

**POLICY BOARD
MEETING**

**October 20, 2026
Tuesday**

12:00 Noon

AGENDA

A Meeting of the SELACO Workforce Development Policy Board

**Los Angeles County Fire Museum
Conference Room
16400 Bellflower Blvd.
Bellflower, CA**

12:00 noon, Tuesday, October 20, 2026

1. Call to Order
2. Pledge of Allegiance
3. Roll Call

Member Rene Trevino, Mayor, City of Artesia
Member Lynda Johnson, Mayor, City of Cerritos
Member Hector Sosa, Council Member, City of Downey
Member Dandy De Paula, Councilmember, City of Hawaiian Gardens
Member Tony Ayala, Councilmember, City of Norwalk
Member Isabel Aguayo, Councilmember, City of Paramount
Vice Chairman Sonny Santa Ines, Mayor, City of Bellflower
Chairman Jeff Wood, Mayor, City of Lakewood

4. Self-Introduction of Guests
5. Public Comments
6. Consent Calendar

- | | |
|---|--------|
| A. Approval of the Minutes of the Policy Board meeting of August 18, 2026 | Page 1 |
| B. WDB Attendance Roster | 5 |
| C. Program Report for 07/01/26-8/31/26 | 7 |

7. Business Session

A. Report from the WDB Executive Director

SELACO Workforce Development Policy Board Agenda

October 20, 2026

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|--|----|
| B. Consideration of Appointments to the
Workforce Development Board | 30 |
| 8. Information Items | |
| 9. Interesting Correspondence | |
| A. Succes Stories | 31 |
| 10. Items from Staff | |
| 11. Board Member Comments | |
| 12. Adjournment to a Meeting to be Held on December 15, 2026, at the
SELACO WDB offices in Cerritos | |

IN COMPLIANCE WITH THE AMERICANS WITH DISABILITIES ACT, IF YOU NEED SPECIAL ASSISTANCE TO PARTICIPATE IN THIS MEETING, PLEASE CONTACT THE SELACO WDB AT (562) 402-9336. NOTIFICATION OF AT LEAST 48 HOURS PRIOR TO THE MEETING WILL ENABLE STAFF TO MAKE REASONABLE ARRANGEMENTS TO ENSURE ACCESSIBILITY TO THIS MEETING. ASSISTIVE LISTENING DEVICES ARE AVAILABLE FOR THIS MEETING. PLEASE ADVISE STAFF IF YOU DESIRE TO USE THIS DEVICE.

MINUTES
A MEETING OF THE
WORKFORCE DEVELOPMENT POLICY BOARD
OF SOUTHEAST LOS ANGELES COUNTY

August 18, 2026

12:00 noon

**Executive Board Room
Lakewood City Hall
5000 Clark Avenue
Lakewood, CA**

CALL TO ORDER

The Policy Board Meeting was called to order by Chairman Jeff Wood at 12:12 p.m.

PLEDGE OF ALLEGIANCE

The Pledge of Allegiance was led by Lakewood City Manager Thaddeus McCormick.

ROLL CALL

POLICY BOARD MEMBERS PRESENT: Jeff Wood, Lakewood, Chairman; Sonny Santa Ines, Bellflower, Vice Chairman; Jennifer Hong, Cerritos; Hector Sosa, Downey; Dandy De Paula, Hawaiian Gardens; Tony Ayala, Norwalk; Isabel Aguayo, Paramount.

POLICY BOARD MEMBERS ABSENT: Rene Trevino, Artesia.

OTHERS PRESENT: Jack Joseph, Policy Board Director; Yolanda Castro, SELACO WDB Executive Director; Thaddeus McCormick, Lakewood City Manager; SELACO WDB Secretary/Treasurer; Corina Coronel, SELACO WDB Deputy Director of Program Operations; Sandra Michel, SELACO WDB Deputy Director of IT, Governance, Policy and Strategic Partnerships; Chau Diep, SELACO WDB Chief Financial Officer; Carol Reyes Davis, SELACO WDB Manager of Board Relations/Human Resources Manager.

PUBLIC COMMENTS

There were no public comments.

CONSENT CALENDAR

A. Approval of the Minutes of the Policy Board Meeting of June 16, 2026

B. WDB Attendance Roster

C. Program Report for 07/01/25-6/30/26

It was moved by Vice Chairman Santa Ines, seconded by Chairman Wood, to approve the consent calendar. The motion was approved unanimously, with Policy Board member Hong abstaining.

BUSINESS SESSION

A. Report from the WDB Executive Director

WDB Executive Director Yolanda Castro thanked everyone who attended the joint Policy Board/Workforce Development Board in June. She said she will be doing a workshop at the California Workforce Association conference and will talk about the value of bringing board members and elected officials together.

Ms. Castro said she attended the class graduation at Artesia High School of students in the automotive and welding program, which is part of the WDB's trade-bound initiative.

Ms. Castro said she and Deputy Director Sandra Michel had attended the CWA's Day at the Capitol meeting in Sacramento and had coordinated a meeting with State Senator Sasha Renee Perez and the Los Angeles County workforce boards. She pointed out that Senator Perez is a former member of the Alhambra City Council.

The Executive Director said SELACO will be holding job fairs again, with the first one scheduled for October 23rd in Artesia. She said the goal will be to have two such events a year. She said the main issue is whether we are getting employers who are hiring and are using SELACO clients. She said the Artesia job fair will focus on health care and young adults (18 to 24 years of age).

Ms. Castro presented a PowerPoint which illustrated the new federal initiative enacted by HR 1, which will go into effect in January 2027, which establishes a work requirement of 20 hours a week for working age recipients of CalFresh or Medi-Cal benefits. She said SELACO is working with the region to prepare for the 2028 Olympics. A Local Hiring Strategy will have ten different locations throughout the region.

Ms. Castro reported that the Los Angeles Unified School District anticipates layoffs of 400 to 600 employees.

B. Appointments to the Workforce Development Board

The Policy Board Administrator reviewed the annual appointments to the WDB that were carried over from the June meeting.

It was moved by Chairman Wood, seconded by Policy Board Member Sosa, to approvement the re-appointments of Carrie Uva and Sergio Cueva to new two-year terms on the WDB expiring on June 30, 2028. The motion was approved unanimously.

C. Approval of SELACO WDB Budget for Program Year 2026-2027

The Executive Director reviewed the Program Year 2026-2027 budget as it was approved by the Workforce Development Board at their meeting of July 23rd. She said the total operating budget shows a net decrease of \$1,432,518, or 8.8%, principally due to completed projects and changes in continued or carried-over grant funding.

