

**POLICY BOARD
MEETING**

**February 17, 2026
Tuesday**

12:00 Noon

AGENDA

A Meeting of the SELACO Workforce Development Policy Board

**Norwalk Civic Center
Room 4
12700 Norwalk Blvd.
Norwalk, CA**

12:00 noon, Tuesday, February 17, 2026

1. Call to Order
2. Pledge of Allegiance
3. Roll Call
 - Member Rene Trevino, Mayor, City of Artesia
 - Member Lynda Johnson, Mayor Pro Tem, City of Cerritos
 - Member Hector Sosa, Council Member, City of Downey
 - Member Dandy De Paula, Councilmember, City of Hawaiian Gardens
 - Member Tony Ayala, Councilmember, City of Norwalk
 - Member Isabel Aguayo, Councilmember, City of Paramount
 - Vice Chairman Sonny Santa Ines, Mayor, City of Bellflower
 - Chairman Jeff Wood, Vice Mayor, City of Lakewood
4. Self-Introduction of Guests
5. Presentation to Carol Davis for 30 Years of Service to the SELACO WDB
6. Public Comments
7. Consent Calendar
 - A. Approval of the Minutes of the Policy Board meeting of December 16, 2025 Page 1
 - B. WDB Attendance Roster 5
 - C. Program Report for 07/01/25-12/31/25 7
8. Business Session
 - A. Report from the WDB Executive Director

SELACO Workforce Development Policy Board Agenda

February 17, 2026

Page 2 of 2

- B. Consideration of Appointments to the Workforce Development Board 30
- C. SELACO WDB Annual Audit Report for Fiscal Year 2024-2025 32
- D. Status Update Regarding SELACO Building Lease
- E. Discussion and Possible Action Regarding the Feasibility of Adding the Hub Cities Consortium to the SELACO Service Area
- 9. Information Items
 - A. Employment Development Department: SELACO WDB 2024 Third Quarter Changes in Establishment, Employment, and Wages 33
- 10. Interesting Correspondence
- 11. Items from Staff
- 12. Board Member Comments
- 13. Adjournment to a Meeting to be Held on April 21, 2026, in the City of Paramount

IN COMPLIANCE WITH THE AMERICANS WITH DISABILITIES ACT, IF YOU NEED SPECIAL ASSISTANCE TO PARTICIPATE IN THIS MEETING, PLEASE CONTACT THE SELACO WDB AT (562) 402-9336. NOTIFICATION OF AT LEAST 48 HOURS PRIOR TO THE MEETING WILL ENABLE STAFF TO MAKE REASONABLE ARRANGEMENTS TO ENSURE ACCESSIBILITY TO THIS MEETING. ASSISTIVE LISTENING DEVICES ARE AVAILABLE FOR THIS MEETING. PLEASE ADVISE STAFF IF YOU DESIRE TO USE THIS DEVICE.

MINUTES

A MEETING OF THE WORKFORCE DEVELOPMENT POLICY BOARD OF SOUTHEAST LOS ANGELES COUNTY

December 16, 2025

11:30 a.m.

SELACO WDB
10900 E. 183rd Street
Suite 350
Cerritos, CA

CALL TO ORDER

The Policy Board Meeting was called to order by Chairman Jeff Wood at 11:44 a.m.

PLEDGE OF ALLEGIANCE

The Pledge of Allegiance was led by Policy Board Administrator Jack Joseph.

ROLL CALL

POLICY BOARD MEMBERS PRESENT: Jeff Wood, Lakewood, Chairman; Sonny Santa Ines, Bellflower, Vice Chairman; Rene Trevino, Artesia; Hector Sosa, Downey; Dandy De Paula, Hawaiian Gardens; Tony Ayala, Norwalk; Isabel Aguayo, Paramount.

POLICY BOARD MEMBERS ABSENT: Lynda Johnson, Cerritos.

OTHERS PRESENT: Jack Joseph, Policy Board Director; Yolanda Castro, SELACO WDB Executive Director; SELACO Workforce Development Board; Corina Coronel, SELACO WDB Deputy Director of Program Operations; Sandra Michel, SELACO WDB Deputy Director of IT, Contracts, Compliance and Strategic Partnerships; Chau Diep, SELACO Chief Financial Officer; Carol Reyes Davis, SELACO WDB Human Resources Manager.

PUBLIC COMMENTS

There were no public comments.

CONSENT CALENDAR

A. Approval of the Minutes of the Policy Board Meeting of October 21, 2025

B. WDB Attendance Roster

C. Program Report for 07/01/24-9/30/25

It was moved by Policy Board Member Trevino, seconded by Policy Board Member Aguayo, to approve the consent calendar. The motion was approved unanimously.

BUSINESS SESSION

A. Report from the WDB Executive Director

WDB Executive Director Yolanda Castro reported that the SELACO team remains actively engaged in the community, maintaining a “boots on the ground” approach. She said the next edition of SELACO In the Know would be released today. She said last week was a week of recognizing Policy Board members who are exiting their role as Mayor in their cities.

The Executive Director reported that two grant applications had recently been submitted: a \$10,000 proposal that addresses mental health by offering adults who work with youth a training session on how to enhance workforce services to youth; and a \$976,122 grant proposal with \$629,288 in secured leverage funds to educate local youth on options to college such as the trades.

The Executive Director reported she is also working with EDD regarding available options regarding the current building lease which ends in June 2026.

B. Appointments to the Workforce Development Board

The Policy Board Administrator Reported that the Employment Development Department had nominated Cesar Valladares to replace Connie Chan, who would be retiring on December 31st, as EDD’s representative on the WDB. He said the Salvation Army had nominated Rene Ceballos to replace Susanna Inguiz as a labor representative on the WDB.

It was moved by Vice Chairman Santa Ines, seconded by Policy Board Member Sosa, to appoint Cesar Valladares and Rene Ceballos to the WDB for terms ending on June 30, 2027.

The motion was approved unanimously.

CLOSED SESSION

Employee Evaluation

G.C. Section 54957

Unrepresented Employee: Executive Director

Consideration of a Recommendation for an Amendment to the Employment Agreement between the Southeast Los Angeles County Workforce Development Board and Yolanda Castro

The Policy Board did not meet in closed session, and no action was taken on these matters.

INFORMATION ITEMS

There were no items presented.

INTERESTING CORRESPONDENCE

There were no items presented.

ITEMS FROM STAFF

The Executive Director said that SELACO had received a letter from EDD saying that it had successfully passed its monitoring in both the fiscal and procurement areas.

BOARD MEMBER COMMENTS

Vice Chairman Santa Ines credited SELACO's outreach efforts for assuring that SELACO is no longer the best kept secret.

Policy Board Member Trevino said the last time he was Mayor was during the pandemic. He said this is a great committee and he would be re-appointing himself. He said Artesia is in a great place with its city manager and staff. He said he appreciates the networking that this committee provides. He said SELACO is routinely part of the city's events. He wished everyone a Merry Christmas and Happy New Year.

Policy Board Member Sosa thanked all the outgoing mayors on the committee. He said the Executive Director had attended his outgoing mayoral transition. He thanked and congratulated the staff. He said he had attended the National League of Cities conference in Salt Lake City and attended the workshop on workforce.

Policy Board Member De Paula said he was privileged to be among public servants he looks up to. He said his year as Mayor had seen transformation in the City's programs, with a special concentration on violence prevention. He said he would be flying out to the Philippines on Sunday and then would be on to Australia on vacation.

Policy Board Member Ayala said he recalled visiting the Norwalk City Council meeting as a student after the moon landing. He said Norwalk's new Mayor is Jennifer Perez

and that she is experienced. He said the City had received a \$250,000 private donation to serve children with Down's Syndrome.

Chairman Wood said he recalled calling the White House and asking for a picture of President Nixon in 1969 and ending up visiting the White House in 2016 and asking a question of President Obama.

Policy Board Member Aguayo said she appreciated the back stories of other former mayors which she relates to as a former mayor herself. She said she remembered accompanying her grandfather to City Hall to pay a water bill, only to become Mayor herself as an adult. She invited people to drive down Paramount Blvd. to see the Christmas lights. She wished everyone a Merry Christmas.

Chairman Wood said as President of Contract Cities his tagline was "collaboration". He said he would like to see a two-page recounting of events during the year to send out to colleagues and organizations. He said it would present an opportunity to educate new legislators. He said we need to look at what we can do regarding jobs associated with the Olympics and World Cup coming to Los Angeles.

ADJOURNMENT

It was the consensus of the Policy Board to adjourn to a meeting to be held at the City of Norwalk on February 17, 2026. The meeting was adjourned at 12:39 p.m.



