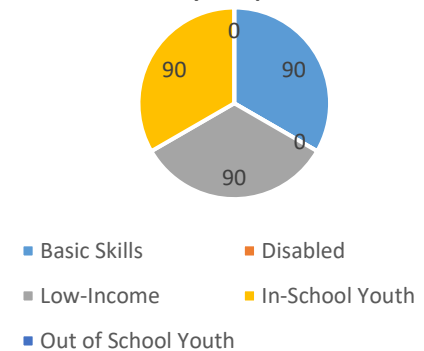
WIOA PERFORMANCE INDICATORS PER QUARTER

Performance Measure	Negotiated PY 25/26	Q1 PY 25/26	Q2 PY 25/26	Q3 PY 25/26	Q4 PY 25/26
Employed or Placed in Education 2 nd QT after Exit	72.0%	-	-	-	100.00%
Employed or Placed in Education 4 th QT after Exit	69.6%	86%	97.7%	-	92.63%
Median Wage	\$4,500	-	-	-	\$1,555.00
Credential Rate	61.0%	86%	100%	-	92.63%
Measurable Skills Gain	80.0%	0%	0%	83.3%	81.63%

Performance numbers are reflective of the predictive report.

In-School Activity Breakdown	Actual
Carryovers PY24-25	43
New Enrollments	42
Total Participants	85
Exits	53
Employed/ Placed at Closure	0
Program Services	
Work Experience	42
Supportive Services	81
Postsecondary Transition Services	77
Follow-up Services	0

Priority Population



WIOA Youth Enrollment By City

■ Artesia ■ Bellflower ■ Cerritos ■ Downey ■ Hawaiian Gardens ■ Lakewood ■ Norwalk ■ Paramount ■ Other



WIOA YOUTH HAWKEYE

To prepare youth (ages 17-21) with barriers to employment – searching for good jobs by providing career exploration and training. The Youth Program provides an emphasis on serving public assistance recipients, other low-income individuals, basic skills deficient, pregnant or parenting young, foster youth, and youth with additional barriers to employment.

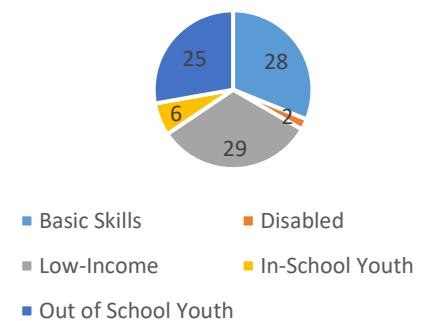
WIOA PERFORMANCE INDICATORS PER QUARTER

Performance Measure	Negotiated PY 25/26	Q1 PY 25/26	Q2 PY 25/26	Q3 PY 25/26	Q4 PY 25/26
Employed or Placed in Education 2 nd QT after Exit	72.0%	-	-	-	66.66%
Employed or Placed in Education 4 th QT after Exit	69.6%	-	-	-	-
Median Wage	\$4,500	-	-	-	\$3,725.00
Credential Rate	61.0%	-	-	-	-
Measurable Skills Gain	78.0%	57.1%	60%	61.9%	65.50%

Performance numbers are reflective of the predictive report.

In-School & Out of School Activity Breakdown	Actual
Carryover	10
New Enrollments	27
Total Participants	37
Exits	31
Employed/ Placed at Closure	8
Program Services	
Enrolled in Alternative Secondary Education	10
Work Experience	21
Supportive Services	102
Follow-up Services	6

Priority Population



WIOA Youth Enrollment By City

■ Artesia ■ Bellflower ■ Cerritos ■ Downey ■ Hawaiian Gardens ■ Lakewood ■ Norwalk ■ Paramount ■ Other



YOUTH@WORK

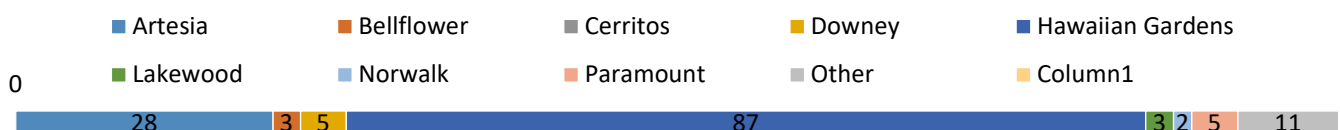
The Youth@Work program designed to provide work-based learning to Los Angeles County's youth ages 14-21. The goal of the program is to introduce young people to the workplace, gain valuable employment skills and earn an income. Through this process, youth receive up to 20 hours of paid Personal Enrichment and Work Readiness Training (PET) to help them acquire some of the basic "soft skills" necessary to succeed in the workplace. Youth also work on average of 100 hours of work experience after the completion of the PET for a total of 120 hours of combined work preparation and work experience. Youth will also receive a monthly performance evaluation to better gauge their individual strengths and weakness. Upon completion of the program, youth receive a certificate of Work Readiness.

YOUTH@WORK ENROLLMENT GOALS

Agency	CalWORKs		NCC		JJCPA		TOTAL	
	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual
City of Hawaiian Gardens	11	11	75	75	0	0	86	86
Artesia	4	4	30	23	0	0	34	27
SELACO	6	6	18	18	7	7	31	31

Progress	CalWORKS	NCC	JJCPA	Total
Enrollments	21	116	7	144
Exits	21	116	7	144

Youth@Work Enrollment by City

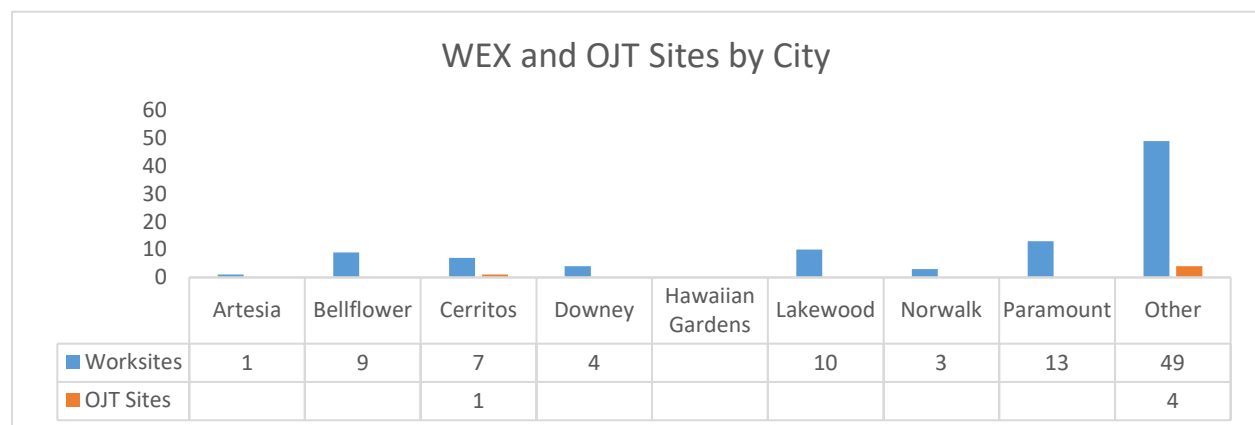


BUSINESS SERVICES

Business services engage with a diverse range of employers to promote business representation on the local board and develop effective linkages with employers to support local workforce investment activities. Develop and deliver innovative workforce investment services and strategies for employers, which may include career pathways, skills upgrading, skill standard development and certification for recognized postsecondary credential or other employer use, apprenticeship, and other effective initiatives for meeting the workforce investment needs of area employers and workers.

Offer appropriate recruitment and other business services on behalf of employers, including small employers, which may include services such as providing information and referral to specialized business and services not traditionally offered through the one-stop delivery system. Provide assistance to employers in managing reductions in force in coordination with rapid response activities and strategies for the aversion of layoffs, which strategies may include early identification of firms at risk of layoffs, use of feasibility studies to assess the needs of and options for at-risk firms, and the delivery of employment and training activities to address risk factors.