She said total expenditures reflect a \$909,288 reduction, or 6.3%, due to reductions in WIOA Youth funding, WIOA Adult funding, L.A. County Youth at Work, Gateway Cities Homeless funding, DAEL funding, and the completion of two significant contracts, HIRE and RERP. The net result is a decrease of \$551,059 in the year-end projected unobligated balance.

It was moved by Vice Chairman Santa Ines, seconded by Policy Board Member De Paula, to approve the WDB Budget for Program Year 2026-27. The motion was approved unanimously.

D. Sixth Amendment to Employment Agreement between Southeast Los Angeles County Workforce Development Board and Yolanda Castro

Vice Chairman Santa Ines presented a report from the Joint Personnel Committee an adjustment to the annual compensation of Executive Director Yolanda Castro from \$150,995 to \$156,000 retroactive to January 1, 2026.

It was moved by Vice Chairman Santa Ines, seconded by Policy Board Member Sosa, to approve the recommended amendment to the Executive Director's contract. The motion was approved unanimously.

INFORMATION ITEMS

A. Policy Board Meeting Schedule October 2026—June 2028

B. Los Angeles County Economic Summary

C. SELACO WDB Economic Summary

D. Summary and Key Takeaways—June 16, 2026, Joint Board Meeting and Strategic Planning Gathering

The Executive Director referred the Policy Board to the information items that were included in the agenda packet for reference.

ITEMS FROM STAFF

There were no items presented.

BOARD MEMBER COMMENTS

Chairman Wood thanked everyone for their birthday greetings to him.

Policy Board Member De Paula thanked SELACO for partnering with Artesia High School. He said Hawaiian Gardens would be hosting a shoe giveaway on August 29 sponsored by the Hawaiian Gardens Casino and Fishers of Men.

Policy Board Member Sosa said the City of Downey would be hosting the Irish Paralympics team.

Policy Board Member Hong said she was glad to have the chance to see how organized this meeting is and to receive this employment information.

Vice Chairman Santa Ines thanked the City of Lakewood for hosting today's meeting. He said that the City of Bellflower had experienced wonderful summer celebrations.

ADJOURNMENT

It was the consensus of the Policy Board to adjourn to a meeting to be held in the City of Bellflower on October 20, 2026. The meeting was adjourned at 1:09 p.m.



**SELACO WDB Board of Directors
Attendance Roster – PY 26/27**

Board Member	7/23/26	9/24/26	10/22/26	1/28/27	3/25/27	5/27/27
1. Barrales, Leonard Economic Development	X					
2. Beech, Jennifer Business Representative City of Bellflower	X					
3. Burrell, Ashley Rehabilitation Organization	X					
4. Ceballos, Rene Labor Organization	X					
5. Crow, Travis Education Entity	X					
6. Cueva, Sergio Business Representative City of Hawaiian Gardens	X					
7. Gomez, Belle Education Entity	X					
8. Kucera, Kevin Labor Organization	AE					
9. LeGaspi, Richard Vice Chair Business Representative City of Norwalk	AE					
10. McGehee, Shannon Business Representative City of Paramount	A					

Board Member	7/23/26	9/24/26	10/22/26	1/28/27	3/25/27	5/27/27
11. Mendoza, Shaila Labor Organization	AE					
12. Morales, Michael Business Representative City of Cerritos	X					
13. Nam, Leila Business Representative City of Artesia	X					
14. Perez, Genoveva Business Representative City of Paramount	A					
15. Polley, Tracy Business Representative City of Norwalk	X					
16. Ryder, Tim Business Representative City of Hawaiian Gardens	AE					
17. Segura, Michael Business Representative City of Lakewood	AE					
18. Taylor, Joseph Labor Organization	XV					
19. Uva, Carrie Business Representative City of Downey	X					
20. Uttecht, Greg Business Representative City of Artesia	A					
21. Valladares, Cesar Public Employment Service	X					
22. Vasquez, Salvador Labor Organization	AE					
23. Wehage, Larry Chair Business Representative City of Bellflower	X					
24. Witt, Eddie Business Representative City of Lakewood	X					
25. VACANT Business Representative City of Downey						
26. VACANT Labor Organization						
27. VACANT Business Representative City of Cerritos						



Operations Report

2ND REPORT OF PY 2026 –2027

JULY 1, 2026 – AUGUST 31, 2026

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PURPOSE

The Southeast Los Angeles County Workforce Development Board (SELACO WDB) respectfully submits the second Program Operations Report for the program year 2026-2027. This report reflects the various grants and services offered to our local job seekers and employers. This report includes information on America's Job Center of California Activity, Adult Programs, Youth Programs, Employer Services, Special and Regional Programs. The report will reflect performance and activity requirements of our funding entities.

SPOTLIGHT

EMT CalAPS Spotlight: Stepping Toward Success



As part of SELACO WDB's commitment to supporting participants beyond the classroom, EMT students participating in the CalAPS program recently took part in a shoe shopping event in Bellflower. The event provided students with an opportunity to obtain the appropriate footwear needed for their clinical training and future careers in emergency medical services. More than just a shopping trip, the experience highlighted the importance of removing barriers to success and ensuring participants have the tools necessary to confidently enter the healthcare workforce. Staff had the opportunity to connect with students, celebrate their progress, and reinforce SELACO WDB's commitment to supporting participants throughout their training journey.

The event served as a reminder that workforce development extends beyond education and training. By addressing practical needs and investing in participant success, SELACO WDB continues to help individuals take meaningful steps toward rewarding careers while building a stronger workforce for our region.

Every pair of shoes represented more than a workplace necessity—it represented another step toward a new career and a brighter future