**SELACO WDB Board of Directors
Attendance Roster – PY 25/26**

| Board Member | 7/24/25 | 9/25/25 | 10/23/25 | 1/22/26 | 3/26/26 | 5/28/26 |
|---|-----------------------------|----------------|-----------------|----------------|----------------|----------------|
| 1. Amansec, Jason Business Representative City of Cerritos | Appointed by PB 10/21/25 | | X | X | | |
| 2. Barrales, Leonard Economic Development | Appointed by PB 10/21/25 | | | X | | |
| 3. Beech, Jennifer Business Representative City of Bellflower | X | X | AE | X | | |
| 4. Burrell, Ashley Rehabilitation Organization | AE | X | X | AE | | |
| 5. Ceballos, Rene Labor Organization | Appointed by PB 12/16/25 | | | X | | |
| 6. Cueva, Sergio Business Representative City of Hawaiian Gardens | X | X | XV | X | | |
| 7. Gomez, Belle Education Entity | X | X | X | X | | |
| 8. Kucera, Kevin Labor Organization | AE | AE | AE | AE | | |
| 9. LeGaspi, Richard Chair Business Representative City of Norwalk | X | X | X | X | | |
| 10. McGehee, Shannon Business Representative City of Paramount | A | A | A | A | | |

| Board Member | 7/24/25 | 9/25/25 | 10/23/25 | 1/22/26 | 3/26/26 | 5/28/26 |
|---|--------------------------|---------|----------|---------|---------|---------|
| 11. Mendoza, Shaila Labor Organization | Appointed by PB 10/21/25 | | | X | | |
| 12. Nam, Leila Business Representative City of Artesia | AE | AE | X | X | | |
| 13. Parada, Erika Business Representative City of Lakewood | AE | AE | A | A | | |
| 14. Perez, Genoveva Business Representative City of Paramount | X | X | A | X | | |
| 15. Polley, Tracy Business Representative City of Norwalk | X | X | X | X | | |
| 16. Quirino, Demeven Business Representative City of Cerritos | X | AE | X | AE | | |
| 17. Rochin, Blanca Education Entity | X | X | X | X | | |
| 18. Ryder, Tim Business Representative City of Hawaiian Gardens | AE | AE | AE | AE | | |
| 19. Segura, Michael Business Representative City of Lakewood | AE | X | X | X | | |
| 20. Taylor, Joseph Labor Organization | X | X | X | X | | |
| 21. Uva, Carrie Business Representative City of Downey | X | X | X | X | | |
| 22. Uttecht, Greg Business Representative City of Artesia | A | AE | AE | X | | |
| 23. Valladares, Cesar Public Employment Service | Appointed by PB 12/16/25 | | | X | | |
| 24. Vasquez, Salvador Labor Organization | | AE | X | AE | | |
| 25. Villarreal, Rudy Secretary/Treasurer Labor Organization | AE | X | X | X | | |
| 26. Wehage, Larry Vice Chair Business Representative City of Bellflower | X | X | X | X | | |
| 27. VACANT Business Representative City of Downey | | | | | | |



Operations Report

6TH REPORT OF PY 2025 – PY 2026

JULY 1, 2025 – DECEMBER 31, 2025

TABLE OF CONTENTS

| | |
|--|----|
| Purpose..... | 2 |
| Spotlight..... | 3 |
| In-the-Know with SELACO | 4 |
| America’s Job Center of California (AJCC) Overview | 5 |
| Career Services | 6 |
| Events | 6 |
| Adult Job Seeker Programs..... | 6 |
| Events..... | 6 |
| WIOA Adult..... | 7 |
| WIOA Dislocated Worker (DW) | 8 |
| Transitional Subsidized Employment (TSE)..... | 9 |
| WIOA Youth SELACO..... | 10 |
| WIOA Youth ABC..... | 11 |
| WIOA Youth Hawkeye | 12 |
| Youth@Work | 13 |
| Business Services..... | 14 |
| Business Needs Assessment | 15 |
| Employer Training Panel (ETP)..... | 16 |
| Special and Regional Programs..... | 17 |
| Child Development Program Regional Supportive Services 3.0 | 17 |
| Council of Governments (COG) - Homeless employment program | 18 |
| Regional Equity and Recovery Partnership (RERP) | 19 |
| Prison 2 Employment (P2E) | 20 |
| Helping Justice Involved Employment (HIRE)..... | 21 |
| Glossary of Terms | 22 |

PURPOSE

The Southeast Los Angeles County Workforce Development Board (SELACO WDB) respectfully submits the sixth Program Operations Report for the program year 2021-2022. This report reflects the various grants and services offered to our local job seekers and employers. This report includes information on America's Job Center of California Activity, Adult Programs, Youth Programs, Employer Services, Special and Regional Programs. The report will reflect performance and activity requirements of our funding entities.

Employment Training Panel (ETP)

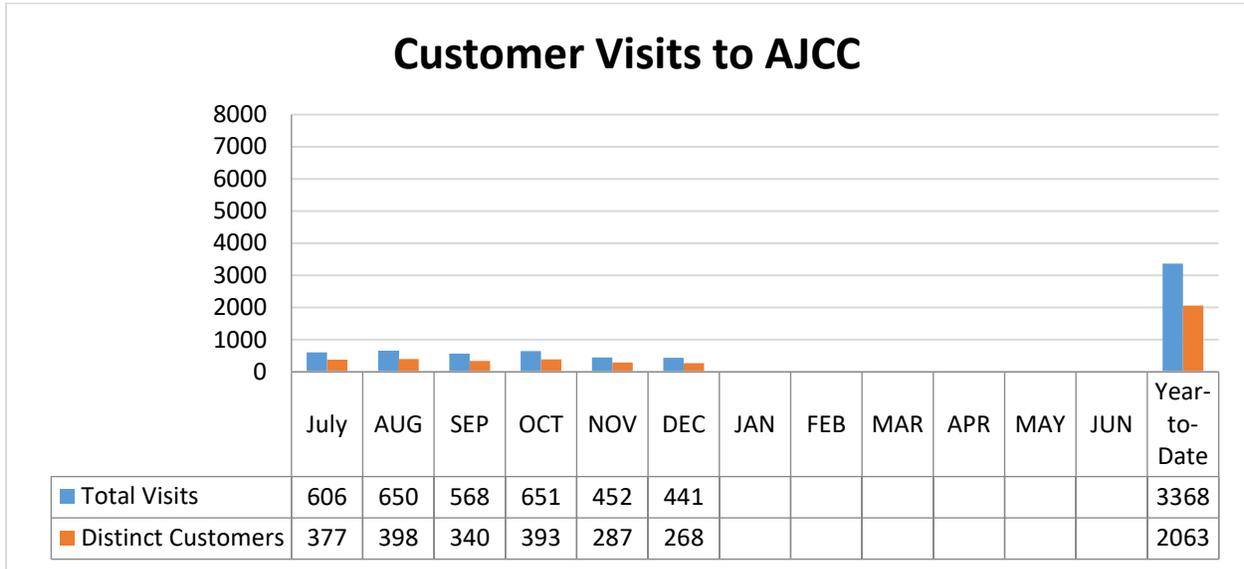


On December 16, 2025, we celebrated the Bodycote leaders who completed our Management & Supervisor Development Program. This group demonstrated commitment, curiosity, and a genuine desire to grow as leaders qualities that will continue to create a significant impact within their teams and across their organization. With the help of ETP, Bodycote invested in leadership excellence and partnered with us to develop strong, confident, people-centered leaders.

IN-THE-KNOW WITH SELACO

“In-the-Know with SELACO” is the name of the SELACO WDB Constant Contact company newsletter. Our newsletter is published quarterly and features articles highlighting recent activities and events including board and community engagement, special programs and success stories. Constant Contact also allows SELACO to deliver mass emails to multiple groups all at the same time without affecting the company server. We use Constant Contact to promote job recruitments and announcements for events such as The Collaborative Community Network meetings and Disability Awareness Training as well as in-house to inform staff. The following link provides you access to our most recent publication of “In-the-Know with SELACO”: [In-The-Know](#)

Program Year 2025 – 2026

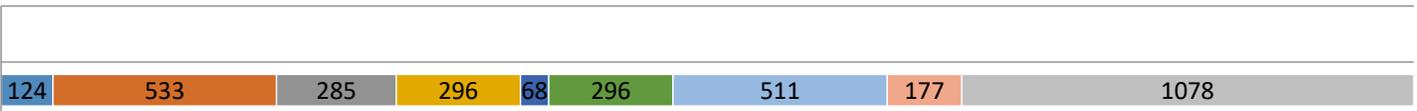


Program Year 2024 – 2025

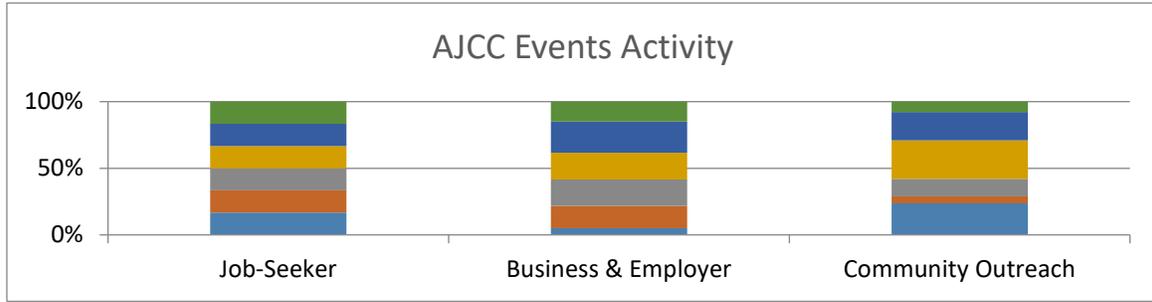
| | July | AUG | SEP | OCT | NOV | DEC | JAN | FEB | MAR | APR | MAY | JUN | Year-to-Date |
|--------------------|------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|--------------|
| Total Visits | 750 | 589 | 570 | 635 | 543 | 511 | 668 | 584 | 616 | 728 | 693 | 558 | 7445 |
| Distinct customers | 490 | 397 | 367 | 398 | 345 | 349 | 428 | 384 | 373 | 453 | 424 | 370 | 5778 |