Activity Breakdown	
Job Fairs/ Special Recruitments	6
Resume Referral	80
Candidate Pre-screening	2
Employer Networking	172
Referral to Community Services	12
Tax Credit Program Awareness	0
Rapid Response	2
Lay-off Aversion	0
Total	272



BUSINESS NEEDS ASSESSMENT

A business needs assessment is a systematic process of identifying, analyzing, and prioritizing the needs of a business. It involves gathering and evaluating information about the organization's current state, needs, future goals, and any gaps that exist between the two. The purpose of a needs assessment is to provide a clear understanding of what the business needs to improve performance, efficiency, and effectiveness. This information is then used to develop strategies and action plans to address these needs and achieve the organization's objectives.

Business Needs Assessment					
Goal: 384			Actual: 35		
Completed: 95			Outcome: 43		
Industry		Type of Need		Results	
Construction	4	Recruitment and hiring	31	Recruitment and hiring	0
Healthcare	23	Upskills training for current employees.	28	Upskills training for current employees.	0
Hospitality	9	Subsidized wages for new employees/ trainees	51	Subsidized wages for new employees/ trainees	40
Information Technology (IT)	1	Layoff prevention and aversion	0	Layoff prevention and aversion	0
Logistics	0	Tax Incentives	1	Tax Incentives	3
Manufacturing	2	Other:	5	Other:	
Other:	56				

BNA Reports Completed PY24-25
155

Business Needs Assessment

■ Artesia ■ Bellflower ■ Cerritos ■ Downey ■ Hawaiian Gardens ■ Lakewood ■ Norwalk ■ Paramount ■ Other



EMPLOYER TRAINING PANEL (ETP)

SELACO WDB is a prime contractor for the State's Employment Training Panel (ETP) enterprise, a performance-based initiative supporting job creation and retention, through customized skills training. ETP is funded by a special California corporate tax and differs from other workforce development programs whose emphasis is on pre-employment training. SELACO WDB, with ETP funds, fulfills its mission by reimbursing the cost of employer-driven training for incumbent workers. Overall, the ETP program helps to ensure that California businesses will have the skilled workers they need to remain competitive. Employers must be able to effectively train workers in response to changing business and industry needs. While the need for workforce training is critical, businesses generally reserve capacity-building dollars for highly technical and professional occupations – Limiting investment in training for frontline workers who produce goods and deliver services. ETP helps to fill this gap by funding training that is targeted to the frontline workers.

Eligible Training Panel (ETP)				
ET-25-0241 (Contract Term: 2025-2027)				
ETP Trainees		Enrollments	Completions	Retentions
Planned	Large Business 100+ Employees	246	246	246
Planned	Small Business >100 Employees	227	227	227
Actual	Large Business 100+ Employees	481	391	158
Actual	Small Business >100 Employees	145	133	124

SPECIAL AND REGIONAL PROGRAMS

CHILD DEVELOPMENT PROGRAM REGIONAL SUPPORTIVE SERVICES 3.0

Facilities	Planned Enrollments	Actual Enrollments
A. J. Padelford Child Development Center 11922 169 th Street, Artesia, CA 90701 Center Director: Maria Olmedo Phone Number: (562) 926-2427	72	23
Artesia Child Development Center 18730 Clarkdale Avenue, Artesia, CA 90701 Center Director: Katya Valencia-Campoy Phone Number: (562) 653-0290	72	74
Bellflower Child Development Center 447 Flower Street, Bellflower, CA 90706 Center Director: Gloria Torres Phone Number: (562) 804-7990	48	49
Bellflower II Child Development Center 14523 Bellflower Blvd., Bellflower, CA 90706 Center Director: Maria Brena Phone Number: (562) 867-8399	72	56
Lakewood Child Development Center 5225-A Hayter Avenue, Lakewood, CA 90712 Center Director: Silvia Guzman Phone Number: (562) 531-9440	72	56
Maywood Child Development Center 4803 58 th Street, Maywood, CA 90270 Center Director: Josefina Perez Phone Number: (323) 560-5656	72	67
Norwalk Child Development Center 14000 San Antonio Drive, Norwalk, CA 90650 Center Director: Maria Vasquez Phone Number: (562) 864-1958	40	32
Total	448	357

COUNCIL OF GOVERNMENTS (COG) - HOMELESS EMPLOYMENT PROGRAM

In collaboration with Gateway Cities Council of Government, SELACO WDB, SHARE and HUB cities, the Homeless Employment Program is designed to provide immediate shelter for the homeless within the Gateway region, followed by employment and training services. The overall goal of the project is to support homeless candidates secure permanent housing, long term employment and self-sufficiency.

The role of each partner:

Gateway Cities: will serve as the project administrator and provide oversight/guidance to the selected providers.

SHARE! Collaborative Housing: will provide affordable permanent supportive housing in single-family houses throughout Los Angeles County and assist candidates in addressing issues that hinder their ability to secure full time employment. Once barriers to employment have been addressed, SHARE will refer candidates to the workforce partners for training and employment services.

SELACO WDB and HUB Cities: each agency will support 48 candidates. Services will include:

- Co-enrollment into WIOA
- Career planning
- Development of Individual Employment Plans that may include paid work experience, vocational training, On-the-Job training, and/or placement into full time employment
- Ongoing Case Management
- Follow-Up services for one year after exit

Referral Activity		
	Planned	Actual
Referrals to SHARE	N/A	0
Referrals from SHARE	N/A	26
Enrollments	50	26

Enrollment Activity		
	Planned	Actual
Attended a Job Search Workshop	20	1
Completed Individual Service Plan	50	16
Internships	8	0
Secured Part-time Employment	3	1
Secured Full-time Employment	28	5
Retained Employment (3-months)	23	2
Increased wages	40	0

PY24-25 Carryovers
14

COG Home Enrollment by City

■ Artesia ■ Bellflower ■ Cerritos ■ Downey ■ Hawaiian Gardens ■ Lakewood ■ Norwalk ■ Paramount ■ Other



REGIONAL EQUITY AND RECOVERY PARTNERSHIP (RERP)

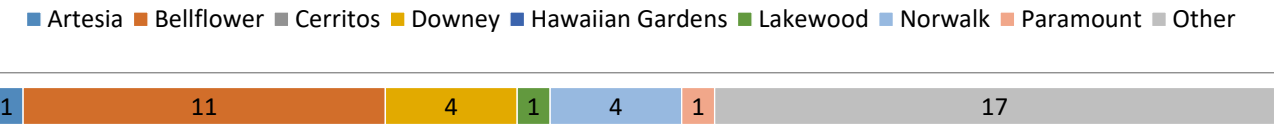
The overall goal of the Regional Equity and Recovery Partnership (RERP) is to improve job quality and job access for individuals from underserved and underrepresented populations, meet the skill and profitability needs of employers and meet the economic, social, and environmental needs of the community. SELACO will provide program coordination and management, data collection and reporting, and partner with Cerritos College to provide training in supply chain logistics

RERP PERFORMANCE INDICATORS PER QUARTER

Performance Measure	Planned	Actual
New Enrollment	35	39
Individuals in Training	35	27
Individuals Completed Training	30	26
Attained Industry Recognized Certificate or Credential	30	26
Obtained Employment	30	14

PY24-25 Carryovers
7

RERP Enrollment by City



PRISON TO EMPLOYMENT – P2E

The Workforce Development Boards WDB of the Los Angeles region (LARPU) submitted a plan to create a regional approach in serving reentry individuals and the justice system. The plan was awarded under Prison to Employment (P2E) through the California Workforce Development Board in January of 2023.