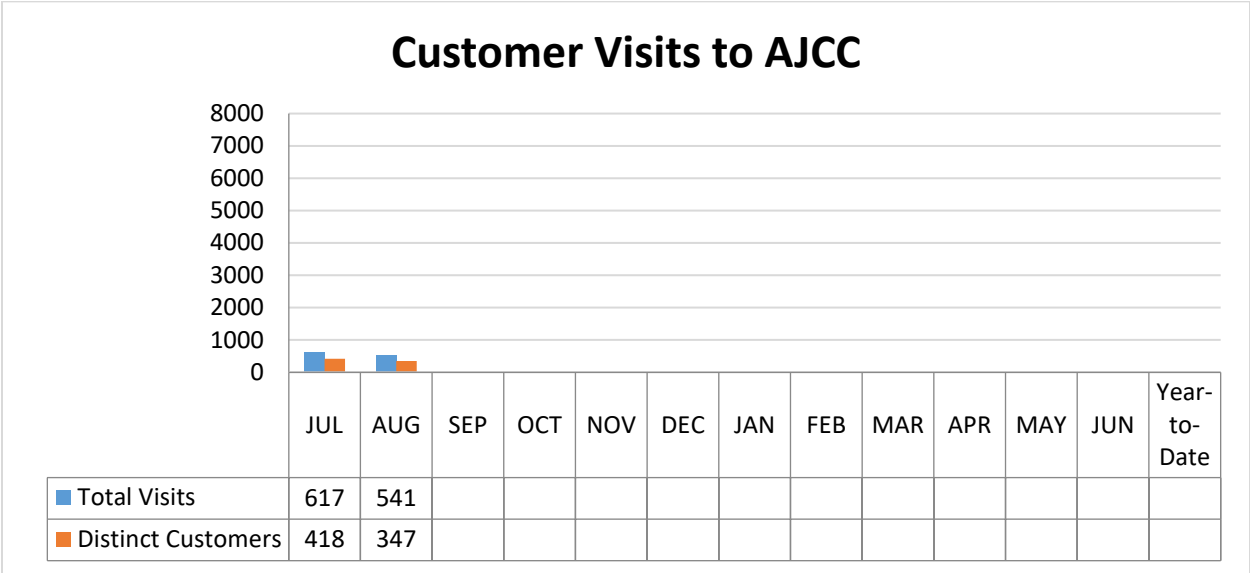
IN-THE-KNOW WITH SELACO

"In-the-Know with SELACO" is the name of the SELACO WDB Constant Contact company newsletter. Our newsletter is published quarterly and features articles highlighting recent activities and events including board and community engagement, special programs and success stories. Constant Contact also allows SELACO to deliver mass emails to multiple groups all at the same time without affecting the company server. We use Constant Contact to promote job recruitments and announcements for events such as The Collaborative Community Network meetings and Disability Awareness Training as well as in-house to inform staff. The following link provides you access to our most recent publication of "In-the-Know with SELACO": [In the Know with SELACO](#)

AMERICA’S JOB CENTER OF CALIFORNIA (AJCC) OVERVIEW

CAREER SERVICES

Program Year 2026 – 2027

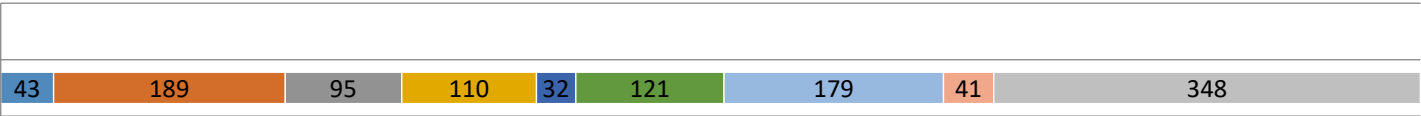


Program Year 2025 – 2026

	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	Year-to-Date
Total Visits	606	650	568	651	452	441	548	652	681	608	559	605	7021
Distinct customers	377	398	340	393	287	268	327	401	406	388	605	387	4577

Customer Visits by City

■ Artesia ■ Bellflower ■ Cerritos ■ Downey ■ Hawaiian Gardens ■ Lakewood ■ Norwalk ■ Paramount ■ Other



ADULT JOB SEEKER PROGRAMS

EVENTS

JOB SEEKER EVENTS	DESCRIPTION
Virtual Job Club	Partnered with Microsoft to host a LinkedIn presentation
Virtual Youth Workshops	Virtual workshops for youth focused on job readiness, job preparation, interview skills, and resume building
Reemployment Services and Eligibility Assessment (RESEA)	EDD host a workshop to Review of job search activity and sharing of resource information.
Job Interview Preparation and Practice Workshop	It is the interview that lands the job offer, NOT the résumé. Ease those Job Interview jitters with preparation and practice.
Be a Super Star Employee Workshop	This workshop offers an opportunity to learn how to become the employee that you would be proud to be.
Career Academy for Targeted Sectors (CATS)	Virtual bootcamp for young adults, allowing them the opportunity to establish a career pathway.
BUSINESS & EMPLOYER EVENTS	DESCRIPTION
Fish n Chips Grand Opening	Grand Opening – August 2, 2026
Coffee at the Chamber	Networking – August 11, 2026
Veteran's Job and Resource Fair	Job Fair – August 12, 2026
Goodwill Job Fair	Job Fair – August 26, 2026
OUTREACH EVENTS	DESCRIPTION
Paramount Chamber Outreach	Paramount, CA – August 4, 2026
Artesia Chamber Networking Mixer	Artesia, CA – August 19, 2026
The Pan Ribbon Cutting	Bellflower, CA – August 26, 2026
Norwalk/Whittier Networking Mixer	Whittier, CA – August 26, 2026
Coffee with a Cop	Artesia, CA – August 26, 2026
Norwalk Coffee and Conversation	Norwalk, CA – August 26, 2026
SCAN Apprenticeship	Los Angeles, CA – August 27, 2026

WIOA ADULT

To prepare workers -- particularly individuals with barriers to employment -- searching for good jobs by providing job search assistance and training. The Adult Program provides an emphasis on serving public assistance recipients, other low-income individuals, and individuals who are low-skilled.

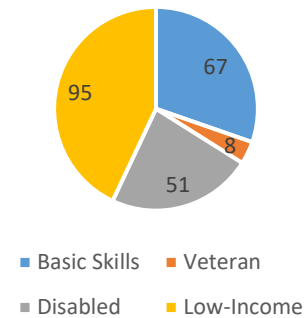
WIOA PERFORMANCE INDICATORS PER QUARTER

Performance Measure	Negotiated PY 25/26	Q1 PY 26/27	Q2 PY 26/27	Q3 PY 26/27	Q4 PY 26/27
Employed 2 nd Quarter after Exit	67.5%	18.80%			
Employed 4 th Quarter after Exit	65.5%	22.50%			
Median Earnings	\$7,622	\$10,660.00			
Credential Rate	66.0%	84.40%			
Measurable Skill Gain (MSG)	73.0%	76.50%			

Performance numbers are reflective of the predictive report

Activity Breakdown	
Carryovers PY25-26	180
New Enrollments	25
Total Participants	205
Exits	12
Employed at Closure	11
Program Services	
Occupational Skills Training	4
On the Job Training	0
Transitional Jobs	2
Supportive Services	50
Follow-up Services	2

Priority Population



WIOA Adult Enrollment by City

■ Artesia ■ Bellflower ■ Cerritos ■ Downey ■ Hawaiian Gardens ■ Lakewood ■ Norwalk ■ Paramount ■ Other



WIOA DISLOCATED WORKER (DW)

To prepare workers -- particularly individuals recently separated from employment -- searching for good jobs by providing job search assistance and training. The Dislocated Worker Program provides an emphasis on serving transitioning veterans, homemakers, recently unemployed, and struggling independent business owners.