Customer Visits by City

■ Artesia
 ■ Bellflower
 ■ Cerritos
 ■ Downey
 ■ Hawaiian Gardens
 ■ Lakewood
 ■ Norwalk
 ■ Paramount
 ■ Other



EVENTS



ADULT JOB SEEKER PROGRAMS

EVENTS

| JOB SEEKER EVENTS | DESCRIPTION |
|--|---|
| Virtual Job Club | Partnered with Microsoft to host a LinkedIn presentation |
| Virtual Youth Workshops | Virtual workshops for youth focused on job readiness, job preparation, interview skills, and resume building |
| Reemployment Services and Eligibility Assessment (RESEA) | EDD host a workshop to Review of job search activity and sharing of resource information. |
| Job Interview Preparation and Practice Workshop | It is the interview that lands the job offer, NOT the résumé. Ease those Job Interview jitters with preparation and practice. |
| Be a Super Star Employee Workshop | This workshop offers an opportunity to learn how to become the employee that you would be proud to be. |
| Career Academy for Targeted Sectors (CATS) | Virtual bootcamp for young adults, allowing them the opportunity to establish a career pathway. |
| BUSINESS & EMPLOYER EVENTS | DESCRIPTION |
| Bellflower Chamber Chat and Cheers | Bellflower Chamber Event |
| Celt Salt | Ribbon Cutting |
| Bellflower Chamber Morning Mingle | Chamber Event |
| El Camino High School | Career Day |
| Cerritos College | Justice Scholars |
| Paramount Chamber Holiday Mixer | Paramount Chamber Event |
| Coffe at the Chamber | Paramount Chamber Event |
| Community Dental Center | Ribbon Cutting |
| OUTREACH EVENTS | DESCRIPTION |
| Compton College PACT Re-entry | Community outreach Re-entry PACT Tools for Success |
| Downey Adult School | Boots on the ground |

WIOA ADULT

To prepare workers -- particularly individuals with barriers to employment -- for good jobs by providing job search assistance and training. The Adult Program provides an emphasis on serving public assistance recipients, other low-income individuals, and individuals who are low-skilled.

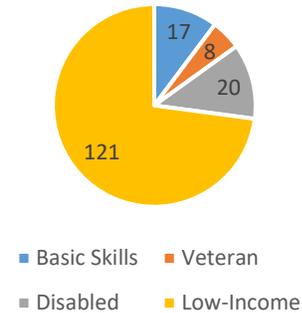
WIOA PERFORMANCE INDICATORS PER QUARTER

| Performance Measure | Negotiated PY 23/24 | Q1 PY 25/26 | Q2 PY 25/26 | Q3 PY 25-26 | Q4 PY 25-26 |
|---|------------------------|----------------|----------------|----------------|----------------|
| Employed 2 nd Quarter after Exit | 67.5% | 71.8% | 36.4% | | |
| Employed 4 th Quarter after Exit | 65.5% | 62.9% | 40.2% | | |
| Median Earnings | \$7,622 | \$8,736.47 | \$11,180.00 | | |
| Credential Rate | 66.0% | 82.6% | 84.6% | | |
| Measurable Skill Gain (MSG) | 73.0% | 61.4% | 77.6% | | |

Performance numbers are reflective of the predictive report

| Activity Breakdown | |
|------------------------------|-----|
| Carryover | 220 |
| Enrollments | 143 |
| Exits | 70 |
| Employed at Closure | 28 |
| Program Services | |
| Occupational Skills Training | 18 |
| On the Job Training | 4 |
| Transitional Jobs | 15 |
| Supportive Services | 84 |
| Follow-up Services | 17 |

Priority Population



WIOA Adult Enrollment by City

■ Artesia ■ Bellflower ■ Cerritos ■ Downey ■ Hawaiian Gardens ■ Lakewood ■ Norwalk ■ Paramount ■ Other



WIOA DISLOCATED WORKER (DW)

To prepare workers -- particularly individuals recently separated from employment -- for good jobs by providing job search assistance and training. The Dislocated Worker Program provides an emphasis on serving transitioning veterans, homemakers, recently unemployed, and struggling independent business owners.

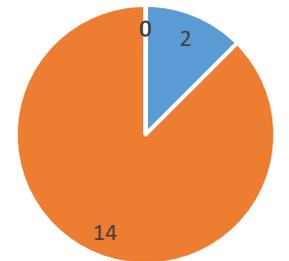
WIOA PERFORMANCE INDICATORS PER QUARTER

| Performance Measure | Negotiated PY 23/24 | Q1 PY 25/26 | Q2 PY 25/26 | Q3 PY 25/26 | Q4 PY 25/26 |
|---|---------------------|-------------|-------------|-------------|-------------|
| Employed 2 nd Quarter after Exit | 71.0% | 80% | 33.3% | | |
| Employed 4 th Quarter after Exit | 71.8% | 92.3% | 40.0% | | |
| Median Earnings | \$9,800 | \$5,898.91 | \$26,850.00 | | |
| Credential Rate | 75.4% | 80% | 100% | | |
| Measurable Skill Gain | 78.0% | 61.5% | 71.4% | | |

Performance numbers are reflective of the predictive report

| Activity Breakdown | |
|------------------------------|----|
| Carryover | 23 |
| Enrollments | 14 |
| Exits | 10 |
| Employed at Closure | 4 |
| Program Services | |
| Occupational Skills Training | 8 |
| On the Job Training | 0 |
| Supportive Services | 13 |
| Follow-up Services | 1 |

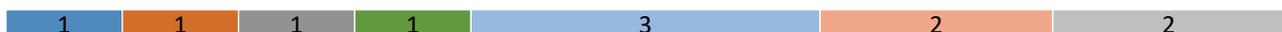
Priority Population



■ Basic Skills
 ■ Low Income
 ■ Veteran
 ■ Disabled

WIOA Dislocated Worker Enrollment by City

■ Artesia
 ■ Bellflower
 ■ Cerritos
 ■ Downey
 ■ Hawaiian Gardens
 ■ Lakewood
 ■ Norwalk
 ■ Paramount
 ■ Other



TRANSITIONAL SUBSIDIZED EMPLOYMENT (TSE)

The TSE program is a program in collaboration with the South Bay Workforce Development Board that provides individuals the opportunity to gain the skills and hands on experience needed to transition into their next job and/or career. The program also gives companies a chance to give back to the community and provide opportunities for individuals to gain access into the workforce. SELACO WDB's role in bridging the gap between both parties is to help meet employer's workforce needs by providing qualified, pre-screened applicants.

TSE PERFORMANCE INDICATORS PER QUARTER

| TSE Performance Measures PY 24/25 | Allocations | Goal | Actual |
|--------------------------------------|-------------|------|--------|
| Projected Enrollments | 25 | 25 | 31 |
| Placements | 25 | 20 | 13 |

| |
|-------------------|
| PY24-25 Carryover |
| 44 |

TSE WEX PLACEMENT BY CITY

■ Artesia ■ Bellflower ■ Cerritos ■ Downey ■ Hawaiian Gardens ■ Lakewood ■ Norwalk ■ Paramount ■ Other



WIOA YOUTH SELACO

To prepare youth (ages 14-24) with barriers to employment – for good jobs by providing career exploration and training. The Youth Program provides an emphasis on serving public assistance recipients, other low-income individuals, basic skills deficient, pregnant or parenting young, foster youth, and youth with additional barriers to employment.

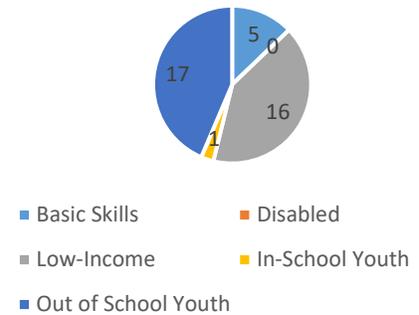
WIOA PERFORMANCE INDICATORS PER QUARTER

| Performance Measure | Negotiated PY 23/24 | Q1 PY 25/26 | Q2 PY 25/26 | Q3 PY 25/26 | Q4 PY 25/26 |
|--|------------------------|----------------|----------------|----------------|----------------|
| Employed or Placed in Education 2 nd QT after Exit | 72.0% | 54.5% | 29.4% | | |
| Employed or Placed in Education 4 th QT after Exit | 69.6% | 87.5% | 20.7% | | |
| Median Wage | \$4,500 | \$4,086.78 | \$10,530.00 | | |
| Credential Rate | 61.0% | 75% | 77.8% | | |
| Measurable Skills Gain | 80.0% | 13.3% | 38.5% | | |

Performance numbers are reflective of the predictive report.

| Out-of-School Activity Breakdown | Actual |
|----------------------------------|--------|
| Carryover | 52 |
| Enrollments | 18 |
| Exits | 7 |
| Employed/ Placed at Closure | 4 |
| Program Services | |
| Occupational Skills Training | 3 |
| Enrolled in Secondary Education | 2 |
| Work Experience | 14 |
| Supportive Services | 25 |
| Follow-up Services | 2 |

Priority Population



WIOA Youth Enrollment By City

■ Artesia ■ Bellflower ■ Cerritos ■ Downey ■ Hawaiian Gardens ■ Lakewood ■ Norwalk ■ Paramount ■ Other



WIOA YOUTH ABC

To prepare youth (ages 17-21) with barriers to employment – for good jobs by providing career exploration and training. The Youth Program provides an emphasis on serving public assistance recipients, other low-income individuals, basic skills deficient, pregnant or parenting young, foster youth, and youth with additional barriers to employment.