P2E INITIATIVE PERFORMANCE INDICATORS PER QUARTER

Performance Measure	Planned	Actual
New Enrollment	26	27
Individuals in Training	9	9
Individuals Completed Training	8	7
Attained Industry Recognized Certificate or Credential	8	7
Placement in Postsecondary Education	1	0
Placement in State Approved Apprenticeship	3	1
Employment	16	13

PY24-25 Carryovers

2

P2E Enrollment by City

■ Artesia ■ Bellflower ■ Cerritos ■ Downey ■ Hawaiian Gardens ■ Lakewood ■ Norwalk ■ Paramount ■ Other



HELPING JUSTICE-INVOLVED EMPLOYMENT - HIRE

The **Helping Justice-Involved Reenter Employment (HIRE)** initiative, funded by the California Workforce Development Board (CWDB), helps justice-involved individuals achieve meaningful employment. At SELACO WDB, the HIRE grant addresses challenges faced by formerly incarcerated individuals by providing workforce development services and fostering employer partnerships.

Key focus areas include:

- **Target Population:** Supporting justice-involved individuals through skill-building and sustainable employment.
- **Customized Support:** Tailored career services, training, and resources to overcome employment barriers.
- **Employer Engagement:** Partnering with businesses for job placements and fair hiring practices.
- **Community Partnerships:** Collaborating with organizations specializing in reentry services.
- **Outcomes Measurement:** Tracking job placements, retention, and wage growth to ensure success.

By leveraging the HIRE grant, SELACO WDB empowers individuals to achieve economic stability and reduces recidivism through meaningful career pathways.

HIRE INITIATIVE PERFORMANCE INDICATORS PER QUARTER

Performance Measure	Planned	Actual	Program Services	Planned	Actual
New Enrollment	60	60	Placement in Postsecondary Education	8	6
Enrolled In Training	24	25	Placement in State Approved Apprenticeship	6	8
Completed Training	19	19	Career Advancement	6	22
Attained Industry-Identified Certificate or Degree	19	19	Employment	36	34

PY24-25 Carryovers

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HIRE Enrollment by City

■ Artesia ■ Bellflower ■ Cerritos ■ Downey ■ Hawaiian Gardens ■ Lakewood ■ Norwalk ■ Paramount ■ Other



GLOSSARY OF TERMS

AJCC:	American Job Center of California
ASE:	Academic Skills Enhancement
CalJOBS:	California Job Services
CWDB	California Workforce Development Board
DEI:	Disability Employment Initiative
EDD:	Employment Development Department
ETP:	Employment Training Panel
GED:	General Education Development
LMI:	Labor Market Information
PJSA:	Personalized Job Search Assistance
SELACO WDB:	Southeast Los Angeles County Workforce Development Board
STEPS:	Steps to Economic and Personal Success Workshop
TSE:	Transitional Subsidized Employment
WDB:	Workforce Development Board
WIOA:	Workforce Innovation and Opportunity Act

To: SELACO WDB Policy Board

From: Jack Joseph, Policy Board Administrator

Date: August 18, 2026

Subject: Consideration of Annual Appointments to the WDB

Annual Appointments

The following appointments to the Workforce Development Board for a two-year term ending June 30, 2028, were carried over from the meeting of June 16, 2026:

Artesia Private Sector—Greg Uttecht (Fabrica Fine Carpets and Rugs)
Downey Private Sector—Carrie Uva (Attorney at Law)
Hawaiian Gardens Private Sector—Sergio Cueva (Hawaiian Gardens Casino)
Paramount Private Sector—Replacement for Shannon McGehee (World Energy)

There are also current vacancies for a private sector representative from Downey, as well as a labor representative due to the resignation of Rudy Villareal, both for terms ending June 30, 2027.



MEMORANDUM

DATE: August 18, 2026

TO: SELACO Policy Board

FROM: Yolanda L Castro, Executive Director 

RE: Approval of SELACO WDB Budget for Program Year (PY) 2026-2027

Attached for review and approval is Southeast Los Angeles County Workforce Development Boards (SELACO WDB's) Program Year (PY) 2026-2027 revised budget. The proposed budget supports full-service operations, with adjustments for operational needs and anticipated funding changes. The budget presented to the Policy Board reflects changes contributed to the early termination of the Disability Access Equity Inclusion (DAEI) grant. The grant was scheduled to end in March of 2027, however, due to a funding reduction to the Department of Rehabilitation the grant will be terminated on September 30, 2026. The notification of the early termination of funding was received after the initial 2026-2027 budget was presented and approved by the SELACO WDB on July 23, 2026.

Upon review and approval by the Policy Board the revised budget will be presented to the SELACO WDB at the September 24, 2026 meeting for reconsideration and approval.

Projected Revenue Budget - See the attached Projected Revenue Budget for each budget line item with an increase or decrease in funding allocations.

SELACO WDB's total projected Operating Revenue for PY 2026-2027 decreases by a net of \$1,432,518, or approximately 8.8%, compared to the budget approved on March 26, 2026, by the SELACO WDB.

Revenue budget increases by \$384,574, which reflects continued and carried-over funding for the following grant:

- #02. Employment Panel Training (ETP) Grant (+ \$384,574)

Revenue budget decreases total \$1,817,092 and are summarized below:

- 1) **Special Projects:** A decrease of \$1,670,523 reflects completed projects and changes in continued or carried-over funding for the following grants:
 - #01. Disability Access, Equity & Inclusion (DAEI) (-\$84,893) *due to early termination of grant*
 - #03. Gateway Cities Homeless Employment (H2E) Program (- \$75,326)
 - #05. HIRE LA Program (- \$335,189) *completed in PY25/26*
 - #06. LA County Youth @ Work (- \$340,200) *due to reduced PY26/27 funding*

- #07. Preschool Grant (- \$762,737) *due to closure of Norwalk site*
 - #08. Regional Equity and Recovery Partnership (RERP) (- \$72,178) *completed in PY25/26*
- 2) **Transitional Subsidized Employment (TSE) Program:** The net reduction of \$23,080 is due to lower funding in PY 2026-2027 and a decline in carryover funds for these performance-based grants.
- #09. Transitional Subsidized Employment (TSE) – Carry Over (- \$41,080)
 - #10. Transitional Subsidized Employment (TSE) (+ \$18,000)
- 3) **Workforce Innovation and Opportunity Act (WIOA) Formula Funding and Transfers:** A net decrease of \$121,534 reflects a net increase in PY 2026-2027 WIOA formula allocations, offset by lower projected carryover funds from PY 2025-2026 allocations:
- Total PY 2026-2027 WIOA formula allocations for Adult, Dislocated Workers, Youth, Rapid Response, and Lay-Off Aversion increased by \$119,536, or 2.4%, compared to the previous year's funding:
- #12. WIOA Adult (- \$99,105)
 - #15. WIOA Dislocated Workers (+ \$265,231)
 - #18. WIOA Youth (- \$115,907)
 - #20. WIOA Rapid Response (+ \$58,253)
 - #21. WIOA Lay-Off Aversion (+ \$11,064)
- Total PY 2025-2026 WIOA formula carryover funds for Adult, Dislocated Workers, and Youth decreased by \$241,070:
- #11. WIOA Adult-Carry Over (+ \$176,680)
 - #14. WIOA Dislocated Workers-Carry Over (- \$32,194)
 - #17. WIOA Youth-Carry Over (- \$430,373)
 - #19. WIOA Rapid Response-Carry Over (+ \$44,817)
- The projected revenue budget includes a request to transfer up to \$500,000, or 30.6%, of WIOA Dislocated Worker funds to the WIOA Adult program. State policy allows transfers of up to 100% when needed. Based on SELACO WDB's enrollment trends, most participants qualify under the Adult category. The transfer aligns resources with demand, increases flexibility, and strengthens services for job seekers at the America's Job Center of California (AJCC). The proposed transfer is listed below:
- #13. WIOA Adult (+ \$500,000)
 - #16. WIOA Dislocated Workers (- \$500,000)
- 3) **One-Stop Partners' Shared Costs:** A decrease of \$1,955 reflects revised estimates for shared infrastructure costs, including rent, telephone/internet, security, and repair and maintenance:
- #22. Other Revenues: Shared Infrastructure Costs from One-Stop Partners (- \$1,955)

Proposed Expenditure Budget

SELACO WDB's total Expenditure Budget for PY 2026-2027 reflects a net decrease of \$909,288, or approximately 6.3%, compared to the previously approved budget. The reduction is summarized below:

- 1) Total personnel costs increased by \$202,440, or 4.9%. The increase reflects scheduled annual step increases, a full-year budget for previously vacant positions, staff promotions and reorganization, and continued support for SELACO WDB's "Boots on the Ground" initiative, which has increased customer traffic and the need for intake, career planning, and direct placement assistance.