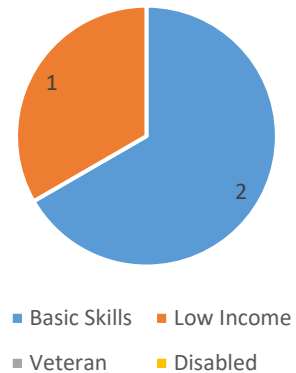
WIOA PERFORMANCE INDICATORS PER QUARTER

Performance Measure	Negotiated PY 25/26	Q1 PY 26/27	Q2 PY 26/27	Q3 PY 26/27	Q4 PY 26/27
Employed 2 nd Quarter after Exit	71.0%	42.30%			
Employed 4 th Quarter after Exit	71.8%	36.60%			
Median Earnings	\$9,800	\$13,000.00			
Credential Rate	75.4%	92.30%			
Measurable Skill Gain	78.0%	85.70%			

Performance numbers are reflective of the predictive report

Activity Breakdown	
Carryovers PY25-26	11
New Enrollments	1
Total Participants	12
Exits	1
Employed at Closure	1
Program Services	
Occupational Skills Training	0
On the Job Training	0
Supportive Services	1
Follow-up Services	1

Priority Population



WIOA Dislocated Worker Enrollment by City

■ Artesia ■ Bellflower ■ Cerritos ■ Downey ■ Hawaiian Gardens ■ Lakewood ■ Norwalk ■ Paramount ■ Other

TRANSITIONAL SUBSIDIZED EMPLOYMENT (TSE)

The TSE program is a program in collaboration with the South Bay Workforce Development Board that provides individuals the opportunity to gain the skills and hands on experience needed to transition into their next job and/or career. The program also gives companies a chance to give back to the community and provide opportunities for individuals to gain access into the workforce. SELACO WDB’s role in bridging the gap between both parties is to help meet employer’s workforce needs by providing qualified, pre-screened applicants.

TSE PERFORMANCE INDICATORS PER QUARTER

TSE Performance Measures PY 26/27	Allocations	Goal	Actual
Projected Enrollments	20	20	9
Placements	20	20	5

PY25-26 Carryover
19

TSE WEX PLACEMENT BY CITY

■ Artesia ■ Bellflower ■ Cerritos ■ Downey ■ Hawaiian Gardens ■ Lakewood ■ Norwalk ■ Paramount ■ Other



WIOA YOUTH SELACO

To prepare youth (ages 14-24) with barriers to employment – searching for good jobs by providing career exploration and training. The Youth Program provides an emphasis on serving public assistance recipients, other low-income individuals, basic skills deficient, pregnant or parenting young, foster youth, and youth with additional barriers to employment.

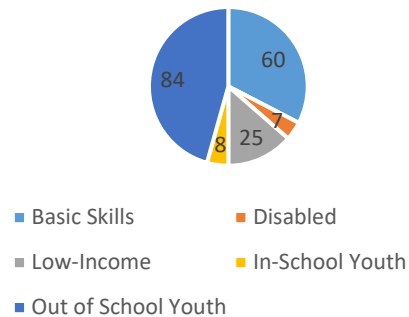
WIOA PERFORMANCE INDICATORS PER QUARTER

Performance Measure	Negotiated PY 25/26	Q1 PY 26/27	Q2 PY 26/27	Q3 PY 26/27	Q4 PY 26/27
Employed or Placed in Education 2 nd QT after Exit	72.0%	17.50%			
Employed or Placed in Education 4 th QT after Exit	69.6%	7.70%			
Median Wage	\$4,500	\$9,926.00			
Credential Rate	61.0%	64.30%			
Measurable Skills Gain	80.0%	3.60%			

Performance numbers are reflective of the predictive report.

Out-of-School Activity Breakdown	Actual
Carryover PY25-26	82
New Enrollments	12
Total Participants	94
Exits	2
Employed/ Placed at Closure	2
Program Services	
Occupational Skills Training	1
Enrolled in Alternative Secondary Education	1
Work Experience	5
Supportive Services	121
Follow-up Services	1

Priority Population



WIOA Youth Enrollment By City

■ Artesia ■ Bellflower ■ Cerritos ■ Downey ■ Hawaiian Gardens ■ Lakewood ■ Norwalk ■ Paramount ■ Other



WIOA YOUTH ABC

To prepare youth (ages 17-21) with barriers to employment – searching for good jobs by providing career exploration and training. The Youth Program provides an emphasis on serving public assistance recipients, other low-income individuals, basic skills deficient, pregnant or parenting young, foster youth, and youth with additional barriers to employment.

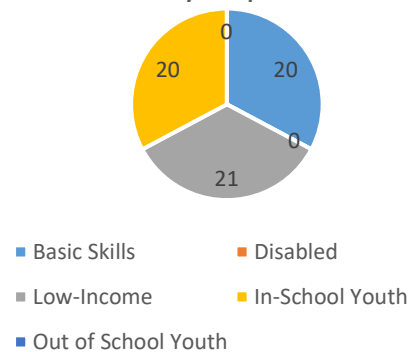
WIOA PERFORMANCE INDICATORS PER QUARTER

Performance Measure	Negotiated PY 25/26	Q1 PY 25/26	Q2 PY 25/26	Q3 PY 25/26	Q4 PY 25/26
Employed or Placed in Education 2 nd QT after Exit	72.0%	12.24%			
Employed or Placed in Education 4 th QT after Exit	69.6%	83.70%			
Median Wage	\$4,500	-			
Credential Rate	61.0%	100.00%			
Measurable Skills Gain	80.0%	0.00%			

Performance numbers are reflective of the predictive report.

In-School Activity Breakdown	Actual
Carryovers PY25-26	0
New Enrollments	20
Total Participants	20
Exits	0
Employed/ Placed at Closure	0
Program Services	
Work Experience	13
Supportive Services	0
Postsecondary Transition Services	0
Follow-up Services	0

Priority Population



WIOA Youth Enrollment By City

■ Artesia ■ Bellflower ■ Cerritos ■ Downey ■ Hawaiian Gardens ■ Lakewood ■ Norwalk ■ Paramount ■ Other



WIOA YOUTH HAWKEYE

To prepare youth (ages 17-21) with barriers to employment – searching for good jobs by providing career exploration and training. The Youth Program provides an emphasis on serving public assistance recipients, other low-income individuals, basic skills deficient, pregnant or parenting young, foster youth, and youth with additional barriers to employment.