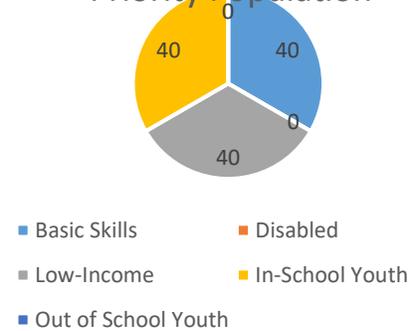
WIOA PERFORMANCE INDICATORS PER QUARTER

| Performance Measure | Negotiated PY 23/24 | Q1 PY 25/26 | Q2 PY 25/26 | Q3 PY 25/26 | Q4 PY 25/26 |
|---|------------------------|----------------|----------------|----------------|----------------|
| Employed or Placed in Education 2 nd QT after Exit | 72.0% | - | - | | |
| Employed or Placed in Education 4 th QT after Exit | 69.6% | 86% | 97.7% | | |
| Median Wage | \$4,500 | - | - | | |
| Credential Rate | 61.0% | 86% | 100% | | |
| Measurable Skills Gain | 80.0% | 0% | 0% | | |

Performance numbers are reflective of the predictive report.

| In-School Activity Breakdown | Actual |
|---------------------------------|--------|
| Carryover | 43 |
| Enrollments | 40 |
| Exits | 7 |
| Employed/ Placed at Closure | 0 |
| Program Services | |
| Enrolled in Secondary Education | 0 |
| Work Experience | 39 |
| Supportive Services | 0 |
| Follow-up Services | 0 |

Priority Population



WIOA Youth Enrollment By City

■ Artesia ■ Bellflower ■ Cerritos ■ Downey ■ Hawaiian Gardens ■ Lakewood ■ Norwalk ■ Paramount ■ Other



WIOA YOUTH HAWKEYE

To prepare youth (ages 17-21) with barriers to employment – for good jobs by providing career exploration and training. The Youth Program provides an emphasis on serving public assistance recipients, other low-income individuals, basic skills deficient, pregnant or parenting young, foster youth, and youth with additional barriers to employment.

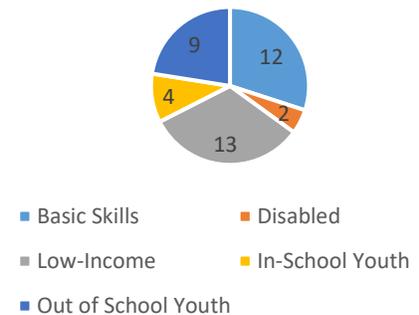
WIOA PERFORMANCE INDICATORS PER QUARTER

| Performance Measure | Negotiated PY 23/24 | Q1 PY 25/26 | Q2 PY 25/26 | Q3 PY 25/26 | Q4 PY 25/26 |
|---|---------------------|-------------|-------------|-------------|-------------|
| Employed or Placed in Education 2 nd QT after Exit | 72.0% | - | - | | |
| Employed or Placed in Education 4 th QT after Exit | 69.6% | - | - | | |
| Median Wage | \$4,500 | - | - | | |
| Credential Rate | 61.0% | - | - | | |
| Measurable Skills Gain | 78.0% | 57.1% | 60% | | |

Performance numbers are reflective of the predictive report.

| In-School & Out of School Activity Breakdown | Actual |
|--|--------|
| Carryover | 10 |
| Enrollments | 13 |
| Exits | 3 |
| Employed/ Placed at Closure | 0 |
| Program Services | |
| Enrolled in Secondary Education | 7 |
| Work Experience | 6 |
| Supportive Services | 22 |
| Follow-up Services | 4 |

Priority Population



WIOA Youth Enrollment By City

■ Artesia ■ Bellflower ■ Cerritos ■ Downey ■ Hawaiian Gardens ■ Lakewood ■ Norwalk ■ Paramount ■ Other



YOUTH@WORK

The Youth@Work program designed to provide work-based learning to Los Angeles County's youth ages 14-21. The goal of the program is to introduce young people to the workplace, gain valuable employment skills and earn an income. Through this process, youth receive up to 20 hours of paid Personal Enrichment and Work Readiness Training (PET) to help them acquire some of the basic "soft skills" necessary to succeed in the workplace. Youth also work on average of 100 hours of work experience after the completion of the PET for a total of 120 hours of combined work preparation and work experience. Youth will also receive a monthly performance evaluation to better gage their individual strengths and weakness. Upon completion of the program, youth receive a certificate of Work Readiness.

YOUTH@WORK ENROLLMENT GOALS

| Agency | CalWORKs | | NCC | | JJCPA | | TOTAL | |
|--------------------------|----------|--------|---------|--------|---------|--------|---------|--------|
| | Planned | Actual | Planned | Actual | Planned | Actual | Planned | Actual |
| City of Hawaiian Gardens | 10 | 7 | 60 | 53 | 0 | 0 | 70 | 60 |
| Artesia | 4 | 0 | 30 | 15 | 0 | 0 | 34 | 15 |
| SELACO | 2 | 1 | 8 | 7 | 4 | 0 | 14 | 8 |

| Progress | CalWORKS | NCC | JJCPA | Total |
|-------------|----------|-----|-------|-------|
| Enrollments | 8 | 75 | 0 | 83 |
| Exits | 0 | 0 | 0 | 0 |

Youth@Work Enrollment by City

■ Artesia
 ■ Bellflower
 ■ Cerritos
 ■ Downey
 ■ Hawaiian Gardens
 ■ Lakewood
 ■ Norwalk
 ■ Paramount
 ■ Other

16

11

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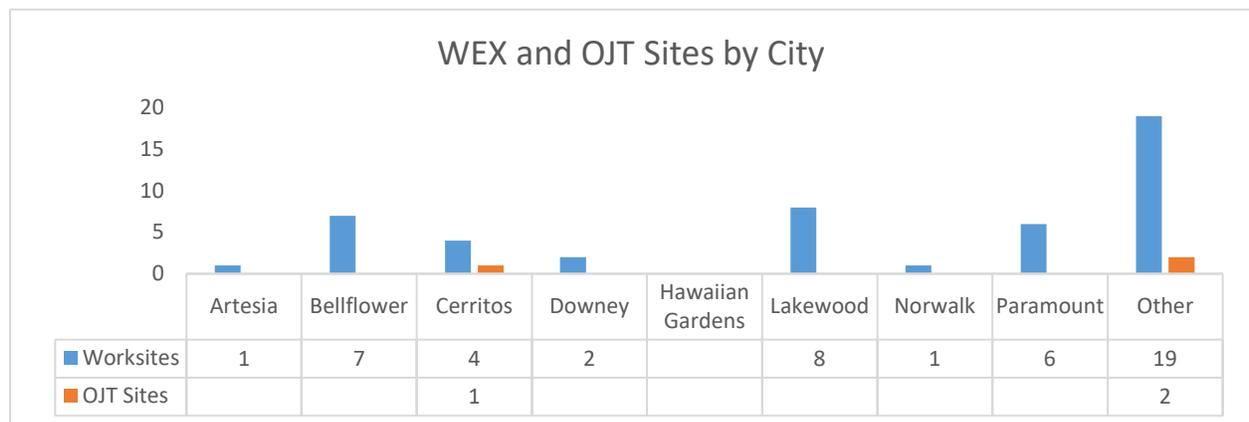
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BUSINESS SERVICES

Business services engage with a diverse range of employers to promote business representation on the local board and develop effective linkages with employers to support local workforce investment activities. Develop and deliver innovative workforce investment services and strategies for employers, which may include career pathways, skills upgrading, skill standard development and certification for recognized postsecondary credential or other employer use, apprenticeship, and other effective initiatives for meeting the workforce investment needs of area employers and workers.