Staff promotions and organizational restructuring are reflected in the attached Organizational Chart and support the proposed budget for Program Year 2026–2027.

Due to reductions in WIOA Youth funding, WIOA Adult funding, LA County Youth@Work, Gateway Cities Homeless funding, DAEI funding, and the conclusion of two significant contracts—HIRE and RERP—leadership conducted a careful review of staffing levels, program needs, and the skills of existing personnel.

This review determined that targeted organizational changes are necessary to maintain service quality, align staffing with available resources, and ensure the continued successful delivery of customer services. Based on this assessment, leadership recommends the following changes to the organizational chart:

- The reduction in Youth funding results in the elimination/layoff of one Career Development Specialist I position within the Youth Department. This position has remained unfilled for 4 months due to an employee's unpaid medical leave. Based on the reduced funding level and current workload, existing Youth Department staff and staff assigned to special projects are able to manage program responsibilities without backfilling this position; therefore, the position is no longer needed.
- The reduction in funding also eliminates the planned recruitment of a Youth Services Analyst. Any anticipated duties associated with that position will be absorbed by the existing Department Administrative Assistant.
- To reflect the expanded scope of responsibilities, the Department Administrative Assistant will be reclassified as a Program Operations Analyst.
- Staff previously assigned to special projects, including the HIRE, P2E, and RERP grants, will not be laid off solely due to the completion of those grants. Instead, these staff will be reassigned to support "boots on the ground" outreach and assist with intake, case management, follow-up, and customer support for individuals enrolled in Adult, Dislocated Worker, Youth, and other special programs serving youth and adult job seekers.
- Increased Rapid Response and Layoff Aversion funding, combined with State and Federal initiatives to strengthen sector-based business services, supports the need for a full-time Business Services Manager. This position will ensure SELACO WDB is positioned to meet current and future business engagement objectives. To support this priority, Adam Von Heeder has been relieved of direct oversight of job seeker services

and will dedicate 100% of his time to strengthening and expanding business engagement services.

- To provide appropriate oversight of Adult, Dislocated Worker, and special project job seeker services, the Career Services Manager position will be reinstated in the organizational chart as originally intended. Renee Galvan, currently serving as Coordinator of Adult, Dislocated Worker, and Special Projects, has been employed with SELACO WDB for 25 years. During her tenure, she has demonstrated strong expertise in partner engagement, intake, case management, job placement assistance, customer follow-up, staff training, and mentoring. Over the past four years, she has successfully led re-entry programs and the RERP project. Leadership recommends advancing Renee Galvan into the Career Services Manager position because she already possesses the institutional knowledge, technical skills, and leadership experience needed for the role. This action eliminates the need for internal and/or external recruitment, helps prevent additional layoffs, and reduces the financial burden of adding a new full-time position while promoting an existing employee with a proven record of success.
 - With the advancement of AI use within the organization and the growing demands placed on the IT/Facilities Department, the organizational chart advances the current Tech Support position, held by Alberto Mariscal, to IT Technician. The budget also supports backfilling the Tech Support position with an entry-level candidate who can assist with website maintenance and development, technology support, and other emerging needs within the IT/Facilities Department.
 - To reflect the expanded scope of responsibilities within the Fiscal Department, the current Accounting Clerk position held by Asia Poston will be advanced to an Accounting Specialist position. Over the past year, the employee has strengthened her technical knowledge through accounting coursework and has continued to develop the skills needed to support more complex fiscal functions, including documentation review, reconciliation assistance, and general accounting support. This recommendation supports SELACO WDB's plan for growth from within by recognizing demonstrated progress, encouraging continued professional development, and building internal capacity within the Fiscal Department. Advancing the employee into the Accounting Specialist role also allows the agency to meet current workload needs without backfilling the Accounting Clerk position, resulting in a more efficient staffing structure while supporting retention of an employee who has shown readiness for increased responsibility.
- 2) Total non-personnel costs increased by \$20,197, or 1.8%, compared to the previous year's budget. The budget line item changes are summarized below:
- **Conferences/Staff Development: - \$41,495**
The proposed decrease aligns the staff development budget with reduced PY 2026-2027 funding. In recent years, SELACO has experienced retirements of seasoned staff and organizational restructuring to better support its goals. The reduced budget remains necessary to maintain service quality and prepare for future workforce needs.
 - **Rent: - \$3,773**
The decrease reflects the annual rent adjustment under the new lease amendment.

- **Furniture & Equipment: - \$15,000**

The reduction reflects the projected furniture and equipment needs for PY 2026-2027.

- **Repair & Maintenance: + \$10,000**

The increase covers anticipated repair and maintenance costs associated with the re-carpeting project included in the lease amendment.

- **Supplies: + \$10,000**

The increase covers higher supply costs, including computer and printer toner.

- **Subscriptions/Dues/Memberships: + \$5,500**

The increase supports higher subscription costs and essential technology services for virtual service delivery.

- **Insurance: + \$4,466**

The increase reflects anticipated annual insurance premium adjustments.

- **Professional Fees: + \$47,500**

The increase covers costs related to local and regional planning activities.

- **Bank Fees/Interest Expense: + \$ 3,000**

The increase reflects anticipated higher monthly bank fees due to lower interest rates.

Overall, the total In-House Costs Budget increased by \$222,638, or 4.2%, reflecting the combined increases of \$202,440 in personnel costs and \$20,198 in non-personnel costs.

- 3) Total Training and Support Services Budget decreased by \$1,131,926, or 12.2%, compared to the previously approved budget. The decrease primarily reflects completed special projects, reduced special project funding, and cost realignment based on carryover funds.

See the attached Proposed Expenditure Budget for each budget line item with an increase or decrease to the overall PY 2026-2027 budget.

Unobligated Balance

Based on projected revenues and proposed expenditures, SELACO WDB's unobligated balance is projected at \$1,593,470, a decrease of \$551,059, or 25.7%, compared to the previously approved budget.

Action Required:

- Approve the proposed PY 2026-2027 budget as submitted.
- Accept WDB approval to authorize the Executive Director to request State approval to transfer up to \$500,000, or 30.6%, of Dislocated Worker funding to Adult Services.
- Approved the proposed PY 2026-2027 organization restructuring to meet service demands, aligning staffing with funding reduction, which includes the layoff of one Career Services Specialist I position.