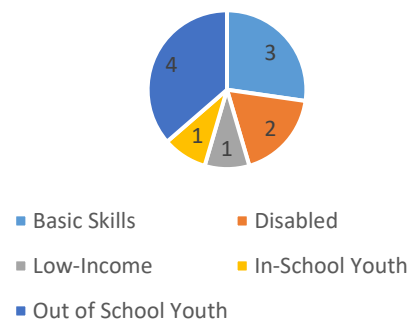
WIOA PERFORMANCE INDICATORS PER QUARTER

Performance Measure	Negotiated PY 25/26	Q1 PY 25/26	Q2 PY 25/26	Q3 PY 25/26	Q4 PY 25/26
Employed or Placed in Education 2 nd QT after Exit	72.0%	30.00%			
Employed or Placed in Education 4 th QT after Exit	69.6%	9.10%			
Median Wage	\$4,500	\$8,775.00			
Credential Rate	61.0%	11.10			
Measurable Skills Gain	78.0%	0.00%			

Performance numbers are reflective of the predictive report.

In-School & Out of School Activity Breakdown	Actual
Carryover	1
New Enrollments	3
Total Participants	4
Exits	1
Employed/ Placed at Closure	0
Program Services	
Enrolled in Alternative Secondary Education	0
Work Experience	0
Supportive Services	1
Follow-up Services	21

Priority Population



WIOA Youth Enrollment By City

■ Artesia ■ Bellflower ■ Cerritos ■ Downey ■ Hawaiian Gardens ■ Lakewood ■ Norwalk ■ Paramount ■ Other

3

YOUTH@WORK

The Youth@Work program designed to provide work-based learning to Los Angeles County's youth ages 14-21. The goal of the program is to introduce young people to the workplace, gain valuable employment skills and earn an income. Through this process, youth receive up to 20 hours of paid Personal Enrichment and Work Readiness Training (PET) to help them acquire some of the basic "soft skills" necessary to succeed in the workplace. Youth also work on average of 100 hours of work experience after the completion of the PET for a total of 120 hours of combined work preparation and work experience. Youth will also receive a monthly performance evaluation to better gauge their individual strengths and weakness. Upon completion of the program, youth receive a certificate of Work Readiness.

YOUTH@WORK ENROLLMENT GOALS

Agency	NCC		TOTAL	
	Planned	Actual	Planned	Actual
The City of Artesia	10	0	10	0
The City of Hawaiian Gardens	24	9	24	9
SELACO	12	12	12	12

Progress	NCC	Total
Enrollments	21	21
Exits		

Youth@Work Enrollment by City

■ Artesia ■ Bellflower ■ Cerritos ■ Downey ■ Hawaiian Gardens ■ Lakewood ■ Norwalk ■ Paramount ■ Other

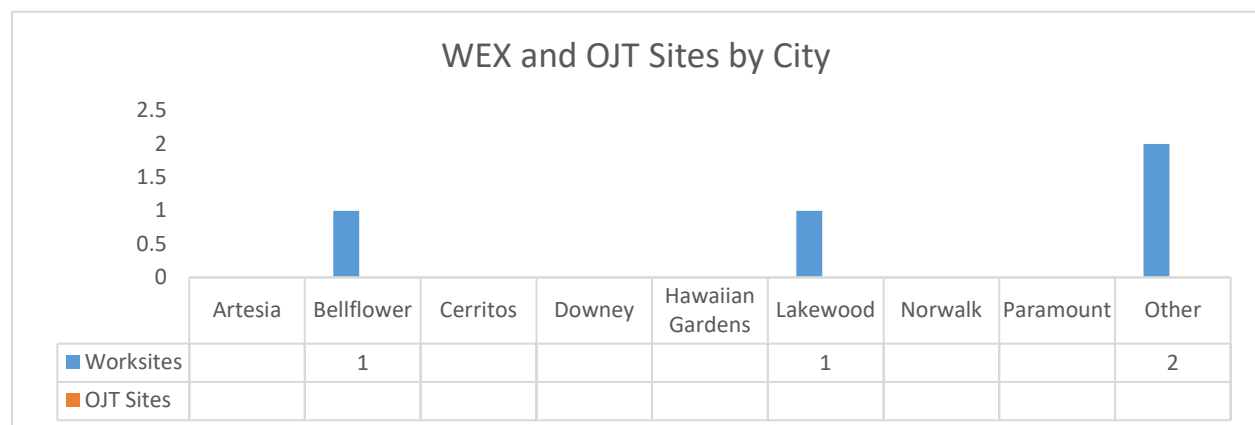


BUSINESS SERVICES

Business services engage with a diverse range of employers to promote business representation on the local board and develop effective linkages with employers to support local workforce investment activities. Develop and deliver innovative workforce investment services and strategies for employers, which may include career pathways, skills upgrading, skill standard development and certification for recognized postsecondary credential or other employer use, apprenticeship, and other effective initiatives for meeting the workforce investment needs of area employers and workers.

Offer appropriate recruitment and other business services on behalf of employers, including small employers, which may include services such as providing information and referral to specialized business and services not traditionally offered through the one-stop delivery system. Provide assistance to employers in managing reductions in force in coordination with rapid response activities and strategies for the aversion of layoffs, which strategies may include early identification of firms at risk of layoffs, use of feasibility studies to assess the needs of and options for at-risk firms, and the delivery of employment and training activities to address risk factors.

Activity Breakdown	
Job Fairs/ Special Recruitments	1
Resume Referral	23
Candidate Pre-screening	0
Employer Networking	68
Referral to Community Services	0
Tax Credit Program Awareness	0
Rapid Response	0
Lay-off Aversion	0
Total	92



BUSINESS NEEDS ASSESSMENT

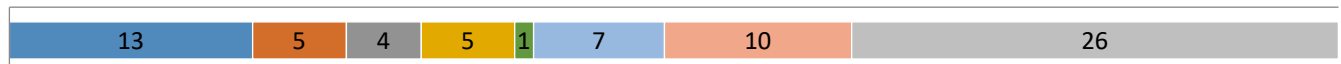
A business needs assessment is a systematic process of identifying, analyzing, and prioritizing the needs of a business. It involves gathering and evaluating information about the organization's current state, needs, future goals, and any gaps that exist between the two. The purpose of a needs assessment is to provide a clear understanding of what the business needs to improve performance, efficiency, and effectiveness. This information is then used to develop strategies and action plans to address these needs and achieve the organization's objectives.