Offer appropriate recruitment and other business services on behalf of employers, including small employers, which may include services such as providing information and referral to specialized business and services not traditionally offered through the one-stop delivery system. Provide assistance to employers in managing reductions in force in coordination with rapid response activities and strategies for the aversion of layoffs, which strategies may include early identification of firms at risk of layoffs, use of feasibility studies to assess the needs of and options for at-risk firms, and the delivery of employment and training activities to address risk factors.

| Activity Breakdown | |
|---------------------------------|-----|
| Job Fairs/ Special Recruitments | 4 |
| Resume Referral | 44 |
| Candidate Pre-screening | 1 |
| Employer Networking | 89 |
| Referral to Community Services | 6 |
| Tax Credit Program Awareness | 0 |
| Rapid Response | 0 |
| Lay-off Aversion | 0 |
| Total | 107 |



BUSINESS NEEDS ASSESSMENT

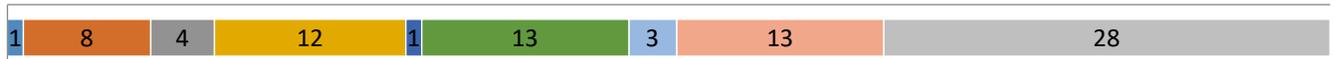
A business needs assessment is a systematic process of identifying, analyzing, and prioritizing the needs of a business. It involves gathering and evaluating information about the organization's current state, needs, future goals, and any gaps that exist between the two. The purpose of a needs assessment is to provide a clear understanding of what the business needs to improve performance, efficiency, and effectiveness. This information is then used to develop strategies and action plans to address these needs and achieve the organization's objectives.

| Business Needs Assessment | | | | | |
|-----------------------------|----|--|---------------------|--|-----|
| Goal: 384 | | | Actual: 32 | | |
| Completed: 83 | | | Outcome: 182 | | |
| Industry | | Type of Need | | Results | |
| Construction | 3 | Recruitment and hiring | 24 | Recruitment and hiring | 3 |
| Healthcare | 4 | Upskills training for current employees. | 16 | Upskills training for current employees. | 0 |
| Hospitality | 9 | Subsidized wages for new employees/ trainees | 53 | Subsidized wages for new employees/ trainees | 25 |
| Information Technology (IT) | 1 | Layoff prevention and aversion | 0 | Layoff prevention and aversion | 0 |
| Logistics | 2 | Tax Incentives | 0 | Tax Incentives | 0 |
| Manufacturing | 7 | Other: | 0 | Other: | 154 |
| Other: | 64 | | | | |

| |
|----------------------------------|
| BNA Reports Completed PY24-25 |
| 155 |

Business Needs Assessment

■ Artesia ■ Bellflower ■ Cerritos ■ Downey ■ Hawaiian Gardens ■ Lakewood ■ Norwalk ■ Paramount ■ Other



EMPLOYER TRAINING PANEL (ETP)

SELACO WDB is a prime contractor for the State’s Employment Training Panel (ETP) enterprise, a performance-based initiative supporting job creation and retention, through customized skills training. ETP is funded by a special California corporate tax and differs from other workforce development programs whose emphasis is on pre-employment training. SELACO WDB, with ETP funds, fulfills its mission by reimbursing the cost of employer-driven training for incumbent workers. Overall, the ETP program helps to ensure that California businesses will have the skilled workers they need to remain competitive. Employers must be able to effectively train workers in response to changing business and industry needs. While the need for workforce training is critical, businesses generally reserve capacity-building dollars for highly technical and professional occupations – Limiting investment in training for frontline workers who produce goods and deliver services. ETP helps to fill this gap by funding training that is targeted to the frontline workers.

| Eligible Training Panel (ETP) | | | | |
|--|-------------------------------|-------------|-------------|------------|
| ET-25-0241 (Contract Term: 2025-2027) | | | | |
| ETP Trainees | | Enrollments | Completions | Retentions |
| Planned | Large Business 100+ Employees | 246 | 246 | 246 |
| Planned | Small Business >100 Employees | 227 | 227 | 227 |
| Actual | Large Business 100+ Employees | 312 | 221 | 159 |
| Actual | Small Business >100 Employees | 102 | 102 | 102 |

SPECIAL AND REGIONAL PROGRAMS

CHILD DEVELOPMENT PROGRAM REGIONAL SUPPORTIVE SERVICES 3.0

| Facilities | Planned Enrollments | Actual Enrollments |
|---|---------------------|--------------------|
| A. J. Padelford Child Development Center 11922 169 th Street, Artesia, CA 90701 Center Director: Maria Olmedo Phone Number: (562) 926-2427 | 72 | 19 |
| Artesia Child Development Center 18730 Clarkdale Avenue, Artesia, CA 90701 Center Director: Katya Valencia-Campoy Phone Number: (562) 653-0290 | 72 | 63 |
| Bellflower Child Development Center 447 Flower Street, Bellflower, CA 90706 Center Director: Gloria Torres Phone Number: (562) 804-7990 | 48 | 40 |
| Bellflower II Child Development Center 14523 Bellflower Blvd., Bellflower, CA 90706 Center Director: Maria Brena Phone Number: (562) 867-8399 | 72 | 34 |
| Lakewood Child Development Center 5225-A Hayter Avenue, Lakewood, CA 90712 Center Director: Silvia Guzman Phone Number: (562) 531-9440 | 72 | 35 |
| Maywood Child Development Center 4803 58 th Street, Maywood, CA 90270 Center Director: Josefina Perez Phone Number: (323) 560-5656 | 72 | 60 |
| Norwalk Child Development Center 14000 San Antonio Drive, Norwalk, CA 90650 Center Director: Maria Vasquez Phone Number: (562) 864-1958 | 40 | 23 |
| Total | 448 | 274 |

Information above has yet to reflect cumulative numbers. Last updated December 2025.

COUNCIL OF GOVERNMENTS (COG) - HOMELESS EMPLOYMENT PROGRAM

In collaboration with Gateway Cities Council of Government, SELACO WDB, SHARE and HUB cities, the Homeless Employment Program is designed to provide immediate shelter for the homeless within the Gateway region, followed by employment and training services. The overall goal of the project is to support homeless candidates secure permanent housing, long term employment and self-sufficiency.

The role of each partner:

Gateway Cities: will serve as the project administrator and provide oversight/guidance to the selected providers.

SHARE! Collaborative Housing: will provide affordable permanent supportive housing in single-family houses throughout Los Angeles County and assist candidates in addressing issues that hinder their ability to secure full time employment. Once barriers to employment have been addressed, SHARE will refer candidates to the workforce partners for training and employment services.

SELACO WDB and HUB Cities: each agency will support 48 candidates. Services will include:

- Co-enrollment into WIOA
- Career planning
- Development of Individual Employment Plans that may include paid work experience, vocational training, On-the-Job training, and/or placement into full time employment
- Ongoing Case Management
- Follow-Up services for one year after exit

| Referral Activity | | |
|----------------------|---------|--------|
| | Planned | Actual |
| Referrals to SHARE | N/A | 2 |
| Referrals from SHARE | N/A | 0 |
| Enrollments | 48 | 20 |

| Enrollment Activity | | |
|-----------------------------------|---------|--------|
| | Planned | Actual |
| Attended a Job Search Workshop | 20 | 1 |
| Completed Individual Service Plan | 50 | 4 |
| Internships | 8 | 0 |
| Secured Part-time Employment | 3 | 0 |
| Secured Full-time Employment | 28 | 0 |
| Retained Employment (3-months) | 23 | 0 |
| Increased wages | 40 | 0 |

| |
|---------------------------|
| PY24-25 Carryovers |
| 14 |

COG Home Enrollment by City

■ Artesia ■ Bellflower ■ Cerritos ■ Downey ■ Hawaiian Gardens ■ Lakewood ■ Norwalk ■ Paramount ■ Other



REGIONAL EQUITY AND RECOVERY PARTNERSHIP (RERP)

The overall goal of the Regional Equity and Recovery Partnership (RERP) is to improve job quality and job access for individuals from underserved and underrepresented populations, meet the skill and profitability needs of employers and meet the economic, social, and environmental needs of the community. SELACO will provide program coordination and management, data collection and reporting, and partner with Cerritos College to provide training in supply chain logistics

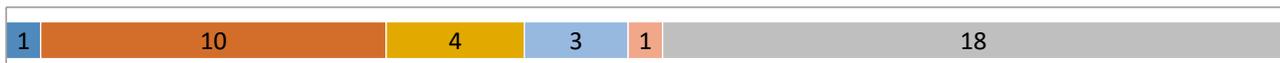
RERP PERFORMANCE INDICATORS PER QUARTER

| Performance Measure | Planned | Actual |
|--|---------|--------|
| New Enrollment | 35 | 37 |
| Individuals in Training | 35 | 27 |
| Individuals Completed Training | 30 | 26 |
| Attained Industry Recognized Certificate or Credential | 30 | 26 |
| Employment Obtained | 30 | 30 |

| PY24-25 Carryovers |
|--------------------|
| 7 |

RERP Enrollment by City

■ Artesia ■ Bellflower ■ Cerritos ■ Downey ■ Hawaiian Gardens ■ Lakewood ■ Norwalk ■ Paramount ■ Other



PRISON TO EMPLOYMENT – P2E

The Workforce Development Boards (WDB) of the Los Angeles region (LARPU) submitted a plan to create a regional approach in serving reentry individuals and the justice system. The plan was awarded under Prison to Employment (P2E) through the California Workforce Development Board in January of 2023.