**SELACO WDB
PROJECTED REVENUE BUDGET
PROGRAM YEAR 2026-2027**

REVENUE SOURCES	REVENUES APPROVED ON 3/26/26	PROPOSED REVISED BUDGET	INCREASE / (DECREASE)
1 Disability Access, Equity & Inclusion (DAEI)	477,026	392,133	(84,893)
2 Employment Training Panel (ETP) Grant	512,796	897,370	384,574
3 Gateway Cities Homeless Employment (H2E) Program	326,461	251,135	(75,326)
4 Aged Out Foster Youth (AOFY) Employment Program	150,000	150,000	-
5 Hired LA Program	335,189	0	(335,189)
6 LA County: Youth @ Work	536,700	196,500	(340,200)
7 Preschool Grant	5,940,635	5,177,898	(762,737)
8 Regional Equity and Recovery Partnership (RERP)	72,178	0	(72,178)
9 Transitional Subsidized Employment (TSE) - Carry Over	81,000	39,920	(41,080)
10 Transitional Subsidized Employment (TSE)	0	18,000	18,000
11 WIOA Adult - Carry Over	1,100,950	1,277,630	176,680
12 WIOA Adult	1,704,599	1,605,494	(99,105)
13 WIOA Adult - Transfer from WIOA Dislocated Workers	1,000,000	500,000	(500,000)
14 WIOA Dislocated Workers - Carry Over	197,366	165,172	(32,194)
15 WIOA Dislocated Workers	1,366,459	1,631,690	265,231
16 WIOA Dislocated Workers - Transfer to WIOA Adult	(1,000,000)	(500,000)	500,000
17 WIOA Youth - Carry Over	1,418,311	987,938	(430,373)
18 WIOA Youth	1,742,598	1,626,691	(115,907)
19 WIOA Rapid Response - Carry Over	0	44,817	44,817
20 WIOA Rapid Response	174,761	233,014	58,253
21 WIOA Lay-Off Aversion	66,057	77,121	11,064
22 Other Revenues - Shared Infrastructure Costs from One-Stop Partners	110,731	108,777	(1,955)
TOTAL OPERATING REVENUES	16,313,818	14,881,300	(1,432,518)
23 Non-WIOA Training Revenues	326,727	323,718	(3,009)
TOTAL REVENUES	16,640,545	15,205,018	(1,435,527)

**SELACO WDB
PROPOSED EXPENDITURE BUDGET
PROGRAM YEAR 2026-2027**

LINE ITEM DESCRIPTION	APPROVED BUDGET ON 3/26/26	PROPOSED REVISED BUDGET	INCREASE / (DECREASE)
PERSONNEL COSTS			
Salaries & Wages	3,140,023	3,278,840	138,817
Payroll Taxes/Worker Compensation	286,981	294,997	8,016
Employee Benefits	677,988	733,595	55,607
TOTAL PERSONNEL COSTS	4,104,993	4,307,433	202,440
NON-PERSONNEL COSTS			
Mileage	10,000.00	10,000	0
Conferences/Staff Development	188,000.00	146,505	(41,495)
Meeting Expenses	15,000.00	15,000	0
Rent	407,853.40	404,080	(3,773)
Telephone/Internet	22,500.00	22,500	0
Furniture & Equipment	67,500.00	52,500	(15,000)
Repair & Maintenance	17,000.00	27,000	10,000
Outreach/Recruitment	30,000.00	30,000	0
Supplies	55,000.00	65,000	10,000
Subscriptions/Dues/Memberships	99,500.00	105,000	5,500
Insurance	48,034.09	52,500	4,466
Professional Services Fees	152,500.00	200,000	47,500
Legal Fees	25,000.00	25,000	0
Bank Fees/Interest Expense	3,000.00	6,000	3,000
TOTAL NON-PERSONNEL COSTS	1,140,887	1,161,085	20,198
TOTAL IN-HOUSE COSTS	5,245,880	5,468,518	222,638
TRAINING & SUPPORT SERVICES			
Classroom/ OJT/ IWT Payments			
Employment Training Panel (ETP)	287,085	581,445	294,360
Hired LA Program	127,376	0	(127,376)
Regional Equity and Recovery Partnership (RERP)	4,808	0	(4,808)
WIOA Adult	642,306	501,598	(140,708)
WIOA Dislocated Workers	81,540	100,000	18,461
WIOA Youth	85,568	30,750	(54,818)
Non-WIOA Training Expenditures	326,727	323,718	(3,009)
Subtotal	1,555,409	1,537,511	(17,897)

LINE ITEM DESCRIPTION	APPROVED BUDGET ON 3/26/26	PROPOSED REVISED BUDGET	INCREASE / (DECREASE)
Cost Reimbursements / Contracted Services			
Day Care Pre-School / Special Grants	5,532,587	4,827,056	(705,532)
Disability Access, Equity & Inclusion (DAEI)	183,857	192,702	8,845
Employment Training Panel (ETP)	30,000	10,500	(19,500)
ETP/WIOA Business Engagement Services	20,000	58,800	38,800
Hired LA Program	58,467	0	(58,467)
LA County - Youth @ Work	429,164	127,012	(302,152)
WIOA ETPL Delegation Services	5,000	5,000	0
WIOA Youth	703,361	545,583	(157,778)
WIOA One-Stop Operator	25,000	50,000	25,000
WIOA Security Guard	60,000	60,000	0
Subtotal	7,047,436	5,876,653	(1,170,783)
Work Experience / Skillz Menu			
Disability Access, Equity & Inclusion (DAEI)	90,000	96,682	6,682
Hired LA Program	20,598	0	(20,598)
LA County - Youth @ Work	52,364	37,872	(14,492)
WIOA Adult	126,294	100,000	(26,294)
WIOA Youth	256,331	351,012	94,681
Subtotal	545,586	585,566	39,980
Training Supplies			
WIOA Adult	6,500	5,000	(1,500)
WIOA Dislocated Workers	500	2,500	2,000
WIOA Youth	5,000	2,500	(2,500)
Subtotal	12,000	10,000	(2,000)
Direct Support Payments			
Gateway Cities' Homeless Employment Program	11,299	22,192	10,893
Gateway Cities' AOFY Employment Program	5,000	5,000	0
LA County - Youth @ Work	1,420	1,560	140
Hired LA Program	6,806	0	(6,806)
WIOA Adult	50,000	50,000	0
WIOA Dislocated Workers	15,000	20,000	5,000
WIOA Youth	25,000	34,548	9,548
Subtotal	114,525	133,300	18,775
TOTAL TRAINING & SUPPORT SERVICES	9,274,956	8,143,030	(1,131,926)
GRAND TOTAL	14,520,836	13,611,548	(909,288)
CURRENT UNOBLIGATED BALANCE	2,144,529	1,593,470	(551,059)

To: SELACO WDB Policy Board

From: SELACO Joint Personnel Committee

Date: August 18, 2026

**Subject: Sixth Amendment to Employment Agreement Between
Southeast Los Angeles County Workforce Development Board
And Yolanda Castro**

Background and Summary

On June 16, 2026, the Joint Personnel Committee met to consider an adjustment to the annual compensation of WDB Executive Director Yolanda Castro. Following discussion, the Committee voted to recommend that her annual salary be adjusted from \$150,995 to \$156,000, effective as of January 1, 2026, which represents the anniversary of the last adjustment to her salary. This constitutes an increase of just over 3.3% in her annual salary.

At their meeting of July 23, 2026, the Workforce Development Board approved the attached Sixth Amendment to the Employment Agreement with Executive Director Yolanda Castro.

Recommendation

It is the recommendation of the Joint Personnel Committee and the Workforce Development Board to approve the attached Sixth Amendment to the Employment Agreement Between the Southeast Los Angeles County Workforce Board and Yolanda Castro.

**Sixth Amendment to Employment Agreement
Between
Southeast Los Angeles County Workforce Development Board
and
Yolanda Castro**

This Sixth Amendment to the First Amended and Restated Employment Agreement (“Agreement”) is made and entered into this 23rd day of July 2026, by and between the Southeast Los Angeles County Workforce Development Board, a California non-profit corporation (SELACO WDB), hereinafter called “Employer,” and Yolanda L. Castro, an individual, hereinafter called “Employee.” Employer and Employee may be referred to in this Agreement collectively as “the Parties.”