Business Needs Assessment					
Goal: 384 Completed: 71			Actual: 71 Outcome: 1		
Industry		Type of Need		Results	
Construction	1	Recruitment and hiring	22	Recruitment and hiring	1
Healthcare	7	Upskills training for current employees.	6	Upskills training for current employees.	0
Hospitality	12	Subsidized wages for new employees/ trainees	47	Subsidized wages for new employees/ trainees	0
Information Technology (IT)	4	Layoff prevention and aversion	0	Layoff prevention and aversion	0
Logistics	3	Tax Incentives	0	Tax Incentives	0
Manufacturing	6	Other:	11	Other:	0
Other:	38				

BNA Reports Completed PY25-26
95

Business Needs Assessment

■ Artesia ■ Bellflower ■ Cerritos ■ Downey ■ Hawaiian Gardens ■ Lakewood ■ Norwalk ■ Paramount ■ Other



EMPLOYER TRAINING PANEL (ETP)

SELACO WDB is a prime contractor for the State's Employment Training Panel (ETP) enterprise, a performance-based initiative supporting job creation and retention, through customized skills training. ETP is funded by a special California corporate tax and differs from other workforce development programs whose emphasis is on pre-employment training. SELACO WDB, with ETP funds, fulfills its mission by reimbursing the cost of employer-driven training for incumbent workers. Overall, the ETP program helps to ensure that California businesses will have the skilled workers they need to remain competitive. Employers must be able to effectively train workers in response to changing business and industry needs. While the need for workforce training is critical, businesses generally reserve capacity-building dollars for highly technical and professional occupations – Limiting investment in training for frontline workers who produce goods and deliver services. ETP helps to fill this gap by funding training that is targeted to the frontline workers.

Eligible Training Panel (ETP)				
ET-25-0241 (Contract Term: 2025-2027)				
ETP Trainees		Enrollments	Completions	Retentions
Planned	Large Business 100+ Employees	246	246	246
Planned	Small Business >100 Employees	227	227	227
Actual	Large Business 100+ Employees	503	425	394
Actual	Small Business >100 Employees	146	133	133

SPECIAL AND REGIONAL PROGRAMS

CHILD DEVELOPMENT PROGRAM REGIONAL SUPPORTIVE SERVICES 3.0

Facilities	Planned Enrollments	Actual Enrollments
A. J. Padelford Child Development Center 11922 169 th Street, Artesia, CA 90701 Center Director: Maria Olmedo Phone Number: (562) 926-2427	72	22
Artesia Child Development Center 18730 Clarkdale Avenue, Artesia, CA 90701 Center Director: Katya Valencia-Campoy Phone Number: (562) 653-0290	72	59
Bellflower Child Development Center 447 Flower Street, Bellflower, CA 90706 Center Director: Gloria Torres Phone Number: (562) 804-7990	48	51
Bellflower II Child Development Center 14523 Bellflower Blvd., Bellflower, CA 90706 Center Director: Maria Brena Phone Number: (562) 867-8399	96	43
Lakewood Child Development Center 5225-A Hayter Avenue, Lakewood, CA 90712 Center Director: Silvia Guzman Phone Number: (562) 531-9440	72	50
Maywood Child Development Center 4803 58 th Street, Maywood, CA 90270 Center Director: Josefina Perez Phone Number: (323) 560-5656	72	44
Total	432	269

COUNCIL OF GOVERNMENTS (COG) - HOMELESS EMPLOYMENT PROGRAM

In collaboration with Gateway Cities Council of Government, SELACO WDB, SHARE and HUB cities, the Homeless Employment Program is designed to provide immediate shelter for the homeless within the Gateway region, followed by employment and training services. The overall goal of the project is to support homeless candidates secure permanent housing, long term employment and self-sufficiency.

The role of each partner:

Gateway Cities: will serve as the project administrator and provide oversight/guidance to the selected providers.

SHARE! Collaborative Housing: will provide affordable permanent supportive housing in single-family houses throughout Los Angeles County and assist candidates in addressing issues that hinder their ability to secure full time employment. Once barriers to employment have been addressed, SHARE will refer candidates to the workforce partners for training and employment services.

SELACO WDB and HUB Cities: each agency will support 48 candidates. Services will include:

- Co-enrollment into WIOA
- Career planning
- Development of Individual Employment Plans that may include paid work experience, vocational training, On-the-Job training, and/or placement into full time employment
- Ongoing Case Management
- Follow-Up services for one year after exit

Referral Activity		
	Planned	Actual
Referrals to SHARE	N/A	1
Referrals from SHARE	N/A	
Enrollments	48	1

Enrollment Activity		
	Planned	Actual
Attended a Job Search Workshop	20	
Completed Individual Service Plan	48	
Internships	8	
Secured Part-time Employment	3	
Secured Full-time Employment	28	
Retained Employment (3-months)	23	
Increased wages	40	

PY25-26 Carryovers

1

COG Home Enrollment by City

■ Artesia ■ Bellflower ■ Cerritos ■ Downey ■ Hawaiian Gardens ■ Lakewood ■ Norwalk ■ Paramount ■ Other

1

REGIONAL EQUITY AND RECOVERY PARTNERSHIP (RERP)

The overall goal of the Regional Equity and Recovery Partnership (RERP) is to improve job quality and job access for individuals from underserved and underrepresented populations, meet the skill and profitability needs of employers and meet the economic, social, and environmental needs of the community. SELACO will provide program coordination and management, data collection and reporting, and partner with Cerritos College to provide training in supply chain logistics

RERP PERFORMANCE INDICATORS PER QUARTER

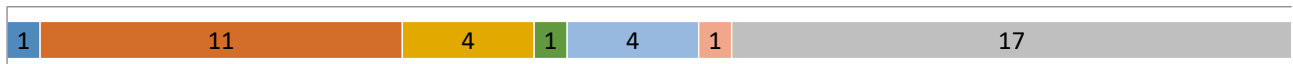
Performance Measure	Planned	Actual
New Enrollment	35	39
Individuals in Training	35	27
Individuals Completed Training	30	26
Attained Industry Recognized Certificate or Credential	30	26
Obtained Employment	30	14

PY24-25 Carryovers

7

RERP Enrollment by City

■ Artesia ■ Bellflower ■ Cerritos ■ Downey ■ Hawaiian Gardens ■ Lakewood ■ Norwalk ■ Paramount ■ Other



PRISON TO EMPLOYMENT – P2E

The Workforce Development Boards WDB of the Los Angeles region (LARPU) submitted a plan to create a regional approach in serving reentry individuals and the justice system. The plan was awarded under Prison to Employment (P2E) through the California Workforce Development Board in January of 2023.

P2E INITIATIVE PERFORMANCE INDICATORS PER QUARTER

Performance Measure	Planned	Actual
New Enrollment	26	27
Individuals in Training	9	9
Individuals Completed Training	8	7
Attained Industry Recognized Certificate or Credential	8	7
Placement in Postsecondary Education	1	0
Placement in State Approved Apprenticeship	3	1
Employment	16	13

PY24-25 Carryovers

2

P2E Enrollment by City

■ Artesia ■ Bellflower ■ Cerritos ■ Downey ■ Hawaiian Gardens ■ Lakewood ■ Norwalk ■ Paramount ■ Other



HELPING JUSTICE-INVOLVED EMPLOYMENT - HIRE

The **Helping Justice-Involved Reenter Employment (HIRE)** initiative, funded by the California Workforce Development Board (CWDB), helps justice-involved individuals achieve meaningful employment. At SELACO WDB, the HIRE grant addresses challenges faced by formerly incarcerated individuals by providing workforce development services and fostering employer partnerships.