P2E INITIATIVE PERFORMANCE INDICATORS PER QUARTER

| Performance Measure | Planned | Actual |
|--|---------|--------|
| New Enrollment | 26 | 28 |
| Individuals in Training | 9 | 9 |
| Individuals Completed Training | 8 | 7 |
| Attained Industry Recognized Certificate or Credential | 8 | 7 |
| Placement in Postsecondary Education | 1 | 0 |
| Placement in State Approved Apprenticeship | 3 | 1 |
| Employment | 16 | 13 |

PY24-25 Carryovers

2

P2E Enrollment by City

■ Artesia ■ Bellflower ■ Cerritos ■ Downey ■ Hawaiian Gardens ■ Lakewood ■ Norwalk ■ Paramount ■ Other



HELPING JUSTICE-INVOLVED EMPLOYMENT - HIRE

The **Helping Justice-Involved Reenter Employment (HIRE)** initiative, funded by the California Workforce Development Board (CWDB), helps justice-involved individuals achieve meaningful employment. At SELACO WDB, the HIRE grant addresses challenges faced by formerly incarcerated individuals by providing workforce development services and fostering employer partnerships.

Key focus areas include:

- **Target Population:** Supporting justice-involved individuals through skill-building and sustainable employment.
- **Customized Support:** Tailored career services, training, and resources to overcome employment barriers.
- **Employer Engagement:** Partnering with businesses for job placements and fair hiring practices.
- **Community Partnerships:** Collaborating with organizations specializing in reentry services.
- **Outcomes Measurement:** Tracking job placements, retention, and wage growth to ensure success.

By leveraging the HIRE grant, SELACO WDB empowers individuals to achieve economic stability and reduces recidivism through meaningful career pathways.

HIRE INITIATIVE PERFORMANCE INDICATORS PER QUARTER

| Performance Measure | Planned | Actual |
|--|---------|--------|
| New Enrollment | 60 | 48 |
| Enrolled In Training | 24 | 13 |
| Completed Training | 19 | 10 |
| Attained Industry-Identified Certificate or Degree | 19 | 7 |

| Program Services | Planned | Actual |
|--|---------|--------|
| Placement in Postsecondary Education | 8 | 0 |
| Placement in State Approved Apprenticeship | 6 | 4 |
| Career Advancement | 6 | 0 |
| Employment | 36 | 11 |

| PY24-25 Carryovers |
|--------------------|
| 35 |

HIRE Enrollment by City

■ Artesia ■ Bellflower ■ Cerritos ■ Downey ■ Hawaiian Gardens ■ Lakewood ■ Norwalk ■ Paramount ■ Other



GLOSSARY OF TERMS

| | |
|-------------|--|
| AJCC: | American Job Center of California |
| ASE: | Academic Skills Enhancement |
| CalJOBS: | California Job Services |
| CWDB | California Workforce Development Board |
| DEI: | Disability Employment Initiative |
| EDD: | Employment Development Department |
| ETP: | Employment Training Panel |
| GED: | General Education Development |
| LMI: | Labor Market Information |
| PJSA: | Personalized Job Search Assistance |
| SELACO WDB: | Southeast Los Angeles County Workforce Development Board |
| STEPS: | Steps to Economic and Personal Success Workshop |
| TSE: | Transitional Subsidized Employment |
| WDB: | Workforce Development Board |
| WIOA: | Workforce Innovation and Opportunity Act |

To: SELACO WDB Policy Board

From: Jack Joseph, Policy Board Administrator

Date: February 17, 2026

Subject: Consideration of Appointments to the WDB

The nomination of Eddie Witt of Rich Casual LLC has been received to fill the vacancy for a private sector representative from the City of Lakewood due to the resignation of Erika Parada. The appointment would be to complete the term ending June 30, 2027.

Additionally, there is a vacancy for a private sector representative from the City of Downey due to the resignation of Cristina Saucedo-Garcia.



**SELACO Workforce Development Board
NOMINATION FORM**

1. Nominee: EDDIE WITT
 Business Affiliate: Rich Casual LLC (Rich Casual Consulting / Rich Casual Creative)
 Title: Owner
 City of Residence: LAKWOOD
 Business Address: 5402 AUTRY AVE LAKWOOD, CA 90712
 Phone: 562-283-5334 Fax: _____ Email: admin@richcasual.com

2. Area of Service:
- | | |
|---|--|
| <input type="checkbox"/> Representative of Labor | <input type="checkbox"/> Public Employment Service EDD |
| <input type="checkbox"/> Economic Development | <input type="checkbox"/> Department of Rehabilitation |
| <input type="checkbox"/> Educational Agency | <input type="checkbox"/> Community Based Organization |
| <input type="checkbox"/> Adult Education | |
| <input type="checkbox"/> Community College/University | |
| <input checked="" type="checkbox"/> Business Representation | <input type="checkbox"/> Other _____ |
- Note Industry:
- Manufacturing
 - Healthcare
 - Transportation/Hospitality
 - Logistics
 - Business & Professional Service
 - Other

3. What are the key attributes that would make this person valuable to the workforce board? If applicable, identify experience in workforce development and other board/advisory/community groups this person has served on or currently serves on. (Please use additional sheets if necessary)

I bring a strong combination of lived experience, business leadership, and community engagement that makes me a valuable contributor to a workforce board. As a U.S. Navy Veteran and small business owner, I understand both the discipline required to succeed within structured systems and the realities employers face when developing and retaining talent. My work supporting veterans, justice-impacted individuals, and small businesses, I have firsthand insight into workforce barriers and effective pathways to employment and entrepreneurship. My experience facilitating youth and adult programs, building partnerships, and securing sponsorships allows me to contribute practical, solutions-oriented perspectives.

Name of Person Making Nomination: Vice Mayor Jeff Wood Phone: 562-866-9771

Name of Agency Making Nomination: City of Lakewood

**Submit Nomination Form
to Carol Reyes-Davis
by email to carol.reyes@selaco.com**



MEMORANDUM

DATE: February 17, 2026
TO: SELACO Policy Board
FROM: Yolanda L. Castro, Executive Director 
RE: SELACO WDB Annual Audit Report for Fiscal Year 2024-2025

On January 22, 2026, the Southeast Los Angeles County Workforce Development Board (SELACO WDB) reviewed and approved the SELACO WDB Annual Audit Report for Fiscal Year 2024-2025.

We submit for your review and approval the annual audit report and management letter for Fiscal Year 2024 - 2025. There were no findings or questioned costs identified in the audit. The management letter contained no comments. There are three things in the audit report we would like to point out:

1. That in the auditor's opinion the reports "present fairly" the financial position of the Southeast Los Angeles County Workforce Development Board (SELACO WDB). That attestation is on page 1 of the report.
2. That SELACO WDB has a positive "net assets" balance (\$562,055). That information is on page 4 of the report.
3. That there are no findings or questioned costs. That information is on pages 43-45 of the report.

The audit report also contained no items of material noncompliance.

Action Required:

Support the SELACO WDB Board's approval to accept the audit report and direct the Executive Director to forward the audit report to the Policy Board for review and distribute copies to all necessary agencies.

**Southeast Los Angeles County (SELACO)
Workforce Development Board**

**Establishment, Employment, and Wage Profile
3rd Quarter 2023 and 2024**

**Prepared by Robert Lee
Phone: 916-796-7758
Employment Development Department**

**Los Angeles Coastal Area Research Data Analyst
Robert.Lee@edd.ca.gov
Labor Market Information Division**

SELACO covers the following eight cities:

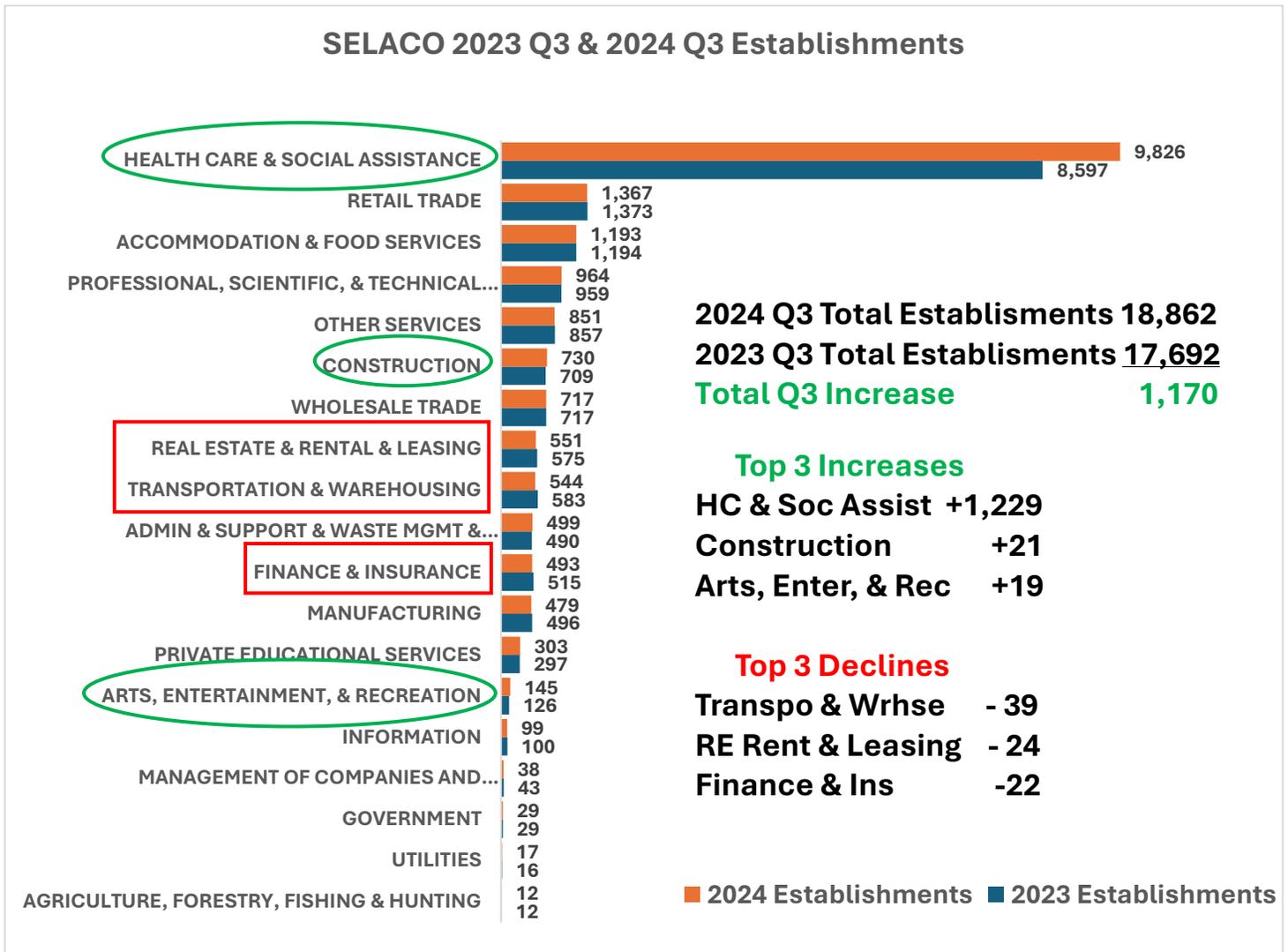
- Artesia
- Bellflower
- Cerritos
- Downey
- Hawaiian Gardens
- Lakewood
- Norwalk
- Paramount

Workforce Development Boards



Business Establishment¹ Summary

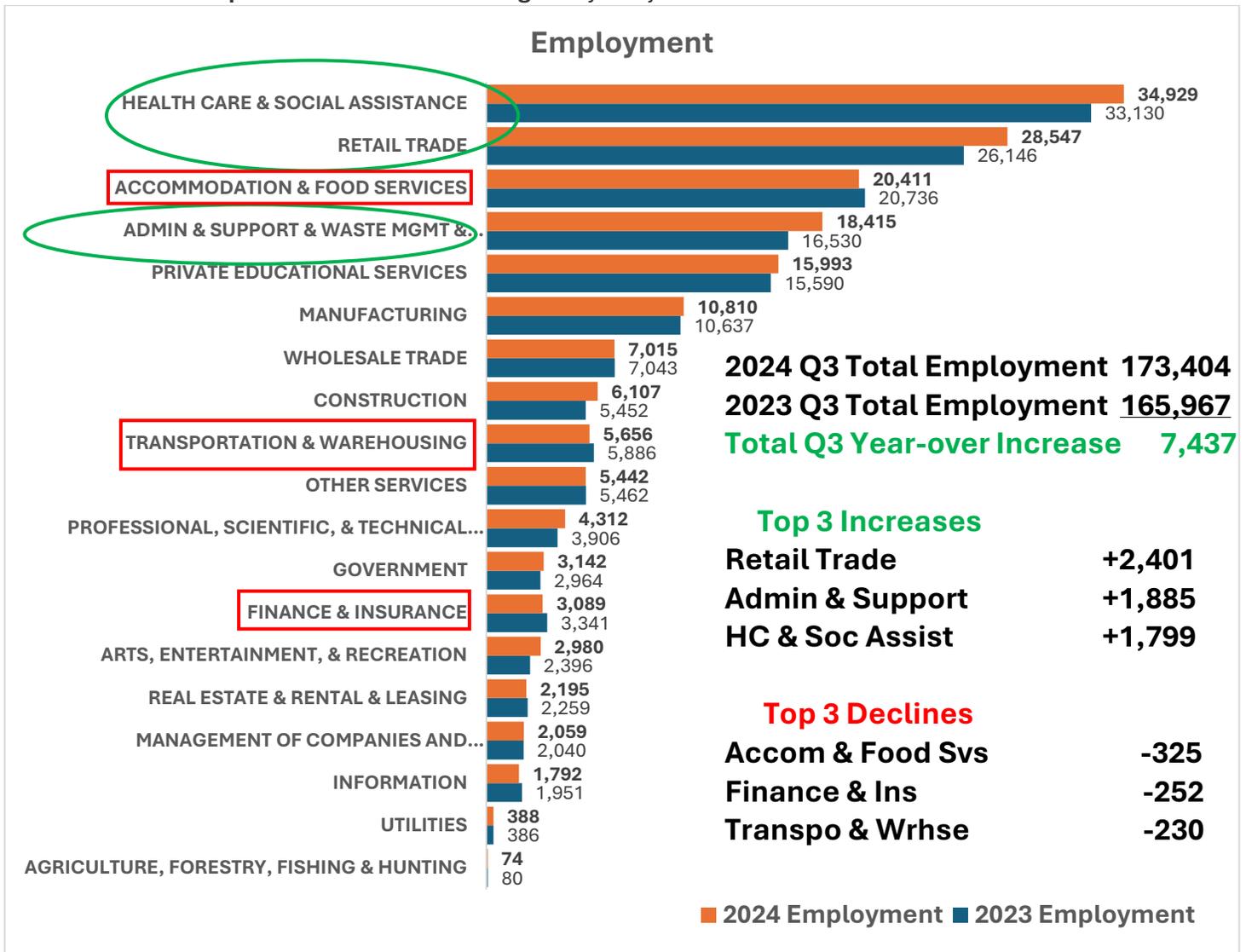
1. Under the cities that SELACO covers, there were **1,170 business establishments added, or a 6.6 percent increase, in the quarter**. There were 18,862 business establishments in the third quarter of 2024 and 17,692 business establishments in the same period of the previous year.
2. **The top 3 industry sectors in growth of business establishments were:**
 - a. **Health care and social assistance** added 1,229 business establishments. This was more than the total business establishments (1,170), or 105 percent but there were offsets to arrive at total business establishments added.
 - b. **Construction** increased by 21 businesses.
 - c. **Arts, entertainment, and recreation** added 19 business establishments.
3. **The top 3 industry sectors with a decrease in business establishments were:**
 - a. **Transportation and warehousing** lost 39 establishments.
 - b. **Real Estate and Rentals and leasing** shrank by 24 businesses.
 - c. **Finance and insurance** dropped 22 businesses.



¹Establishment is an economic unit, (farm, mine, factory, or store) that produces goods or provides services, usually at a single physical location engaged in business activity for which the state has assigned an industrial classification