WHEREAS, Employee has fulfilled the duties of the position of Executive Director of the SELACO WDB since March 1, 2013 to the satisfaction of Employer; and

WHEREAS, Employee’s original two-year Employment Agreement was renewed for an additional two years under the terms of the First Amended and Restated Employment Agreement, with an expiration date of October 31, 2017 and renewed again for an additional five years through a Second Amendment to Employment Agreement; and

WHEREAS, in January 2023, the Third Amendment to Employee’s Employment Agreement was approved, adjusting Employee’s annual salary and extending the term of Employee’s existing Employment Agreement for an additional five years, until December 31, 2027; and

WHEREAS, in March 2024, the Fourth Amendment to Employee’s Employment Agreement was approved, adjusting Employee’s annual salary; and

WHEREAS, in January 2025, the Fifth Amendment to Employee’s Employment Agreement was approved, adjusting Employee’s annual salary; and

WHEREAS, Employee and Employer now desire to adjust Employee’s annual salary as set forth herein; and

NOW, THEREFORE, in consideration of the mutual covenants herein contained, the Parties agree as follows:

I. Section 5("Salary") of the Agreement is amended to read:

Effective January 1, 2026, Employee’s annual salary is \$156,000.00 (one hundred, fifty-six thousand dollars). Employer agrees to pay Employee for her services rendered pursuant hereto, a monthly salary of \$13,000 payable at the same time as other employees of Employer are paid, less any legally authorized withholding, such as federal and state taxes.

II. All other terms and conditions of the First Amended and Restated Employment Agreement shall remain the full force and effect, unless otherwise amended in writing.

IN WITNESS WHEREOF, Employer has caused this Agreement to be signed and duly executed on its behalf by its Chairman of the Board, in triplicate, on the 23rd day of July, 2026.

Employee has accepted the terms and conditions set forth in this Agreement effective as of the date of her signature below.

SOUTHEAST LOS ANGELES COUNTY WORKFORCE
DEVELOPMENT BOARD

By: _____
Larry Wehage, Chair Date

ATTEST:

By: _____
Secretary to the Board

EMPLOYEE:

By: _____
Yolanda L. Castro Date

POLICY BOARD MEETING SCHEDULE

October 2026—June 2028

October 2026—Bellflower

December 2026—SELACO WDB

February 2027—Artesia

April 2027—Hawaiian Gardens

June 2027—Downey

August 2027—Cerritos

October 2027—Norwalk

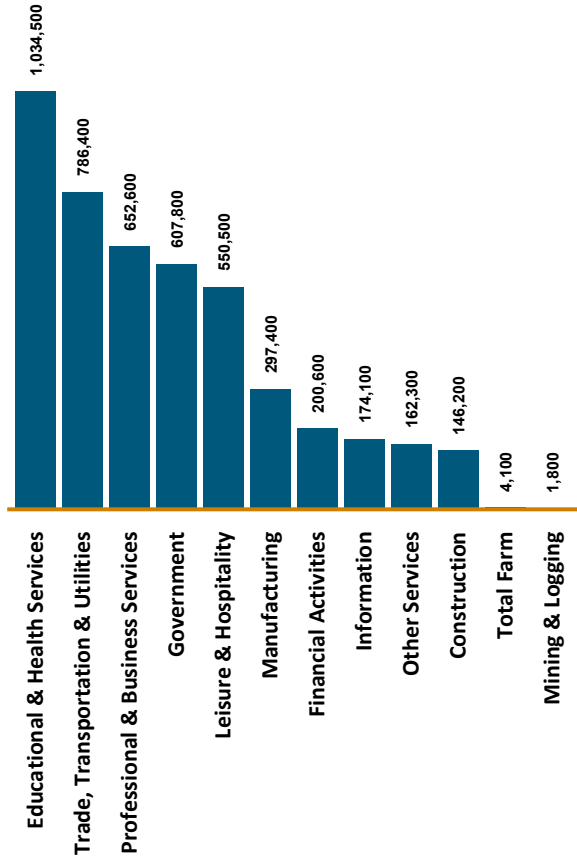
December 2027—SELACO WDB

February 2028—Paramount

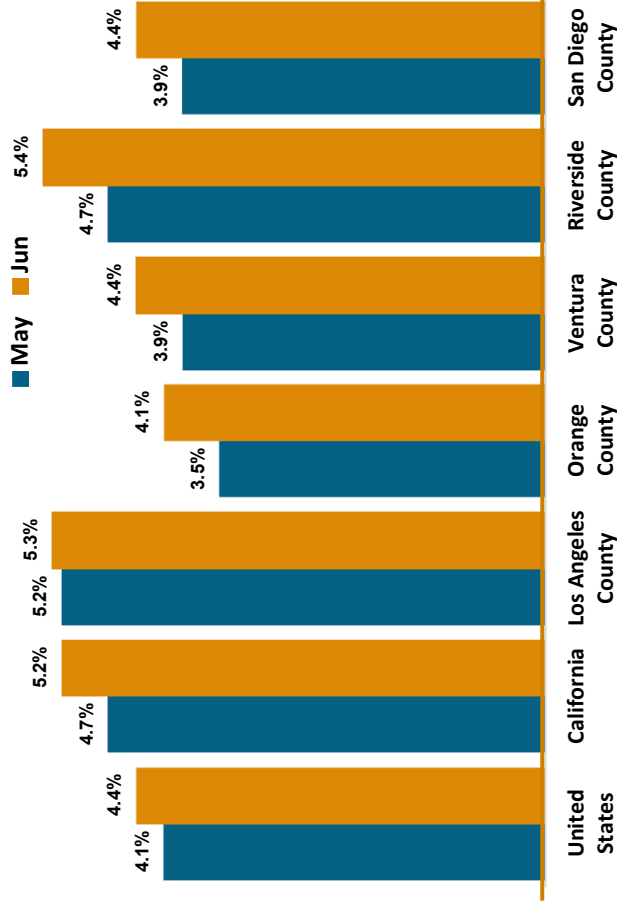
April 2028—Lakewood

June 2028--Bellflower

June 2026 LA County Industries by Employment Size¹



Unemployment Rate (%)²



Online Job Advertisements – June 2026 Help Wanted Online³

Top 10 Employers

University of California, Los Angeles – 2,029
Cedars Sinai – 1,308
Northrop Grumman – 1,238
Allied Universal – 1,079
Providence – 852
Kaiser Permanente - 820
Starbucks - 818
University of Southern California – 764
Amazon – 626
Domino's Pizza - 581

Top 10 Occupations

Registered Nurses- 4,464
Retail Salespersons – 3,751
First-Line Supervisors of Retail Sales Workers – 2,974
Software Developers – 1,899
Medical and Health Services Managers – 1,893
General and Operations Managers – 1,750
Financial Managers – 1,732
Home Health and Personal Care Aides – 1,699
Lawyers – 1,678
Security Guards – 1,678