Key focus areas include:

- **Target Population:** Supporting justice-involved individuals through skill-building and sustainable employment.
- **Customized Support:** Tailored career services, training, and resources to overcome employment barriers.
- **Employer Engagement:** Partnering with businesses for job placements and fair hiring practices.
- **Community Partnerships:** Collaborating with organizations specializing in reentry services.
- **Outcomes Measurement:** Tracking job placements, retention, and wage growth to ensure success.

By leveraging the HIRE grant, SELACO WDB empowers individuals to achieve economic stability and reduces recidivism through meaningful career pathways.

HIRE INITIATIVE PERFORMANCE INDICATORS PER QUARTER

Performance Measure	Planned	Actual	Program Services	Planned	Actual
New Enrollment	60	60	Placement in Postsecondary Education	8	6
Enrolled In Training	24	25	Placement in State Approved Apprenticeship	6	8
Completed Training	19	19	Career Advancement	6	22
Attained Industry-Identified Certificate or Degree	19	19	Employment	36	34

PY24-25 Carryovers
35

HIRE Enrollment by City

■ Artesia ■ Bellflower ■ Cerritos ■ Downey ■ Hawaiian Gardens ■ Lakewood ■ Norwalk ■ Paramount ■ Other



GLOSSARY OF TERMS

AJCC:	American Job Center of California
ASE:	Academic Skills Enhancement
CalJOBS:	California Job Services
CWDB	California Workforce Development Board
DEI:	Disability Employment Initiative
EDD:	Employment Development Department
ETP:	Employment Training Panel
GED:	General Education Development
LMI:	Labor Market Information
PJSA:	Personalized Job Search Assistance
SELACO WDB:	Southeast Los Angeles County Workforce Development Board
STEPS:	Steps to Economic and Personal Success Workshop
TSE:	Transitional Subsidized Employment
WDB:	Workforce Development Board
WIOA:	Workforce Innovation and Opportunity Act

To: SELACO WDB Policy Board

From: Jack Joseph, Policy Board Administrator

Date: October 20, 2026

Subject: Consideration of Appointments to the WDB

Annual Appointments

The following appointments to the Workforce Development Board for two-year terms ending June 30, 2028, were carried over from the meeting of August 18, 2026:

Artesia Private Sector—Greg Uttecht (Fabrica Fine Carpets and Rugs);

Paramount Private Sector—Replacement for Shannon McGehee (World Energy)

There are also current vacancies due to recent resignations:

Cerritos Private Sector—resignation of Jason Amansec from term ending June 30, 2028;

Downey Private Sector—resignation of Cristinia Saucedo-Garcia from term ending June 30, 2027;

Labor Representative—resignation of Rudy Villareal from term ending June 30, 2027



Isaac Jaimes, Mission Hills

Workforce Challenge:

Isaac had previous work experience in retail and construction but was searching for a career that offered long-term growth and stability. Encouraged by his family, he turned to the Southeast Los Angeles County Workforce Development Board (SELACO WDB) in Cerritos for assistance. After being unemployed for more than five years, Isaac faced significant challenges in his job search and often felt discouraged, believing that many employers would not give him an opportunity. He sought both training and job placement services to help him build a better future.

Workforce Solution:

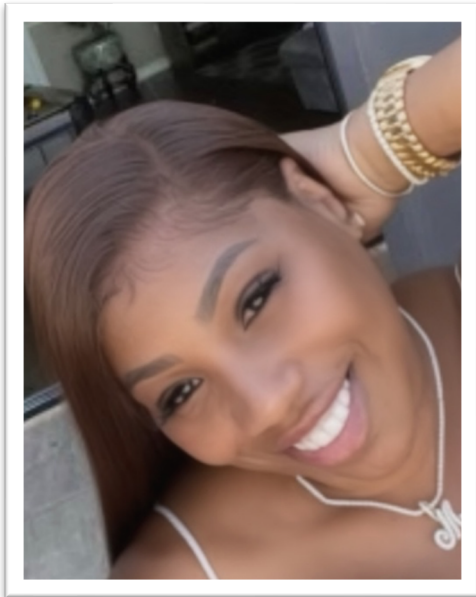
After enrolling with SELACO WDB, Isaac worked closely with Career Development Specialists Renee G. and Irma, who helped him identify a career path that matched his interests and goals. Their encouragement and guidance kept him motivated throughout the process. “They helped me stay persistent when I wanted to give up and were always there for me,” Isaac shared.

Isaac enrolled in the 1,000-hour comprehensive barbering program at Cosmetica Beauty and Barbering Academy in Downey. The training prepared students for the California State Board licensing exam and equipped them with the skills needed for a successful career in the grooming industry. To gain hands-on experience, Isaac also completed a Work Experience (WEX) assignment with SoCal Barbers in Norwalk, where he further developed his barbering skills and built confidence in his new profession.

Workforce Outcome / Results:

After completing his Work Experience assignment, Isaac dedicated himself to studying for the California State Barbering Exam and successfully earned his barber's license. He then conducted an in-person job search and secured employment with Mayans Barbershop in Panorama City, where he has since relocated.

Today, Isaac is building a career he enjoys, helping clients look and feel their best through his work as a barber. Looking back on his journey, Isaac is grateful for the support he received through SELACO WDB and encourages others facing employment challenges to remain focused on their goals. His advice to other job seekers is simple: “Be persistent. Don’t give up.”



Lameka Taylor, Lakewood

Workforce Challenge

Lameka was unemployed for 12 months and looking to transition into a stable healthcare career. With experience in caregiving, management, and running her own cosmetology business, she wanted to build on her strengths while gaining new skills.

After learning about the Southeast Los Angeles County Workforce Development Board (SELACO WDB) through Dialysis Education Services, Lameka sought assistance with training and career development. Her biggest challenge was entering a new field that required specialized healthcare training and

certification. Although she had extensive work experience, she needed industry-recognized credentials to compete for jobs in the dialysis field.

Workforce Solution

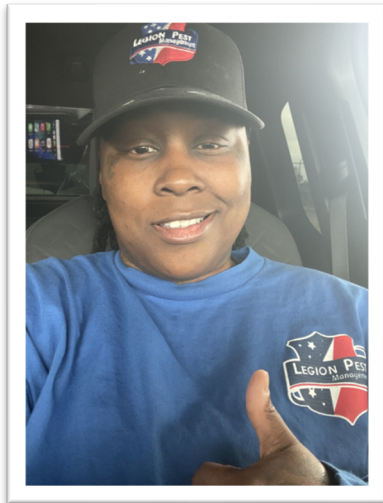
Lameka enrolled with SELACO WDB and worked with a Career Development Specialist II, who connected her with training and employment resources. Through SELACO WDB support, she enrolled in a Patient Care Technician/Dialysis Technician program at Dialysis Education Services. The program included nine weeks of classroom instruction, six weeks of clinical training, and 209 hours of hands-on experience. Lameka successfully completed the program and earned her Certified Clinical Hemodialysis Technician (CCHT) credential. SELACO WDB also provided supportive services which included transportation assistance, scrubs, shoes and interview attire.