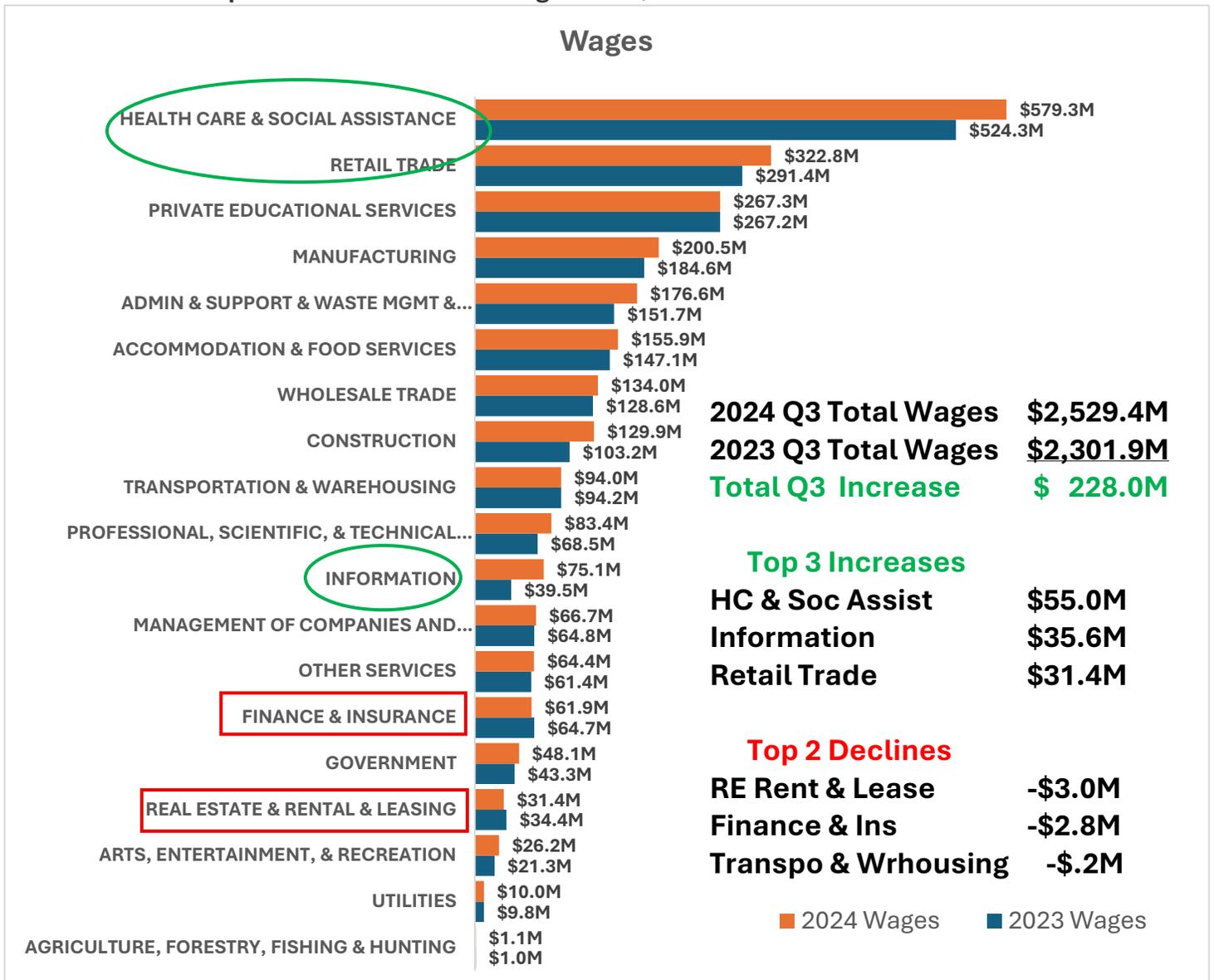
Employment Summary

1. Employment for **SELACO** increased by **7,437 jobs** in the third quarter of 2024 over the year, or **4.5 percent**. The employment in 2024 Q3 totaled 173,404, while the quarterly employment for the same period in the previous year totaled 165,967.
2. **The top 3 industry sectors in employment growth were:**
 - a. **Retail trade** added 2,401 jobs.
 - b. **Administration and support and waste management and remediation** increased 1,885 positions.
 - c. **Health Care and social assistance** gained 1,799 jobs.
3. **The top 3 industry sectors with a decrease in employment were:**
 - a. **Accommodation and food services** lost 325 positions
 - b. **Finance and insurance** shrank by 252 jobs
 - c. **Transportation and warehousing** fell by 230 jobs.



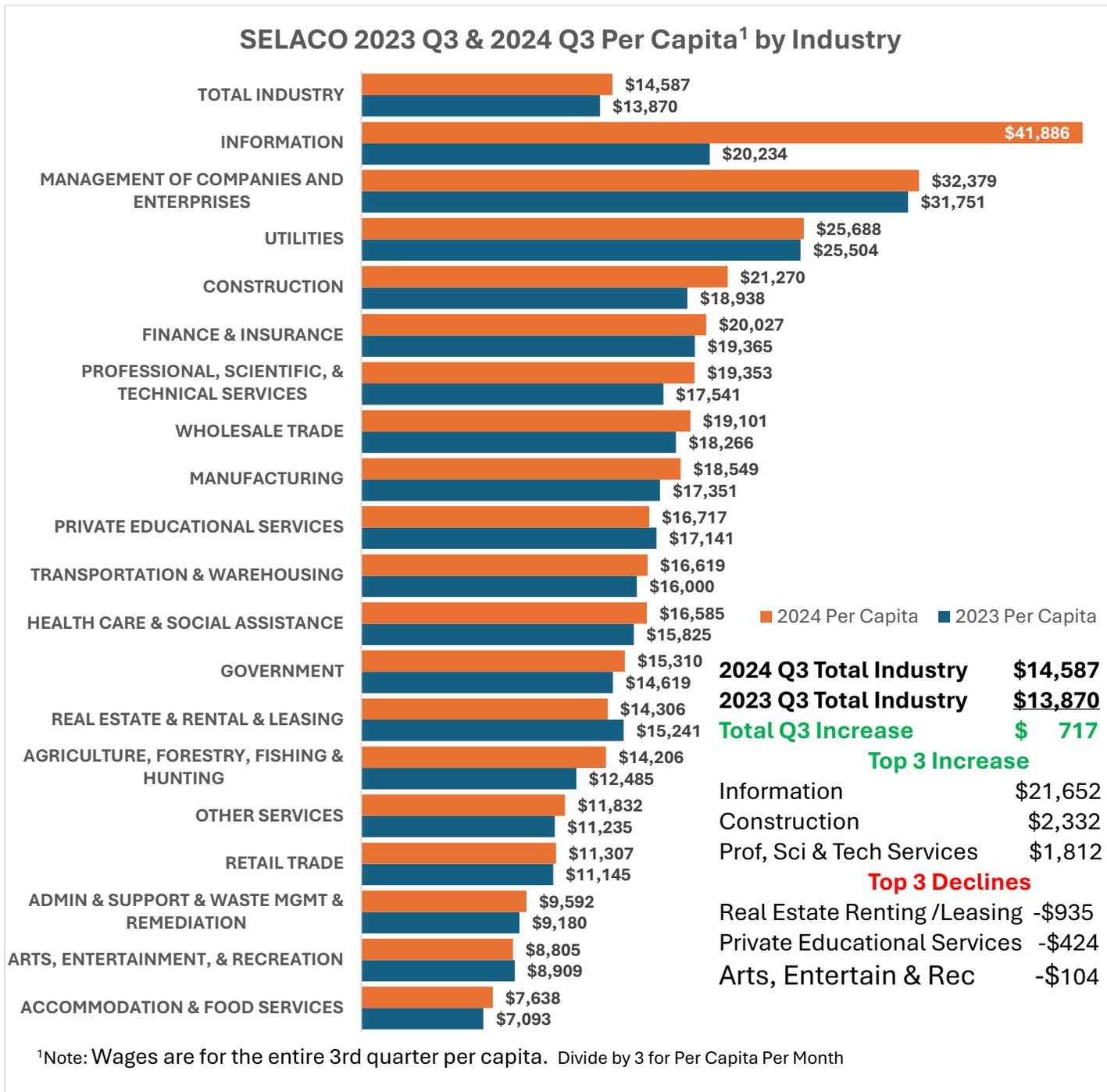
Wage Summary

1. **SELACO total quarterly wages grew \$228 million in the third quarter of 2024, or 9.9 percent.**
The total quarterly wages in 2024 Q3 totaled \$2.529 billion while the total quarterly wages for the same period in the previous year totaled \$2.302 billion.
2. **The top 3 industry sectors in growth of wages were:**
 - a. **Health Care and social service** added \$55.0 million.
 - b. **Information** increased \$35.6 million.
 - c. **Retail trade** rose \$31.4 million.
3. **There were three industry sectors with a decrease in wages:**
 - a. **Real Estate and rental and leasing** lost \$3 million.
 - b. **Finance and insurance** declined \$3 million.
 - c. **Transportation and warehousing** shrank \$0.2 million.



Per Capita¹ Summary

1. Per Capita is wages divided by employment for the quarter. **SELACO's per capita in the third quarter of 2024 increased \$717, or 5.2 percent**, compared with the previous year.
2. **Sixteen of nineteen industry sectors made gains. The leader was information which gained \$21,652 over the previous year**, which was unusually high. However, subsector details were unavailable for further analysis. **Construction** (up \$2,332), and **professional, scientific, and technical services** (up \$1,812) completed the Top 3.
3. **There were three industry sectors that the per capita fell: real estate and rentals and leasing (-\$935), private educational services (-\$424), and arts, entertainment, and recreation (-\$104).**



Take-Aways

- 1. Establishments under the SELACO city umbrella grew by 1,170 business establishments, or a 6.6 percent increase, over the year between 2024 and 2023 Quarter 3.** Health care and social assistance industry sector added 1,229 establishments offset by gains from other industry sectors. There are 19 industry sectors of which **seven sectors grew, nine sectors shrank, and three were unchanged.**
 - **There were two industry sectors with over 14 percent growth or more:** arts, entertainment, and recreation (15%) and health care and social assistance (14%). The remaining growth sectors were between zero percent and six percent.
 - **There were two sectors that shrank seven percent or more:** management of companies and enterprises (-12%) and transportation and warehousing (-7%). The remaining loss sectors were between zero percent and six percent.
- 2. Employment added 7,437 jobs, or 4.5 percent, over the year between 2024 and 2023 Quarter 3.** The gains were concentrated in retail trade (up 2,401), administration and support, and waste management, and remediation (up 1,885), and health care and social assistance (up 1,799). They accounted for 82 percent of the total gain in employment
- 3. SELACO total industry wages increased by \$228 million, or 9.9 percent, over the year between 2024 and 2023 Quarter 3. There were six industry sectors that grew \$16 million or more in this period:** health care and social assistance (up \$55 million) information (up \$36 million), and retail trade (up \$31 million), construction (up \$27 million) administration and support and waste management and remediation services (up\$25 million), and manufacturing (up\$16 million). These six sectors accounted for 83 percent of total industry wages. Three industries lost wages: real estate and rental and leasing (-\$3 million), finance and insurance (-\$3 million), and transportation and warehousing (-\$0.2 million).
- 4. The total per capita wages increased \$717 for SELACO in 2024 Quarter 3 over the year.**