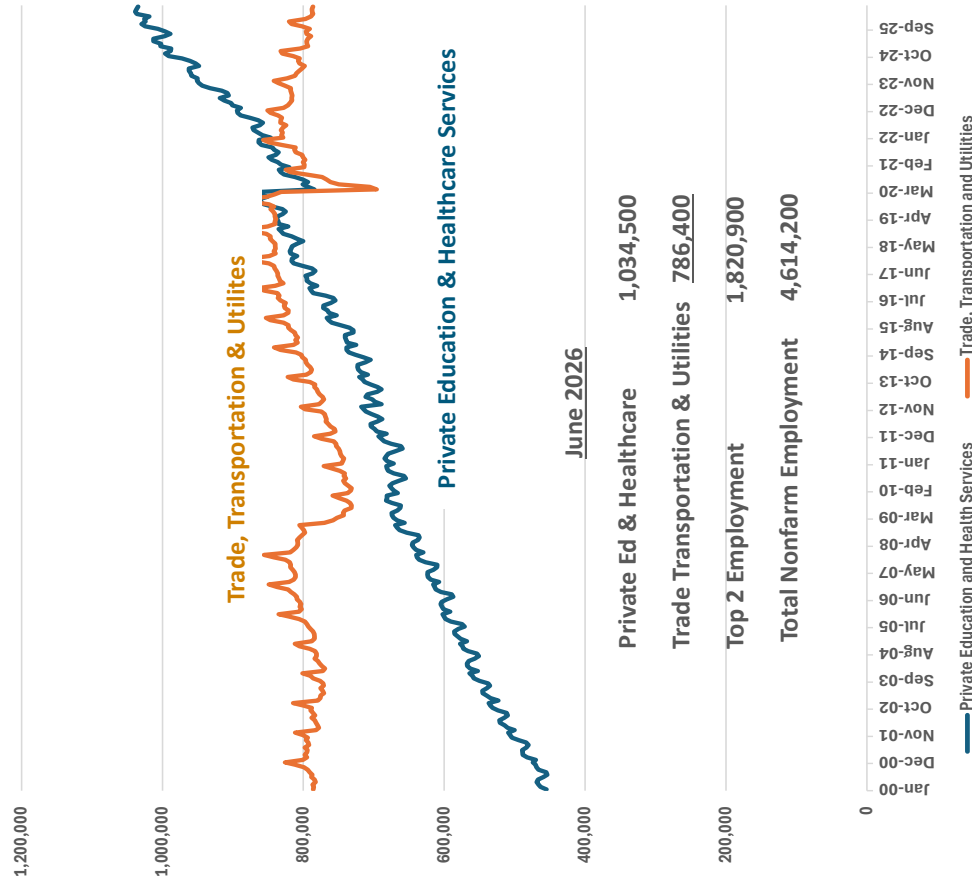
Top 10 Cities

Los Angeles– 46,490
Long Beach – 6,195
Torrance – 4,310
Santa Monica – 3,466
Pasadena – 3,488
El Segundo – 3,224
Santa Clarita – 2,557
Glendale – 2,536
Burbank – 2,423
Culver City – 2,198

Top 2 Employment Sectors Jan 2000 – Jun 2026

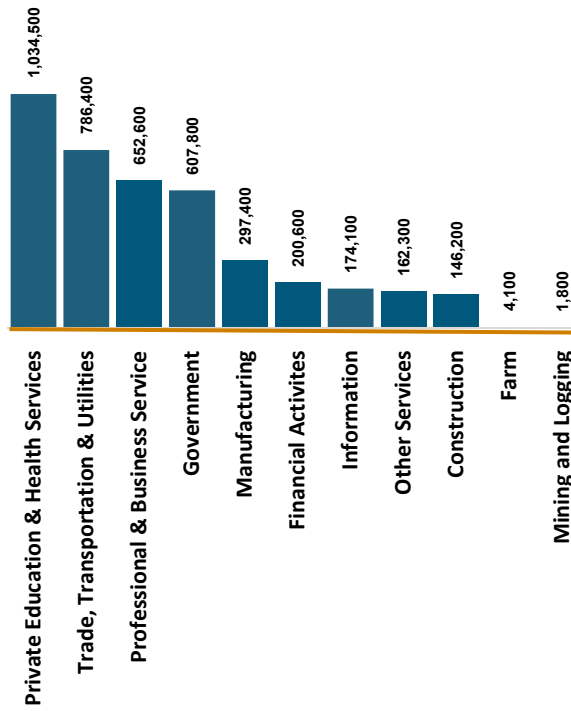
Top 2 Industry sectors make up 39% of total nonfarm employment.

1. Private Education and Healthcare Services:
 - Private Education
 - Is separate from public education. Public education is in the local government subsector.
 - Added 65,700 jobs since January 2000⁴
 - Projected to rise by 12.5% between 2023 and 2033⁵
 - Healthcare Services
 - Grew 2.4X since 2000⁴
 - Projected to grow by 20.2% from 2023 to 2033⁵
 - Growth factors
 - Ageing population
 - Technology increasing life span (Telemedicine, Robotic Surgery, AI)
2. Trade, Transportation and Utilities:
 - Averaged to 801,613 jobs⁴
 - Ports of Los Angeles & Long Beach directly support 176,000 jobs and account for 31% of container trade in the U.S.⁶

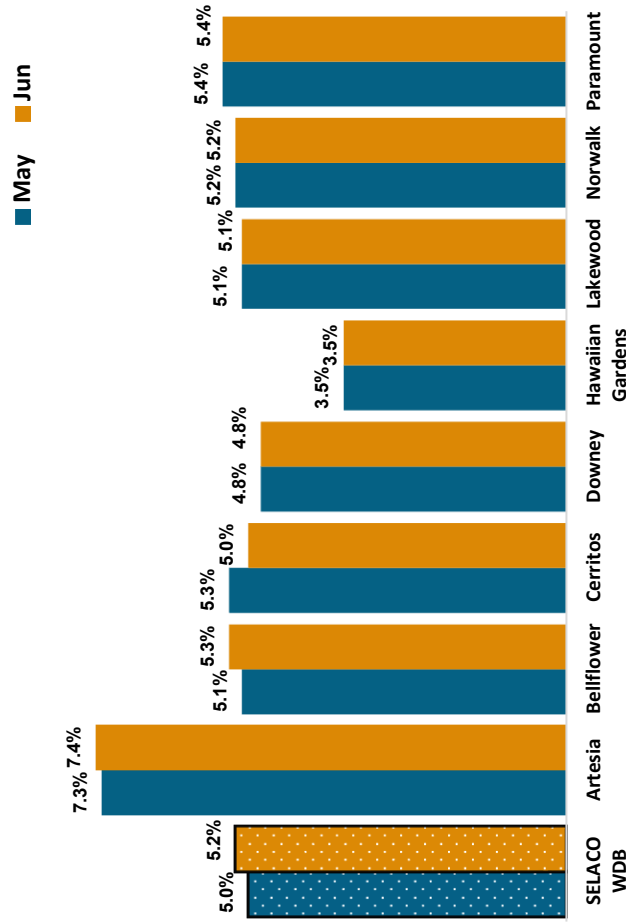


¹Current Employment Statistics (June 2026), ²Local Area Unemployment Statistics June 2026), ³The Conference Board-Lightcast Help Wanted Online® (HWOL) Jun 2026 ⁴Period of Jan 2000 to Jun 2026 ⁵Los Angeles County Projection 2023-2033 ⁶Port of Los Angeles Facts & Figures CY 2025 ([San Pedro Bay Port Complex](#))

LA County June Industry Sectors by Employment Size¹



Unemployment Rate (%)²



Online Job Advertisements – June 2026 Help Wanted OnLine³

Top 10 Employers

Edjoin.Org – 169
Kaiser Permanente - 159
PIH Health Downey Hospital – 73
PIH Health – 70
Macy's – 67
Coast Plaza Hospital – 58
Starbucks – 47
Southern Glazer's – 46
Domino's Pizza – 39
Telecare - 32

Top 10 Occupations

Retail Salespersons – 357
Registered Nurse – 341
First-Line Supervisors of Retail Sales Workers – 217
Home Health and Personal Care Aides – 128
Customer Service Representatives – 122
Heavy & Tractor-Trailer Truck Drivers – 97
Medical and Health Services Managers – 93
Secretaries & Admin. Assistants, Except Legal, Medical, & Executive - 92
Fast Food and Counter Workers – 87
Merchandise Displayers and Window Trimmers – 85

Top Cities

Downey – 1,516
Cerritos – 1,362
Lakewood – 836
Norwalk – 780
Bellflower – 547
Paramount – 536
Artesia – 354
Hawaiian Gardens – 111

Sources: ¹ Current Employment Statistics (Jun 2026), ² Local Area Unemployment Statistics (Jun 2026), ³The Conference Board-Lightcast Help Wanted OnLine® (HWOL) Jun 2026