"SELACO WDB provided the guidance, resources, and support I needed to complete my training and reach my career goal," Lameka shared.

Workforce Results / Outcome

After completing her training and passing the state examination, Lameka secured employment as a Patient Care Technician (PCT) / Certified Clinical Hemodialysis Technician (CCHT) in Hollywood. She now provides direct patient care in a dialysis clinic, assisting patients during treatment and supporting the healthcare team. Lameka is proud to have successfully transitioned into a new career and enjoys making a difference in patients' lives while building a long-term future in healthcare.

She highly recommends SELACO WDB to other job seekers, saying, *"Their support helped me turn a career goal into a reality."* Her advice: *"Don't give up on yourself. Be willing to learn, take advantage of available resources, and ask for help. The right training and support can open doors you never thought possible."*



Quanesha Smith, Los Angeles, CA

Workforce Challenge

Quanesha brought one year of experience as an LAX attendant, but despite ongoing job search efforts, she had been unemployed for several years. She learned about the Southeast Los Angeles County Workforce Development Board (SELACO WDB) in Cerritos through *Cease for Peace*, a nonprofit organization dedicated to supporting and empowering marginalized communities. Facing barriers related to her justice-involved background, Quanesha was seeking training, funding, and employment support to help her move forward. She connected with SELACO WDB and enrolled in pest control training through the Revolution National Pest Council.

Workforce Solution

After enrollment, Quanesha worked closely with her SELACO WDB Career Development Specialist (CDS), who provided individualized support including career counseling and résumé assistance. With this guidance, Quanesha enrolled in a four-week core vocational training program at Revolution Pest Control School. Throughout the program, her CDS remained actively engaged, offering encouragement and ongoing support every step of the way.

Workforce Results / Outcome:

After successfully completing the program, Quanesha graduated and received a recommendation from Revolution. She was referred to Legion Pest Management in Los Angeles, where she is now employed full-time as a Pest Control Technician.

“Through the help of SELACO WDB, I found exactly what I was looking for and received support with enrollment and funding for an amazing trade school,” Quanesha shared. She values that her new role offers a clear career pathway with opportunities for growth. Quanesha encourages others facing similar challenges with these words: “Never give up, because in due time, God will provide.”



Silvia Wang, Paramount

Workforce Challenge:

After working for approximately eight years in banking with Bank of America, Silvia Wang decided to pursue a new career in accounting and taxation. While she brought valuable transferable skills to the table, breaking into a new profession without extensive accounting experience proved challenging. Seeking training, career guidance, and job search assistance, Silvia turned to the Southeast Los Angeles County Workforce Development Board (SELACO WDB) for support during her career transition.

Workforce Solution:

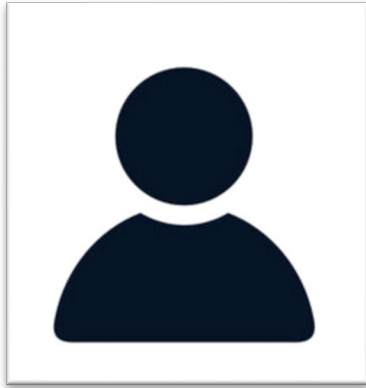
Silvia enrolled with SELACO WDB and worked closely with Career Development Specialist (CDS) Renee F., who provided guidance and encouragement throughout her journey. With SELACO WDB's assistance, Silvia completed the Accounting Technician program at ABC Adult School, where she received training in accounting, bookkeeping, payroll, taxation, QuickBooks, and Excel. Silvia earned an Accounting Technician Career Technical Diploma, became a California Tax Education Council (CTEC) Registered Tax Preparer, and completed IRS-certified tax preparation training through the Volunteer Income Tax Assistance (VITA) and Tax Counseling for the Elderly (TCE) programs.

While gaining hands-on experience through temporary tax-season positions, she continued her job search using online job boards, referrals, and networking opportunities. "Renee was always patient, supportive, and encouraging," Silvia shared. "Her positive encouragement helped me stay motivated, build confidence, and continue working toward my goal of starting a career in accounting."

Workforce Outcome / Results:

Silvia's persistence and dedication paid off when she secured full-time employment as a Payroll Specialist with an established CPA firm in Rosemead, California, in August 2026.

In her new role, Silvia processes payroll for clients, maintains payroll records, reviews payroll information for accuracy, and assists with payroll-related tax filings and reporting. She is excited to apply the skills she gained through her training while continuing to learn from experienced accounting professionals. Today, Silvia is building the stable, long-term accounting career she envisioned. She is grateful for the training, guidance, and encouragement she received through SELACO WDB and recommends the organization's services to others seeking career advancement or a transition into a new field. Her advice to other job seekers is: "Stay positive, continue learning, and don't give up. Persistence and continuous learning can eventually lead to the right opportunity."



Stephen Palumbo, Whittier

Workforce Challenge

After years of working in landscaping and experiencing a lengthy period of unemployment, Stephen Palumbo was ready for a career change. He wanted to attend truck driving school and build a future in the transportation industry, but the cost of training was a significant barrier. While searching online and through YouTube, he learned about the Southeast Los Angeles County Workforce Development Board (SELACO WDB) and the America's Job Center of California (AJCC).

Workforce Solution

Stephen visited the AJCC seeking assistance with training opportunities and connected with career counselors who helped him secure grant funding for truck driver training. Through SELACO WDB support, he enrolled in the Class A truck driver training program at Transportation Guidance and Assistance Truck Driving School in Torrance and successfully completed the program. On August 31, 2026, he earned a Certificate of Completion and a temporary Class A Commercial Driver License, gaining the credentials needed to enter the trucking industry.

Workforce Outcome / Results

Following completion of his training, Stephen was hired by C.R. England as a Class A Truck Driver and began employment in September 2026. His new role as an over-the-road truck driver allows him to travel throughout the United States while building a stable and rewarding career in the transportation industry. Stephen credits the support he received from SELACO WDB and the AJCC with helping him overcome financial barriers and achieve his career goals.

When asked what advice he would give other job seekers, Stephen shared: "Have the counselors at SELACO help you. They're amazing." Today, Stephen is successfully employed in a new career and is driving toward a brighter future.