SELACO Workforce Development Area

Economic Summary 2026 – 2nd Edition

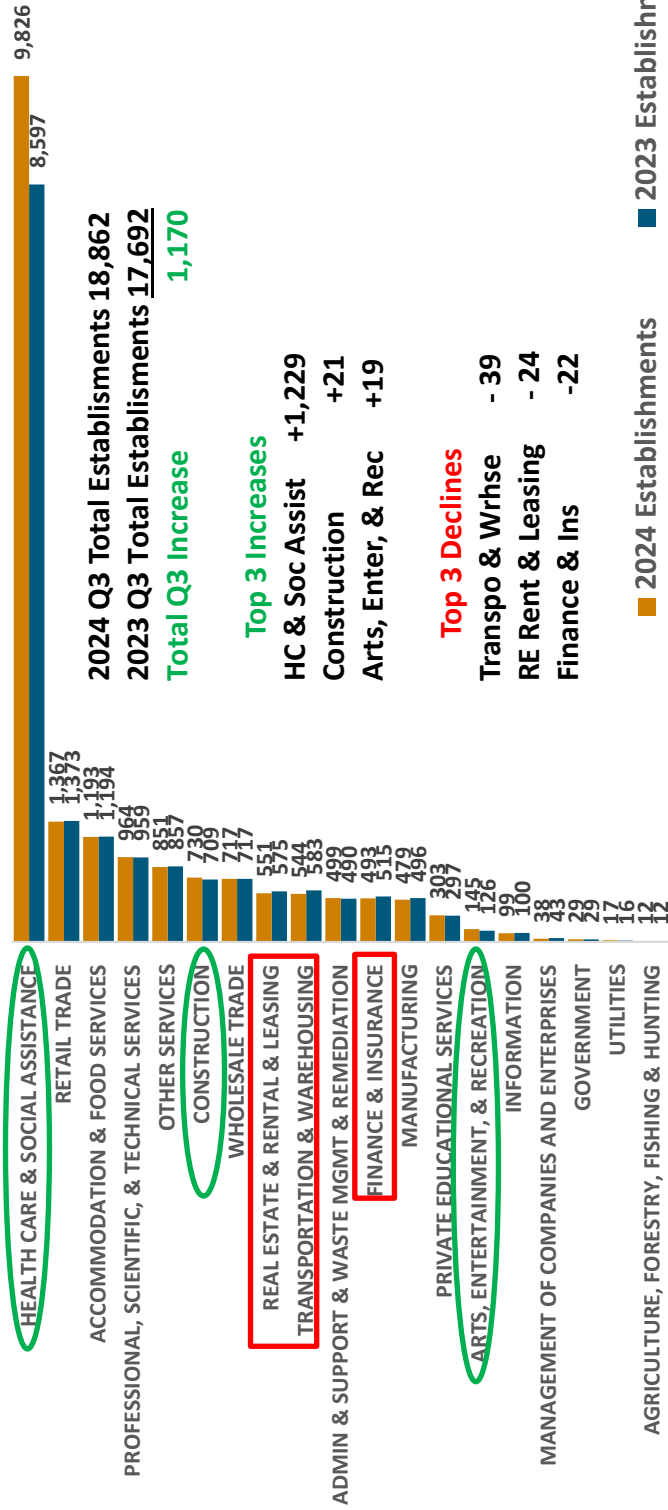
Business Establishments⁴ by Employment Sectors 2023 Q3 & 2024 Q3

Year	Number of Establishments	Increase	% Increase
2023 Q3	17,692		
2024 Q3	18,862	1,170	6.6%

Top 3 Industry Sectors

	Growing			Shrinking		
1	Healthcare and Social Assistance	1,229	1	Transportation and Warehousing		-39
2	Construction	21	2	Real Estate Renting and Leasing		-24
3	Arts, Entertainment, and Recreation	19	3	Finance and Insurance		-22

SELACO 2023 Q3 & 2024 Q3 Establishments



⁴Establishment is an economic unit, (farm, mine, factory, or store) that produces goods or provides services, usually at a single physical site engaged in business activity for which the state has assigned an industrial classification



MEMORANDUM

DATE: August 18, 2026

TO: SELACO Policy Board

FROM: Yolanda L. Castro, Executive Director 

RE: Summary and Key Takeaways – June 16, 2026, Joint Board Meeting and Strategic Planning Gathering

Purpose

This memo provides a summary and key takeaways from the June 16, 2026, Joint Policy Board and Executive Committee and FULL Workforce Development Board (WDB) Meeting and Strategic Planning Gathering hosted by the City of Paramount.

Overview

The joint meeting was called to order by Policy Board Chair Jeff Wood (Vice Mayor, City of Lakewood) and Workforce Board Chair Larry Wehage (Business Representative, City of Bellflower). The Pledge of Allegiance was led by Councilmember Isabel Aguayo of the City of Paramount, a member of the Southeast Los Angeles County Workforce Development Board (SELACO WDB) Policy Board.

Following the completion of official board business, the session transitioned into a Strategic Planning Gathering designed to align board members, staff, and partners around SELACO WDB's Program Year 2026–2027 priorities. The structure of the day included formal presentations, peer dialogue, and facilitated breakout sessions aligned with federal workforce priorities. See attached agenda

A highlight of the convening was the recognition of SELACO WDB customer Stephen Glatt, whose successful transition from unemployment to securing a role as an AI Video Creative Strategist exemplifies the impact of SELACO WDB's workforce system.

Strategic Presentations

The gathering included two key presentations that framed the day's discussion:

- **State of Workforce (Federal and State Perspective)** – Presented by Adam Peck, Executive Director, California Workforce Association

- **Governance Roles and Workforce System Alignment** – Presented by David Shinder, Workforce Consultant

Mr. Shinder also introduced the U.S. Department of Labor’s “Golden Age of Workforce Development” framework, highlighting five core pillars of workforce excellence that informed the strategic discussions throughout the day. See attached Power point of pillars.

Breakout Session Focus Areas

Participants engaged in three facilitated working groups designed to address the five federal pillars of workforce excellence:

1. **Industry-Driven Strategies**
Focus on aligning business services and training strategies with industries in demand and labor market needs.
2. **Worker Mobility & Integrated Systems**
Emphasis on strengthening career pathways, co-enrollment strategies, and partner coordination to improve outcomes for job seekers.
3. **Accountability, Flexibility & Innovation**
Exploration of performance accountability, adaptable service delivery models, and opportunities to advance innovation within the workforce system.

Each group reviewed elements of SELACO WDB’s Local Plan and provided recommendations to strengthen alignment with partner initiatives and regional priorities.

Key Takeaways

- **Strong Alignment with Federal Direction:**
SELACO WDB’s Local Plan is closely aligned with the U.S. Department of Labor’s workforce pillars, reinforcing the Board’s strategic direction.
- **Reinforced Governance Clarity:**
The discussion on the distinct roles of the Policy Board and Workforce Board was timely and valuable, particularly for new members. See attached Roles and responsibilities of Policy Board vs WDB Board.
- **Stakeholder Engagement Is a Strength:**
Active participation from local elected officials, businesses, and partner agencies resulted in meaningful dialogue and actionable feedback.
- **Opportunities for System Integration:**
Breakout discussions highlighted the importance of deepening coordination across workforce, education, and community-based partners.
- **Focus on Innovation and Responsiveness:**
Participants emphasized the need to continue evolving service delivery models to remain responsive to both employer needs and job seeker expectations.
- **Validation of SELACO WDB’s Strategic Direction:**
Feedback received during the sessions affirmed the relevance and strength of SELACO WDB’s current priorities, while identifying areas for refinement and enhancement.

Next Steps

- Incorporate feedback from breakout sessions into ongoing implementation of the PY 2025–2028 Local Plan
 - Continue engagement with stakeholders to strengthen alignment and partnerships
 - Provide follow-up updates to both Boards on progress, adjustments, and outcomes
-

Conclusion

The June 16, 2026, Strategic Planning Gathering successfully advanced SELACO WDB's commitment to collaboration, alignment, and continuous improvement. The session reinforced the Board's shared responsibility in driving a responsive, innovative, and results-driven workforce system for Southeast Los Angeles County.